

ANNUAL REPORT 2021-22



चौधरी चरण सिंह राष्ट्रीय कृषि विपणन संस्थान C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

(AN AUTONOMOUS ORGANISATION OF THE MINISTRY OF AGRICULTURE AND FARMERS WELFARE, GOVERNMENT OF INDIA)

BAMBALA, KOTA ROAD, JAIPUR-302033 (RAJASTHAN)

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C.C.S. National Institute of Agricultural Marketing, Jaipur



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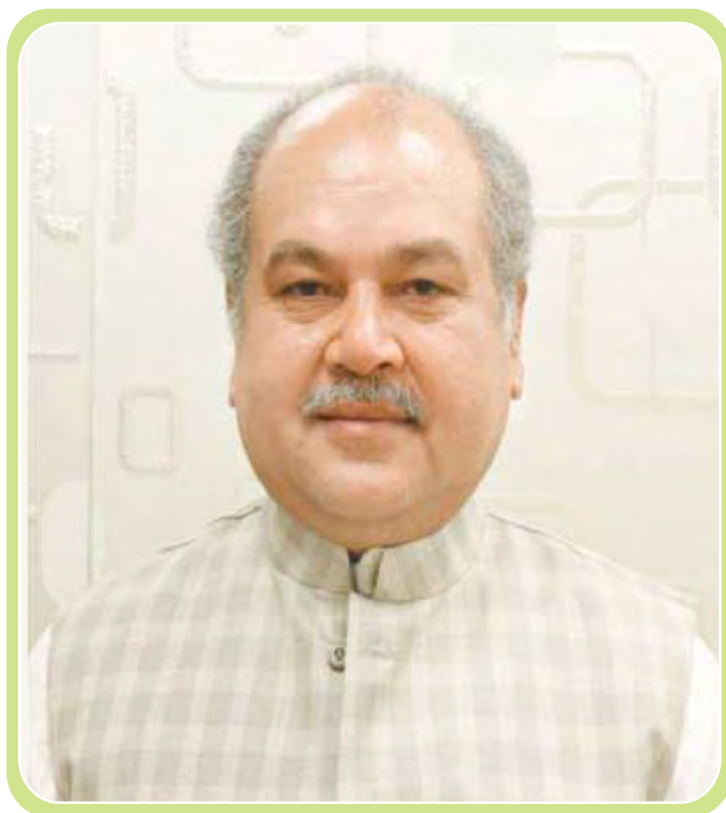
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Shri Narendra Singh Tomar Ji

Hon'ble Union Minister of Agriculture & Farmers' Welfare,
Government of India and
President, General Body of CCS NIAM

“Government is taking revolutionary steps to strengthen agriculture infrastructure and economic condition of the farmers. Recently Agricultural Infrastructure Fund (AIF) scheme has been launched for creating facilities for cold storage, warehouse, packaging, ripening and waxing plants by agri-entrepreneurs, farmers' association and local government agencies.”



Sushri Shobha Karandlaje

Hon'ble Minister of State for
Agriculture & Farmers' Welfare, Government of India and
Vice President, General Body, CCS NIAM

“Farmer Producer Organization (FPO) can revolutionize the Agriculture sector in the country leveraging economics of scale and transformation of small and marginal farmers of India. CCS NIAM is playing a vital role in creating awareness among farmers, farmer organizations and other stakeholders in the field of Agricultural Marketing”

FOREWORD



CCSNIAM was established in 1988 to strengthen the challenges faced in area of agricultural marketing in the country as well in South-East Asia. The Institute has been working Since past 34 years in the service of farmers. CCS NIAM could reach 14239 stakeholders across the country through 365 demand-driven training programs during the year 2021-22.

CCS NIAM as Knowledge Partner of RKVY-RAFTAAR Scheme for providing a platform to agripreneurs of the country to showcase their innovation and convert ideas into businesses and hand-holding partners R-ABI's covering Rajasthan, Orissa, Bihar, Jharkhand, and West Bengal. Such programs have also made it possible to tap the potential of agri-startups and agripreneurs are coming up with innovative ideas for setting up agri-based businesses to impact farmers' incomes. In the last 3 years as a Knowledge Partner over 500 startups were been trained and around Rs.16 Crores have been recommended as grant-in-aid to incubated startups for development of business ideas as a part of nurturing innovations in agriculture and allied sector. CCS NIAM has nurtured some revolutionary startups to keep pace with the rapidly changing startup ecosystem, and these startups have been recognized by the industry, Government and other stakeholders, and are awarded on various platforms from time-to-time. As an incubator, CCS NIAM is also been awarded as **"Smart Incubator of the Year"** in Gold category by the India Smart Grid Forum in 2022.

CCS NIAM is also running a two years PGDM-ABM program which is approved by the AICTE and has continued the success path by attaining 100% placement this year also. The Institute was visited by 160 numbers of students from various Agricultural Universities indicating growing interest in the Institute and Agricultural Marketing.

We thank the Ministry of Agriculture & Farmers Welfare, Government of India, General Body, Executive Committee and Academic Committee for their continuous support. We also value the support from State Departments, State Agricultural Universities and other Institutions. With this foundation, we set innovative and pro-farmer path for CCS NIAM in the years to come.

(Dr. Vijaya Lakshmi Nadendla, IAS)

Director General, CCS NIAM &
Joint Secretary (Marketing)
MoA & FW, Govt. of India



1. Introduction

1.1 The Institute

Chaudhary Charan Singh National Institute of Agricultural Marketing (CCS NIAM) is an autonomous organization of the Ministry of Agriculture and Farmers' Welfare, Government of India. It was set up as a registered Society in the year 1988 to strengthen Marketing of Agricultural Produce in India and South East-Asian Countries. The Institute is mandated to carry out academic activities i.e. Training, Research, Consultancy, Policy-Advocacy, International Programs and Education in Agricultural Marketing.

The Institute is playing a pivotal role in creating awareness amongst farmers, farmers' organizations, co-operatives, Agri-Business companies, Agri-Startups, Agripreneurs, Officials of Agricultural Marketing and allied Departments, Building capacity of wide range of other stakeholders, Undertaking research on contemporary Agricultural Marketing issues, providing consultancy services to decision makers in government, co-operative and private sectors on Agricultural Marketing, policy support to the Government and Non-Governmental Organizations and preparing techno-managers to serve Agri-Business sectors through education program.

1.2 Vision

To be an Institute of excellence and repository of knowledge to enhance the efficiency and effectiveness of Agricultural Marketing systems which are inclusive and empower the primary producer by building capacity of various stakeholders through Teaching, Training, Applied Research, Policy Advocacy and Consultancy Services.

1.3 Mission

- ❖ Enable primary producers, particularly small and marginal farmers, to develop competitive strategies for profitable returns from primary production through effective training & educational programs and applied research.
- ❖ Facilitate efficient, sustainable and inclusive agro value chains through applied research.
- ❖ Nurture innovative Agripreneurs and professionals to manage emerging agribusiness concerns through educational programs.

- ❖ Facilitate formulation and modification of public policy on Agricultural Marketing through action oriented and applied research and consultancy.
- ❖ Enhance International Co-operation for global food security and Sustainable Agriculture.
- ❖ Contribute to Agri-Business market development and management knowledge and practice through innovative research and its dissemination.

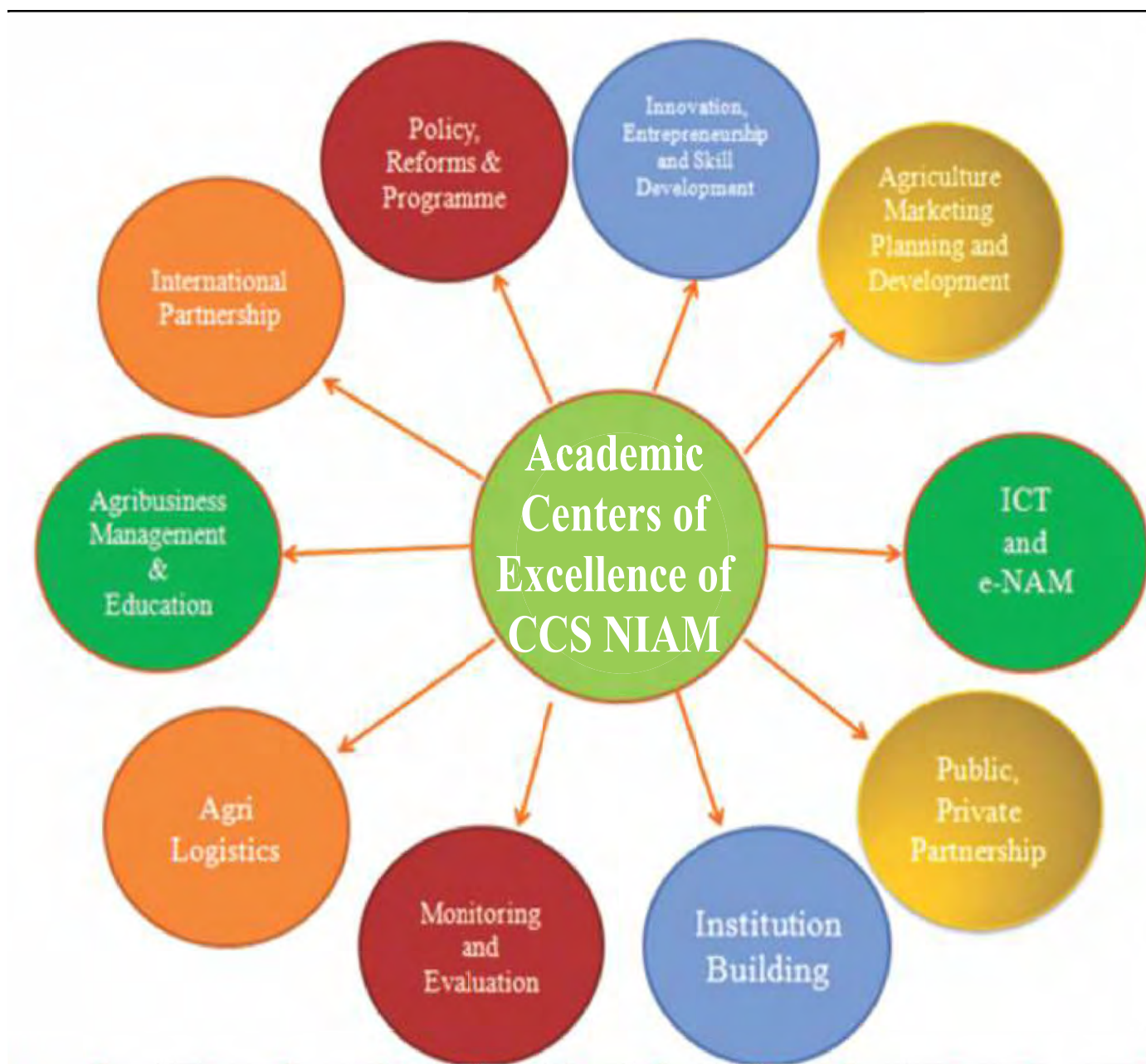


Fig. 1: Academic Activities of CCS NIAM

1.4 Mandate

The Institute was established during the Seventh Five-Year Plan period with the following mandate:

- ❖ **Education:** Preparation of young managers and professionals through Post Graduate Diploma in Management (Agribusiness Management).
- ❖ **Training:** Up-gradation of the skills of existing Agricultural Marketing personnel.
- ❖ **Research:** Research on various contemporary aspects of Agricultural Marketing.
- ❖ **Consultancy:** Consultancy services for decision makers in government, cooperative and private sector on Agricultural Marketing.
- ❖ Assist in **Policy Advocacy and Project Formulation** in Agricultural Marketing

1.5 Objectives

The main objectives as per the Memorandum of Association and Rules and Regulation of the Institute are as follows:

- ❖ To undertake and promote the study of Applied and Operational research in problem areas of Agricultural Marketing and to act as a national level nodal point for co-ordination of various research studies and dissemination of technologies relevant to Agricultural Marketing in the country.
- ❖ To impart training to personnel working at various levels of organizations involved in Agricultural Marketing activities such as State Agricultural Marketing Boards (SAMB), State Development Departments like Agriculture, Horticulture, Animal Husbandry, Fisheries, Forestry, Sericulture, State Agricultural Universities, Co-operative Marketing Societies, Commodity Boards, Input Agencies, Progressive Farmers and Entrepreneurs etc.
- ❖ To conduct research on long-term projects, policy formulation; prepare status paper on leading issues; case studies in specific marketing problems, processing industries, export management etc., which have a direct bearing on the national economy.
- ❖ To offer consultancy services to State and Central Departments, public-sector undertakings, co-prepare Master Plans for States, Export Institutions, Traders and Farmers.
- ❖ To develop human resources by providing long-term structured courses in Agricultural Marketing through Diploma/Degree courses.
- ❖ To help State Government to generate self-employment for educated youth by exploring local potential resources.
- ❖ To assist Government to formulate policies on emerging issues in Agricultural Marketing.
- ❖ To cover wide information network in the country in Agricultural Marketing for the benefit of all concerned to evolve efficient, innovative and competitive marketing process.
- ❖ To develop as a 'Centre of Excellence' in the field of Agricultural Marketing by establishing adequate networking with International organizations.

1.6 Composition of General Body, Executive Committee and Standing Committee of Academics

General Body of CCS NIAM guides the Policies of the Institute. Hon'ble Union Minister for Agriculture and Farmers' Welfare, GoI is the President of the Society. Hon'ble Minister of State for Agriculture and Farmers' Welfare, GoI who is dealing with the Society is the Vice-President of the Society. General Body also consists of other twenty-eight official and non-official members.

The Executive Committee of CCS NIAM guides the activities of the Institute. Secretary, Department of Agriculture and Farmers' Welfare, GoI is the Chairman of Executive Committee. Executive Committee has other six official and non-official members.

Standing Committee of Academics of CCS NIAM guides the academic activities of the Institute. Director General of CCS NIAM is the Chairman of the Committee. The Committee has nine other official and non-official members.

1.7 Academic Centers of CCS NIAM

In order to cater to the emerging areas in Agriculture Marketing through Education, Training, Research, Consultancy, Policy Advocacy and International Programs, CCS NIAM has established the following ten Academic Centers of Excellence. The centers are headed by senior faculty members of the Institute. The centers are working in different domains of agricultural marketing and allied fields.

- i. Centre for Policy, Reforms and Programs
- ii. Centre for Innovation, Entrepreneurship and Skill Development
- iii. Centre for Agriculture Marketing Planning and Development
- iv. Centre for ICT and e-NAM
- v. Centre for Public Private Partnership
- vi. Centre for Institution Building
- vii. Centre for Monitoring and Evaluation
- viii. Centre for Agri Logistics
- ix. Centre for Agri Business Management and Education
- x. Centre for International Programs

1.8 Thrust Areas

All the academic activities of CCS NIAM are farmer centric with a thrust to link agri-business industry/organization directly with farmers and producers in order to ensure steady and quality supply/agricultural inputs to industries. Besides, the concerns of all the stakeholders are also addressed through various academic activities. Existing problems, practical solutions and emerging potential areas are constituted into activities. Important thrust areas addressed by CCS NIAM through various academic activities are as follows:

- ❖ National Agricultural Market
- ❖ Doubling Farmers Income
- ❖ Promotion of Agri-Startups
- ❖ Agripreneurship Development
- ❖ Marketing of Horticulture Crops - Fruits & Vegetables
- ❖ Marketing strategies of high value commodity like organic produce
- ❖ Value Chain approach for analysis of wide range of commodities
- ❖ Future, Forward Markets and Commodity Exchanges
- ❖ Agricultural Marketing & Legal Reforms
- ❖ Organic, Medicinal and Aromatic plants
- ❖ Market Led Extension
- ❖ Farmer Producer Organizations and linking FPOs to market

- ❖ Negotiable warehouse receipt and its benefits
- ❖ Crop Insurance
- ❖ Agri-Business opportunities
- ❖ Agri-Business in Rainfed Areas
- ❖ Agri-warehousing and scientific storage
- ❖ Value chain analysis and Development
- ❖ Marketing of Rubber, Tea, Spices and Coffee
- ❖ Skill Development Programs
- ❖ Entrepreneurship Development Programs
- ❖ E-commerce and Digital Marketing in Agriculture
- ❖ Value Addition
- ❖ Facilitators Development
- ❖ Marketing of livestock and livestock products
- ❖ Marketing of Non-timber forest produce
- ❖ Agri-tourism
- ❖ Branding
- ❖ Risk Management
- ❖ Work Ethics for development professionals
- ❖ Monitoring and Evaluation of Agricultural Projects
- ❖ International projects with German and Australian Government.

1.9 Stakeholders

All the stakeholders are important in Agri-value chain development. CCS NIAM attempted to address stakeholders indicated in the figure through Academic Programs.



1.10 Collaboration: Dynamic tool to reach the Nation

CCS NIAM made all out efforts to associate with individual professionals and organizations working for strengthening Agricultural Marketing systems in the country and South East Asia. The Institute is also partnering with Governments of Australia and Germany to carry out the international projects to address the issue of foreign stakeholders. Important organizations associated with CCS NIAM in various academic activities during the year are as follows:

1. Small Farmers Agri-Business Consortium (SFAC)
2. Krishi Vigyan Kendras (KVK)
3. Ministry of Micro, Small and Medium Enterprises (MSME)
4. Sher-E-Kashmir University of Agricultural Science and Technology (SKUAST), Srinagar
5. Institute of Cooperative Management (ICM)
6. Netaji Subhash Training Institute of Agricultural Marketing (NSTIAM), Kolkata
7. Punjab Agricultural Management Extension Training Institute (PAMETI), Ludhiana
8. Sardar Patel Dantewada Agricultural University (SDAU), Gujarat
9. Administrative Training Institute (ATI), Mysore
10. Indira Gandhi Krishi Vishwavidyalaya (IGKV), Raipur
11. Vasant Rao Naik Agricultural Extension and Management Training Institute (VANAMATI), Nagpur
12. State Agricultural Management Extension Training Institute (SAMETI), Kolkata
13. State Institute of Management in Agriculture (SIMA), Lucknow
14. Indian Institute of Travel and Tourism Management, (IITTM), Gwalior
15. Extension Education Institute (EEI), Jorhat
16. Agriculture College, Medzifema, Nagaland.
17. Assam Agricultural University, Jorhat
18. State Agricultural Management Extension Training Institute (SAMETI), Shimla
19. Tamil Nadu Agricultural University (TNAU), Coimbatore
20. Rural Resource and Training Center (RRTC), Meghalaya
21. Yashwant Singh Parmar University of Horticulture and Forestry, (YSPUHF), Solan
22. Ware House Development and Regulatory Authority (WDRA)
23. Government of Germany
24. Government of Australia

Besides, CCS NIAM also entered into Memorandum of Understanding (MoU) with several Organizations working for strengthening Agricultural Marketing. These organizations with adequate professional manpower and infrastructure, work with CCS NIAM in implementation of academic activities for strengthening of Agricultural Marketing. CCS NIAM is addressing the mandate in the different states with the help of partner institutions both national levels and internationally. CCS NIAM also associated with Governments Germany and Australia to carry out international projects of importance as a Knowledge Partner.

2. Programs of CCS NIAM-Addressing the need of stakeholders.

Training is the core mandate of CCS NIAM through which it reaches out to the vast array of 365 stakeholders across the country. In 2021-22, programs of different kind were organized i.e. Online Webinars, On-line training programs, programs by RKVY division, consultancy programs by the Faculty and with the help of partner Institutions and training organization of CCS NIAM covering 14239 participants including 22 farmers and 160 numbers of students have visited CCS NIAM during the year. The Indo-German Project on agriculture market development is also in operation in CCS NIAM since last year. The brief details of the training Programs and other activities conducted during year are as under:

Activity Table

S. No	Activities	Programs Conducted	Number of Participants
1	Training programs conducted by RKVY	47	2817
2	Training programs conducted by Faculty	222	7051
3	Training programs conducted under consultancy	24	1143
4	Training programs sponsored by J.K. Bajaj Trust under consultancy	3	90
5	Training programs sponsored by Syngenta Foundation under consultancy	60	2423
6	Farmers Group entertained	1	22
7	Programs for Rajasthan Government Officials for export promotion in association with RSAMB, Rajasthan	4	533
8	Students Groups	4	160
	Total	365	14239

2.1 Highlights of the Programs and other activities

- ❖ Majority of the States were covered through different Academic activities of CCS NIAM during the year.
- ❖ Stakeholders namely Agricultural Marketing Department officials, scientific institutions, tribal farmers, Agri-business students, Agri-business institutions, farmers of North-Eastern States, Commodity Boards, Institute of Co-operative Managements, FPOs, Agriculture and line departments, Agri-startups, Partner Institutions, National institutions, Agricultural Universities, ICAR organizations, co-operatives, Agripreneurs, Traders, Commission agents, Mandi Secretaries, SFAC, ATMA officials, processors, Industry associations, Warehousemen, Agri-logistic operators were covered through Academic programs of CCS NIAM.

- ❖ **Training Program for Rajasthan Govt.: “Agriculture Export procedures under AEP (Agriculture Export Promotion) Central Sector Scheme to enhance the export activities in Rajasthan”:-**Two training programs were organized via on-line platform in association with Rajasthan State Agricultural Marketing Board for RSAMB officials. The training program was inaugurated by Director, APEDA. Two batches comprising more than **100** RSAMB officials had participated in the training program and benefited the export ecosystem.
- ❖ **Training Program for Rajasthan Govt.:- “Agricultural Export procedures to enhance agri-export business in Rajasthan”:-** CCSNIAM and Rajasthan State Agricultural Marketing Board, Jaipur conducted two workshop for **433** officials of Jaipur and Jodhpur region on “**The export procedures to enhance agri-export business in Rajasthan**” from 15th February to 15th March, 2022. Two training programs have been completed successfully and appreciated by officers. The aims of the program were to orient State Department Officials on the Export procedures to enhance Agri-export.
- ❖ **Training Programs conducted by RKVY:** Total **47** programs were conducted under this category for the stakeholders and **2817** participants were trained.
- ❖ **Training Programs by Faculty:** Total **222** programs were conducted under this category for the stakeholders located at different states and **7051** participants were trained. All states were covered under these training programs.
- ❖ **Training Programs under Consultancy:-** Total **24** programs were conducted under this category for the stakeholders located at different states and **1143** participants were trained. These programs were conducted in the states of Uttar Pradesh, Haryana, Punjab and Rajasthan.
- Twenty (One Day) Awareness Programs for the farmers, traders and Dal Mil Owners were organized in the state of Rajasthan, Punjab, Haryana and a total 998 participants had attended these programs.
- Three (five days) online training programs for In-charge/Managers/Supervisors/Representatives of Warehouses registered with WDRA were organized in the state of Rajasthan, Uttar Pradesh and Maharashtra and 122 participants attended these programs.
- These programs were sponsored by Warehousing Development and Regulatory Authority (WDRA).
- One Program consisting of 23 members was organized for SIMA, Lucknow.
- ❖ **Training Programs sponsored by J.K. Bajaj Trust :-** Total **3** programs were conducted under this category for the stakeholders and **90** participants were trained in the state of Rajasthan. The basic objectives of the program is to upgrade the skills of the CEOs and Board of Directors of Farmer Producer Organizations. These programs were funded by J. K. Bajaj Trust.
- ❖ **Training Programs sponsored by Syngenta Foundation:-** Total **60** programs were conducted under this category for the stakeholders and **2423** participants were trained from the different part of the country. To strengthen the Entrepreneurship skill in the rural youth of the country, these awareness programs were organized in the states of Odisha, Rajasthan, Uttar Pradesh,

Maharashtra, Tamil Nadu, Andhra Pradesh, Assam, Jharkhand, Karnataka, Bihar and Punjab. This was funded by Syngenta Foundation under “Agri-Entrepreneurship with specialization in Agriculture Extension Services & Integrated Nutrient Management”.

- ❖ **Farmers Group from Uttar Pradesh :** One farmers group consisting of **22** numbers visited CCS NIAM.
- ❖ **Students Groups:** four students groups visited CCS NIAM comprising of **160** of students.

2.2 Educational Program of CCS NIAM- Preparing Future Agribusiness Managers

CCS NIAM has one flagship program under the domain of education as a two-year residential Post-Graduate Diploma in Management (Agri-Business Management) PGDM (ABM). The program is approved by AICTE and being run since 2001 with 100% placement. The program aims to train Agricultural and allied Sciences graduates in the field of Agri-Business Management to build techno-managerial competence among them. We have a strong global alumni base of more than 900+ techno-managers holding positions of national and international repute in various sectors like Agri-Inputs, Banking and Micro-Finance, Food Processing, Consulting, Commodities, Rural Development, Agripreneurs etc.

The PG program is run under the self-finance mode wherein entire revenue is being generated through the student's fee and accordingly entire budget is also met from the fee collected from the students. The capacity of intake is 69 students per batch and admission process is based on the CAT/CMAT scores and individual performance in the Interview and Group discussion.

- CCS NIAM offers a two year full time Post Graduate Diploma in Management (Agribusiness Management), approved by AICTE intended to produce techno-managers for the agribusiness and food sector.
- The course curriculum consists of 45 core and 4 electives courses comprising a total of 121 credit weightage spread over two years.
- The program is composed of agribusiness courses like Agri-input marketing, farm production management, extension management, supply chain management and rural marketing and core management subjects like marketing management, financial management and strategic management etc.
- A constant endeavor is to give students exposure to real life problems through case-studies application of theories in practice, application of Artificial intelligence, IOT and Block Chain Technology in agribusiness.
- Constant industry interface is an integral part of PGDM (ABM).
- The Courses are delivered by faculty from reputed management institutes of the country and executives from leading agribusiness companies.

2.2.1 USP of PGDM (ABM) Program

- Two year residential program started in 2001, approved by AICTE.
- Aims to develop Techno-managerial competence.
- Program delivered through 7 trimesters, 121 credits and 45 courses.



- EXIM Bank merit Scholarship for meritorious students.
- More than 900+ Alumni base serving agriculture value chain in country and abroad.
- Affordable fee structure – Rs. 6.76 Lacs for two years all inclusive (tuition, boarding, lodging and medical insurance).
- 100% placement since inception.
- Guest Lecture series by Industry professionals on relevant topics and problems.
- Students come from diverse educational and cultural backgrounds and geographical diversity.

2.2.2 Placement

- 100% placements have been achieved since inception. Placement facilitation is available for the students subject to passing in all the courses and meeting the specific attendance norms.
- Placement process involves through industrial visit where potential companies were invited for interaction, students are trained in CV writing, interviews and group discussion and facilitating in campus interviews to the companies.
- Major agri-business companies have recruited students from this program as management trainees (final placements) and have provided summer placement opportunities.
- Highest package offered to student curve this year was Rs. 14.00 lakh (CTC) and average package was RS. 10.15 lakhs per annum and all 63 students of Batch 2020-22 were placed in time in good companies.
- The major sectors from which placement demands have come includes: Agri-input, Retail, Commodity, Banking, Consultancy etc. During the year a, total of 32 recruiters have visited the campus for recruitment. Out of which 14 have visited the campus for first time to hire the students from NIAM.
- All students of Batch 2021-23 were also placed in various reputed companies to complete their Summer Internship Projects (SIP).

2.2.3 3rd Convocation Ceremony

The 3rd Convocation Ceremony was organized on 23rd September, 2021 by CCS NIAM. A total of over 318 students of the Institute have been awarded Post-Graduate Diploma in Management specialized in Agri-Business Management. Shri Narendra Singh Tomar, Hon'ble Union Minister for Agriculture & Farmers' Welfare, Govt. of India, New Delhi, was the Chief Guest on the occasion. He conferred Post-Graduate Diploma in Management-Agri-Business Management to the students who have passed out the long syllabized Two-Year course with utmost hard work. The Chief Guest highlighted the importance of Agricultural Marketing in the welfare of farmers. He gave his best wishes to the passed out students and personally congratulated the students who have received the gold, silver and Bronze medals for their excellence in training and its examination.

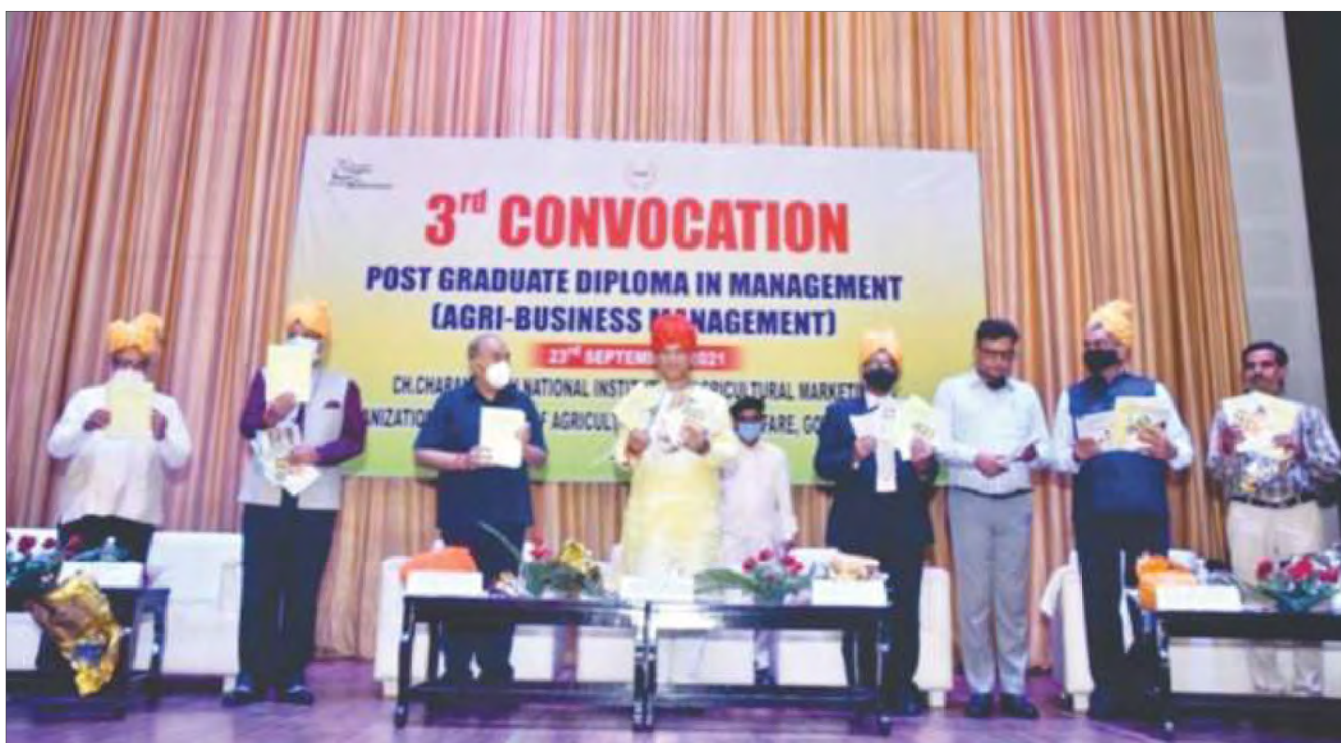
Dignitaries present in the Ceremony as Guest-of-Honor were Shri Kailash Choudhary, Hon'ble Minister for State in Department of Agriculture & Farmers' Welfare, Ministry of Agriculture and Farmers Welfare, Govt. of India, as Special Guest-of-Honor, Shri Sanjay Agarwal, IAS, Secretary, Ministry of Agriculture & Farmers' Welfare, Govt. of India, and Director General of CCS NIAM who their best wishes to the students. Other dignitaries present in the Ceremony were Shri. Neeraj Gupta, Vice-Chancellor, Central University, Bandar Sindri, Shri S.K. Barai, Director, BITS Pilani, Shri Dinesh Kumar, IAS, Principal Secretary, Agriculture, Govt. of Rajasthan also joined the Ceremony. Ceremony has been live-streaming through YouTube for wide-publicity and information of all stakeholders.



(From left Secretary, Agriculture, Hon'ble Minister of State and Director General, CCS NIAM)



(View of Auditorium)



(Launching of Books by Dignitaries during Convocation Ceremony)

2.2.4 Spandan



2.2.5 Summer Placement



2.2.6 Final Placement



2.2.7 Strong Alumni

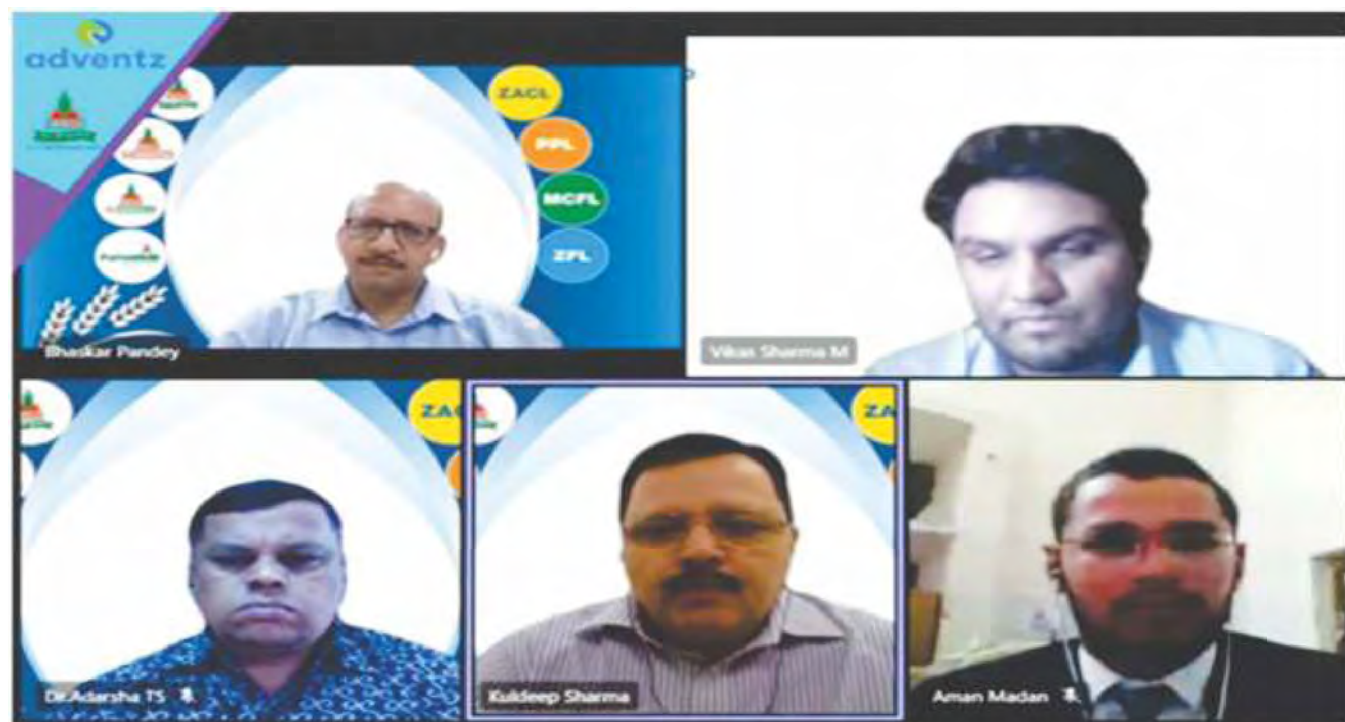
BASF We create chemistry Giridhar Ranuva (2001-03) Head of sales, Mumbai	YES BANK Krishna Mohan Singh(2001-03) President, Mumbai	IndusInd Bank Vinay Shankar Sinha (2001-03) Chief Manager, New Delhi	NCML We understand commodities Srirama Murthy (2001-03) Head - Procurement & supply ch, Gurugram
Samunnati powered by Your University Sandeep Tandon (2002-04) VP, Mumbai	Mahindra AGRI SOLUTIONS Anurag Dashputre (2002-04) Zonal Head, Indore	Cargill Archan Barua (2003-05) Commercial Lead (Cotton), Gurgaon, Haryana	DU PONT Priyanka Sinha (2003-05) Digital Marketing Initiatives - Regional Lead (Asia), Mumbai
ETG Sarabjeet Singh (2003-05) Business Head - Cotton Zambia	YES BANK Alok Gupta (2004-06) Senior Vice President Delhi	Sanjay Tewari (2008-10) Deputy commissioner Delhi	HDFC BANK Ranjeet Singh Rajora(2006-08) Dy Vice President, Indore
AXIS BANK Sumit Sen(2004-06) Asst. Vice President Ahmedabad	Cargill Ashish Joshi (2003-05) Commodity Analyst, Gurgaon, Haryana	भारतीय बैंक Indian Bank Archana Shahdeo (2003-05) Chief Manager, Delhi	FICCI Ruchira Saini (2004-06) Senior Assistant Director, New Delhi

2.2.8 AGROVON: 2021

Like the previous year, this year also Agrovon 2021 was organized through virtual mode on the 7th, 8th and 9th of September, 2021 with the motive of encouraging future professionals. With the theme "SOW IDEAS WATER HOPES, REAP MIRACLES" which comprises management and non-management events. The event was inaugurated by Director General, CCS NIAM in the presence of dignitaries from industry sectors. The three-days event has seen participation from 4500+ students from both national and international B schools like IIMA, IIM C, IIM L, XLRI, IRMA, NMIMS, SIBM and many more. There were various events which were sponsored by Adventz Group of Companies, Zuari Agro Chemicals Ltd., East West Seed, Vegrow, Dhanuka Agritech Ltd., Savannah Seeds Pvt. Ltd., Seedworks International Pvt. Ltd, Jai Kisan and Syngenta Foundation for Sustainable Agriculture. The event brought forward a pool of talent, with new brimming ideas and out of the box thinking. Agrovon continues to be the best platform for the students to showcase their skills and it will keep on bringing forward new talents time and time again.

S. No.	Competition	Winner	1st Runner up
1	VIVECHAN-Case Study Competition	Team Masterminds (IIM, Ahmadabad)	Team Gladiators (NIAM)
2	EAST WEST SEEDS - Case Study Challenge	Team B- Blockers (IRMA)	Team Crew (IIM, Bangalore)
3	LAKSHYA - B-Plan Competition	Team Phoenix (IIM, Rhotak)	Team Vikings (NIAM)
4	SANKLAN-Article Writing Competition	Dr. Arpita Sen (NMIMS, Mumbai)	Ankit Mahapatra (IARI, New Delhi)
5	MARKETING QUENCER'S -Quiz Competition	Sheetal Panigrahi (KIIT, Bhubaneswar)	Sharmishtha Dash (SIBM, Bangalore)
6	ADHYAYAN - Seedworks Case Challenge	Team NAARA	Team Spicy Sugars (IIM, Bangalore)
7	VEGROW- Case Study Challenge	Team Solo Hunter (IIM, Ranchi)	Team Falcons (SIIB)
8	SAKSHAM- The Best Manager Competition	Surbhi (SIIB, Pune)	Arjun S Chidambaram (NIT, Trichy)
9	ADVIK- Live Case Study Competition	Team Two Red Bricks (IIM, Ahmadabad)	Team Illuminators (MANAGE)

Competition	People's Choice Award	Jury's Choice Award
PRATIBIMB-Photography Competition	Rashi Khimta (NIAM)	Mohammad Yakub (VIT, Vellore)



2.2.9 Guest lectures arranged for the benefit of students

S. No.	Name of Speaker	Topic	Date	Company
1.	Mr. Giridhar Ranuva	Future of Agri-Input Industry- Innovation and its challenges	23/07/21	BASF
2.	Mr. Ashutosh Kumar Sinha	Ergos Grain Bank: Innovative & Integrated Agri - supply-chain and Warehousing	24/07/21	ERGOS
3.	Mr. Sudip Bhattacharyya	Indian Veterinary Industry	28/07/21	Kepler Vet Mission Pvt. Ltd.
4.	Mr. Leeladhar Telugu	Impact of Digital Marketing in Agrochemical Industry - Emerging problems and Future outlook	07/08/21	Corteva Agri-science
5.	Mr. Kamal Kumar	Strategic Brand Management in Agri Input Industry	09/08/21	Dhanuka Agritech Ltd.
6.	Mr. Madhab Adhikari	Growth drivers and Overview of Indian Fertilizer Industry	11/08/21	Coromandel International Limited
7.	Mr. Amrendra Mishra	Overview of ADM and Career Opportunities in Agri Commodities	14/08/21	ADM
8.	Mr. Vishal Wadhwa	Micro Finance Industry- An overview navigating retail credit and collections	21/08/21	Fullerton India Credit Company Ltd.
9.	Mr. Gajanan Hujare	Explore the uncharted Territories of International business- Agripreneurs	26/08/21	Tata International Limited
10.	Mr. Morup Namgail	Transforming the farming practices through Technological Intervention	31/08/21	IFFCO Kisan Sanchar Limited
11.	Mr. Amit R Saxena	Interactive Session on Indian Retail Industry	05/09/21	Flipkart
12.	Mr. Deepak Pareek	Demand and Data Driven Agriculture	04/10/21	AgriWatch
13.	Mr. Prateep Basu	Space technology commercialization in agriculture sector	12/10/21	SatSure
14.	Mr. Vamsi Krishna C	Overall perspective of Agri-Input Sector	13/10/21	HM. Clause
15.	Mr. Hitesh Patel	Digital Space in Agricultural Marketing	18/10/21	Sulphur Mills Ltd.
16.	Mrs. Komal Shah Bhukhanwala	Balanced Nutrition Management for Soil, Plant and Human Health	25/10/21	Sulphur Mills Ltd.

17.	Mr. Dinkar Joshi	Crop Protection and Sustainability- Shifting Paradigms	27/10/21	Shriram Farm Solutions
18.	Mr. Praveen Gupta	Hermetic Technology – Sustainable Post-Harvest	04/10/21	GrainPro
19.	Mr. Satish Tiwari	Rural Marketing and Digital Tools	06/10/21	Coromandel International Limited
20.	Mr. Mahesh Kumar	Agri value chain financing framework: A way ahead	08/10/21	AU Small Finance Bank
21.	Mr. Saikat Chaudhari	Rural and Urban Landscape	10/10/21	Danone India
22.	Mr. Sandeep Chattarjee	Digital Supply Chain	10/10/21	Deloitte
23.	Mr. Mihir Mohanta	Challenges in Supply Chain of Fruits and Vegetables	17/10/21	Mother Dairy Fruit & Vegetable Pvt. Ltd.
24.	Mr. Avinash Tripathi	Overview of Retail Industry	30/10/21	Reliance Retail Ltd.
25.	Mr. Ravinder Grover	The Hunger Games	02/11/21	HarvestPlus
26.	Mr. R.K Goyal	Insights on Agri- Input Industry	08/11/21	Verdesian Life Sciences Cytozyme
27.	Mr. Anupam Katheriya	Marketing in Rural India	27/12/21	Emami Ltd.

3. Visit of Farmers Group to CCS NIAM





A group of 22 farmers along with one officer from the Department of Agriculture, Neemuch, Madhya Pradesh visited the Institute and apprised about the activities of CCS NIAM and status of agricultural Marketing in India. Dr. S.R. Singh, Dy. Director (PG & Admin) elaborate the activities of the Institute in details and also explained the emerging issues of agricultural marketing and challenges for the benefit of farmers and farmers producers organizations. PGDM-ABM students were also interacted with the group of farmers.

4. Delegation of Officers from District Guna, MP

A delegation of six officers from Guna, Madhya Pradesh visited the Institute under exposure visit sponsored by ATMA. The detailed activities of the Institute was given to the officers by Dr. S.R. Singh, Dy. Director (PG & Admin), CCS NIAM. In addition to that details of agricultural marketing was also appraised to the officers. The group also exposed the facilities available in CCS NIAM.



5. Indo-German Cooperation on Agriculture Market Development (AMD) Project

The Indo-German Cooperation on Agriculture Market Development (AMD) project goal is to support India's strategy for modernization of agricultural markets. The project envisages to enhance the policy environment for agriculture market development, strengthen agriculture market development support services, and integrate targeted farmer organisations in market-oriented value chains to enhance their access to international (EU) markets.

The project officially began its activities on August 5th, 2021 with the signing of a Project Implementation Agreement (PIA) between the Ministry of Agriculture and Farmers Welfare, Government of India (MoA & FW) and the Federal Ministry of Food and Agriculture, Federal Republic of Germany (BMEL). As per the PIA, it was agreed that National Institute of Agricultural Marketing (NIAM) would be an associated institution that will be involved in the implementation and operationalization of the project activities. A fully operational project office at CCS NIAM, including all workspaces, computers, printers, and other essential equipment has been set up for the project.

During the inception phase of the project, CCS NIAM has been a key instrumental member of the Project Management Unit (PMU) that has helped the project to plan its strategic activities and reviewed progress. NIAM has helped the project to establish working relationships with technical partners of the project namely DA & FW, DMI and APEDA, and SFAC. NIAM has supported the project to establish linkages with State Agriculture Departments and State Agricultural Marketing Boards in the three pilot states of Rajasthan, Odisha and Uttar Pradesh. CCS NIAM has supported the project to conduct five studies, namely:

- I. Twenty-three commodity studies/value chain studies focused on products with both domestic and EU export potential;
- II. FPO case studies to identify status, lessons learned, best practices and actionable recommendations;
- III. Innovative digital technologies assessment (national and state level) to consider potential for digital solutions to support VC development;
- IV. Agriculture market development projects mapping to consider linkages and complementarities; and
- V. State profiling /mapping assessments complete for Rajasthan, Odisha & UP to assess potentials and challenges.

CCS NIAM has hosted several German delegates to its campus and discussed its experiences, emerging international best practices and challenges relating to agri-food export. During the implementation phase of the project, CCS NIAM will act as a knowledge partner for



(Visit of German Delegates to CCS NIAM)

Agri-food Export-Import Management Certified Course. It also plans to act as a nodal secretariat to host different technical seminars and conferences on the topics relating to agri-export best practices and challenges related to agri-food export from India to EU markets for spices and horticulture crops. Further, technical discussion would also be organized relating to Global G.A.P standards, certifications and traceability requirements.



(Meeting with German Team and officials from Ministry)



(Officials of German Team, Ministry and DMI with DG CCS NIAM)

6. RKVY RAFTAAR Program of CCS NIAM: Promoting Agri-startups



**Sri Karan Narendra Agriculture University,
Jobner- Jaipur**
<http://www.sknaau.ac.in/>



**National Rice Research Institute,
Cuttack- Odisha**
<http://icar-nrri.in/en/home/index>



**Bihar Agricultural University, Sabour-
Bihar, <http://bausabour.com>**



IIT Kharagpur, West Bengal
<http://www.iitkgp.ac.in/>

CCS NIAM Agri-Business Incubator (NABI) established in 2019 under RKVY-RAFTAAR has proved itself as the flag-bearer of innovation, entrepreneurship and has established itself as a “Friend of Farmer” in the field of Agri-Startup ecosystem by fighting all the odds during in the difficult times of COVID19. NIAM is promoting, nurturing and flourishing the business of the agri-Business startups to provide social and economic benefits. In the last 3 years of its operation, NABI has not just trained and funded agri-startups but has created a safe haven for innovative agri-business ideas to grow and bloom as an agri-venture.

NIAM Agri-Business Incubator (NABI) has incubated 172 startups in the last 3 years of incubation and has conducted 6 cohorts in each type of program i.e. 6 batches of AOP and SABIP each. 62 startup ideas (35 seed stage and 27 pre-seed stages) have been recommended with grant-in-aid of Rs 7.52 Crore from Ministry of Agriculture and Farmers' Welfare. NABI has successfully disbursed fund amounting to Rs 3.10 Crores to the recommended startups by executing Memorandum of Agreement (MoA) with all the recommended startups and rest are in process.

The incubated startups are dealing in around 375 products and services having diverse business models in different thrust areas. These startups have impacted over 4 Lacs farmers so far. The startups thrust areas include:-

- Agri-Input tools and technologies
- IoT, AI and ICT in Agriculture
- Biotechnology and Bioinformatics
- Agronomy, Soil & Agri Health Services
- Nutraceuticals & Agri-Value Chain
- Farming Agricultural Supply Chain
- Agriculture Engineering
- Agricultural Extension
- Waste to Wealth and Secondary Agriculture
- Farm Mechanization
- Animal Husbandry and Dairying
- Precision Farming using IT
- Post-Harvest Processing
- Agri-Food Processing
- Natural Resource Management, Renewable Energy
- Farm Retailing

For inviting applications for incubation program and to promote agripreneurship in the country, various outreach activities are being organized on time to time basis. More than 300 outreach programs have been organized so far in partnership with:-

- Universities
- KVKs
- Incubation centers
- Colleges
- Agriculture Universities
- Business Schools, etc.

NIAM Agri-Business Incubator (NABI) also organizes Investors Meets and Buyer Seller Meets for incubatees to accelerate the funding opportunities and promoting the products, services and technologies developed by them. 4 Investor meets have been organized with Rural Economic and Educational Development Society (REEDS), Hyderabad; Yes Bank; Rajasthan Venture Capital Fund; Morarka Foundation; Omnivore, and Villgro for channelizing the funding opportunities for the incubated startups since inception. Market assistance through buyer-seller meets national and international exhibitions. Exposure visits to National Innovation Foundation, Agri Universities, R&D Institutions, Tech Developers and other incubates

6.1 Team NABI

- Chief Operating Officer
- Manager – Innovation

- Manager – Finance & ICT
- Manager – Marketing & Communication
- Legal Executive
- Business Executive (2)

6.2 Handholding support to partner R-ABIs

CCS NIAM is also the Knowledge Partner to RKVY-RAFTAAR Agri-business Incubators (R-ABIs) spread across the country. Around 300 startups have been incubated by these R-ABIs with the support of CCS NIAM. These R-ABIs include:-

- Sri Karan Narendra Agriculture University (SKNU), Jobner, Rajasthan
- Bihar Agricultural University (BAU), Sabour, Bhagalpur, Bihar
- National Rice Research Institute (NRRI), Cuttack, Odisha
- IIT, Kharagpur, West Bengal.

Under the light of the amendments in operating guidelines of RKVY-RAFTAAR project, CIC of the Knowledge Partner acts as the RC for the selection and approval of projects from R-ABIs.

6.3 Publication under RKVY-RAFTAAR Program

Since inception, NABI has been preparing various publications and circulating among stakeholders for the maximum dissemination of information about the NABI activities as well as to promote & support our incubatees. The important publications so far are:-

- Newsletters-5 editions
- Coffee table books of startups-8 issues
- Study material for startups
- Journal of Agri-business Startups (recently launched, research papers are invited), etc.



6.4 Incubation Programs at CCS NIAM

In the financial year 2021-22, NIAM Agri-business Incubator (NABI) has conducted 2 cohorts of Startups Agri-business Incubation Program (SABIP) and Agripreneurship Orientation Program (AOP).

6.5 Cohort 5 organized

NABI successfully executed the 5th Cohort of Startup Agri-business Incubation Program (SABIP) and Agripreneurship Orientation Program (AOP). NIAM Agri-business Incubator (NABI) selected 22 AOP and 15 SABIP startup ideas from 15 states across the country for the Incubation program.

The cohort was amalgamation of agri-based startup ideas ranging from supply chain management; Agri-biotechnology based products to usage of solar energy for agri-stakeholder in efficient farming.

During the 2 months incubation program, the agri-innovative ventures were trained and mentored and were provided with necessary field exposure to combat the contemporary startup ecosystem. Incubates were sensitized and educated on the different aspects of business and how to polish the idea and convert it into a full scale business model.



6.6 Cohort 6 Organized

Under cohort 6, NABI selected 4 AOP and 12 SABIP startup ideas from different states of the country for the Incubation program. The cohort witnessed agri-startup ideas ranging from SAAS platform for Dairy Industry and FPOs, supply chain management; Agri-biotechnology based products, Organic Products marketing, e-commerce, precision farming, AI-enabled hydrological analysis, Bio-gas, Secondary agriculture, etc. CIC Meeting of the cohort is to be organized very soon.



(Glimpses of Incubation Programme)

6.7 CCS NIAM and Startups' achievements

The initiatives taken by NABI has earned laureates for the institution and recently recognized as “Smart Incubator of the Year Award 2022” by India Smart Grid Forum under “Gold Category”.



(Yogita Biopharming- Deepak Kumar - WINNER OF i2i, CONVERGE 2.0
E-CELL, IIM, Kolkata Cash Prize of Rs. 70,000/-)



(North East Bamboo Allied Organization LLP- Ms. Madhu Singh- Selected as top 5 women entrepreneurs of North East by Govt. of USA for training, market access and expansion)



(NISARGA DHAATU HEALTH LLP won award at the National Level competition by TiE Hubli. Ms. Vaidehi Joshi, Co-Founder received award from Hon'ble Chief Minister of Karnataka, Shri Basavaraj Bommai and cricket legend, Mr. Kapil Dev)

6.8 Due Diligence

As per RKVY scheme guidelines, “Due Diligence Visits” to recommended startups as well as to be recommended for funding are made on time to time basis to ensure the quality of startups. NABI has incubated 6 Cohorts of SABIP and AOP so far and due diligence was planned for Cohort 5 specifically considering the recommendations and suggestions received from CIC members along with other startups from previous batches who are at similar locations. These due diligence visits were planned by team NABI during the month of March, 2022 wherein 24 startups were visited at their locations of operations and stakeholders meetings were done.





(Glimpses of due Diligence)

6.9 Outreach Programs and Webinars

In order to promote the RKVY - RAFTAAR programs, Startup Agribusiness Incubation Program and Agripreneurship Orientation Program, 47 outreach Webinars and workshop and training programs were organized in collaboration with various Academic Institutions and other Organizations. The details of the outreach programs are available in Annexure-2.

7. Consultancy Projects

- 7.1 DST-CAZRI Project:-** CCS NIAM has partnered with DST-CAZRI in Project titled **“Enhancing food and water security in Arid region through improved understanding of Quantity, Quality and Management of Blue, Green and Grey water”** to build capacity of farmers and community in a watershed area for better marketing practices and opportunities for better livelihood and impact assessment of water management on food and income security in Arid region. The research project is in progress of third year and funds for the year 2021-22 has been released for further work. The progress report for the year 2021-22 has been submitted to CAZRI along with Utilization Certificate. The project is handled by Dr. S.R. Singh, Dy. Director as Co-PI. Junior Research Fellow has been appointed under the project.
- 7.2 Project Title:- ‘Development of standard scientific supply chain management of Tripura horticulture produces including Pineapple etc.** CCS National Institute of Agricultural Marketing, Jaipur in collaboration with National Commodities Management Services Limited (NCML) has executed project on **"Scientific supply chain management of Tripura Horticultural produce including Pineapple"**. The study has produced innovative supply chain management intervention for the horticultural commodities in Tripura.
- 7.3 Consultancy Programs under WDRA:-** Twenty (One Day) Awareness Programs for the farmers, traders and Dal Mil Owners were organized in the states of Rajasthan, Punjab, Haryana and total of 998 participants have attended these programs. Three (five days) online training programs for In-charge/ Managers/ Supervisors/ Representatives of Warehouses registered with WDRA were organized in the states of Rajasthan, Uttar Pradesh and Maharashtra and total of 122 participants have attended these programs. These programs were sponsored by Warehousing Development and Regulatory Authority (WDRA). This consultancy was handled by Dr. Shuchi Mathur, Assistant Director.
- 7.4 Consultancy Programs sponsored by J.K. Bajaj Trust:-** This programs were conducted under this category for the stakeholders and 90 participants were trained in the state of Rajasthan. To upgrade the skills of the CEOs and Board of Directors of Farmer Producer Organizations, three training programs were organized. This project was funded by J. K. Bajaj Trust. This Consultancy was handled by Dr. Shuchi Mathur, Assistant Director.
- 7.5 Consultancy Programs sponsored by Syngenta Foundation:-** Total of 60 programs were conducted under this category for the stakeholders and 2423 participants have been trained in different parts of the country. with to the objective to strengthen the Entrepreneurship skill in the rural youth of the country, these awareness programs were organized in the state of Odisha, Rajasthan, Uttar Pradesh, Maharashtra, Tamil Nadu, Andhra Pradesh, Assam, Jharkhand, Karnataka, Bihar and Punjab. This was funded by Syngenta Foundation under “Agri-Entrepreneurship with specialization in Agriculture Extension Services & Integrated Nutrient Management”. This Consultancy was handled by Dr. Shuchi Mathur, Assistant Director.

7.6 Consultancy program sponsored by SIMA, Lucknow: one program was conducted by CCS NIAM and Total of 23 officers and farmers delegates were trained through in-house program during 21st to 25th March, 2022.

8. Research Projects: - Only two action oriented research projects were completed during the year 2021-22 ie Poultry Business School and Dairy Business School in association with partner Institutions. In case of PBS, Finance is the major resource constraint for the marginal and small farmers as it plays major role in establishment of a broiler poultry farm. The broiler production mainly depends on the financial status of the farmers. Since the initial cost i.e., capital investment for establishment of the broiler shed and other facilities such as water source etc., requires investment of Rs.5 lakhs to Rs.7 lakhs depending on the size and location of the broiler shed. In addition to that, the operational cost is also high in particular procurement of chick and cost of commercial readymade feeds. Hence, the financial resource plays a major role in setting up the broiler production business as an enterprise. The cost of production of the broiler birds plays a major role in selecting the poultry business either on contract farming or as non-contract farming. For example, the cost required for producing 1000 broiler birds is Rs. 89,498 in non-contract farming whereas in non-contract farming Rs 1, 04,446 is needed. The variable cost includes the costs of feed, chick, litter material, vaccine, brooding, labour, sanitary material, electricity, and transport cost. The projects were completed by Dr. S.R. Singh, Dy. Director (Admin & PG) from mid-way.

9. “Me & My Plant” Initiative of CCS NIAM

Being an Institute of Agricultural Marketing, it is very important to take cognizance of climate changes and their impacts on livelihood and mankind. Hence, under the “Me & My Plant” initiative faculty members and staff of CCS NIAM were provided one sapling for planting in the campus. The Plantation activity was enthusiastically taken up by all the CCS NIAM family members including the senior officers of Rajasthan Government and Vice Chancellors of Rajasthan University and Central University of Rajasthan Ajmer.



10. Library

Library plays a pivotal role in the intellectual pursuits of students and academia in the institute. It provides latest research and reference material in print and audio-visual form along with a facility to refer e-journals, CDs, Project Reports, Government Publications, Reports, Newsletters and books.

It is the nerve and heart of the Institute and plays a vital role in quest for knowledge, and provides the main source for individual



CCS NIAM Knowledge Center

research. It is open round the clock with comprehensive collection of literature predominantly related to the management, agriculture and allied subjects. The Institute has gone ahead in making the concept of digital library functional with availability of digital content to enhance the first hand knowledge of the users. The library e-resource facilities have been provided to all readers of this institute on Internet / Intranet Wi-Fi system. The main objective of the library is to provide information resource to students, faculty, researchers, scientists, trainees, farmers and agricultural officers both in conventional and electronic formats. The library has congenial environment, good ventilated and spacious reading rooms.

- **Total No. of Books Available in Library** : 14687
- **Total No. of Periodicals Available in Library** : 14
- **Newspapers are Available in Library** : 13

Library services

Krishikosh CCS NIAM: It is a digital repository of accumulated knowledge in agriculture and allied sciences, having collection of old and valuable books, old journals, thesis, research articles, popular articles, monographs, catalogues, conference proceedings, success stories, case studies, annual reports, newsletters, pamphlets and various documents spread all over the country in different libraries of Research Institutions and State Agricultural Universities (SAUs).

Indiastat: CCS NIAM library have a data source of Indiastat, which is very useful to collect data related to consultancy projects and other works, where data are required from different government organizations related to agriculture and other sectors.

Directory of Open Access Journals (DOAJ): It is a community-curetted online directory which indexes and provides access to high quality, open access, peer-reviewed journals. DOAJ is independent and it operates an education and outreach program across the globe focusing on improving the quality of applications submitted.

DELNET (Developing Library Network)

It is a Database of Full-text Digital Library Resources, which providing access to Full Text E-books, E-journals, E-articles, Manuscripts, Rare books, Thesis/Dissertations etc.

Shodhganga

The Shodhganga @ INFLIBNET Centre provides a platform for research students to deposit their Ph.D. theses and make it available to the entire scholar community in open access. The repository has the ability to capture, index, store, disseminate and preserve ETDs submitted by the researchers.

Shodhgangotari

The word “**Shodh**” originates from Sanskrit and stands for “research and discovery”. “**Gangotri**” is one of the largest glaciers in the Himalayas and source of origination of Ganges, the holiest, longest and largest of rivers in India. The Ganges is the symbol of age-long culture, civilization, ever-aging, ever-flowing, ever-loving and it is loved by people.

Under the initiative called “**ShodhGangotri**”, research scholars / research supervisors in universities are requested to deposit electronic version of approved synopsis submitted by research scholars to the universities for registering themselves for the Ph.D. program. Now it is expanded to MRPs/PDFs/ Emeritus Fellowship also. The repository on one hand, would reveal the trends and directions of research being conducted in Indian Universities, on the other hand it would avoid duplication of research. Synopsis in “**Shodh Gangotri**” would later be mapped to full-text theses in “ShodhGanga”. As such, once the full-text thesis is submitted, a link to the full-text theses would be provided from ShodhGangotri to “**ShodhGanga**”.

CCS NIAM Agriculture Marketing News e-alert Services: The Library of the Institute is also issuing daily e-alerts related to Agricultural Marketing for the benefit of faculty and students. These alerts are based on day-to-day developments in the field reported within and outside of the country.

11. CCS NIAM Publications

Important publications of CCS NIAM during the year are as follows:

- 1- E-Voice of NIAM
- 2- Farm to Fork magazine
- 3- NABI news letter
- 4- Coffee Table Book
- 5- Journal of Agri- Business Startups
- 6- Annual Report
- 7- Journal of Agricultural Marketing
- 8- Training Manuals for training purpose
- 9- E-Bulletin: Voice of CCS NIAM: It is a time and cost efficient outreach tool of NIAM on e-platform to connect all its stakeholders namely Policy Makers, Administrators, Academicians, Scientist, Agripreneurs, Traders, Extension functionaries, Institutional partners’ issues related to Agricultural Marketing ultimately benefiting the farmers. It is a monthly publication.

12. Celebrations at CCS NIAM

International Yoga Day

June 21st is celebrated as the International Day of Yoga all over the world. This idea was coined by our Hon'ble Prime Minister, Sh. Narendra Modi Ji. He said, "Yoga" is an invaluable gift of India's ancient traditions. It embodies unity of mind and body; thought and action; restraint and fulfillment; harmony between man and nature; a holistic approach to health and well-being. It is not about exercise but to discover the sense of oneness with you, the world, and the nature. By changing our lifestyle and creating consciousness, it can help in well being." In the occasion, CCS NIAM family came together through virtual mode for the celebration.

Hindi Diwas and Hindi Pakhwada

In the Month of September, 15 days Hindi Pakhwada (14-28 September 2021) was organized in CCS NIAM to promote official day to day work in Hindi language. On 14.09.2021, Hindi Diwas was celebrated at CCS NIAM. During the event students of PGDM-ABM participated in a virtual debate competition. Due to covid Virtual debate competition was organized and Prizes were also given to the students on this occasion.

Independence Day

The 75th year of Independence was celebrated at CCS NIAM. The Celebration started with the flag hoisting by Director General, CCS NIAM remembering all great people who sacrificed their lives in making India an independent country.



NIAM employees with Director General on the Occasion of Independence Day

Republic Day

The 73rd Republic Day of India was celebrated with gaiety and patriotic fervor at CCS National Institute of Agricultural Marketing, Jaipur on 26th January, 2022. The ceremony was taken place in the presence of NIAM employees and officers along with the presence of students.

Vigilance Awareness Week

Vigilance Awareness Week was celebrated at CCS NIAM to encourage stakeholders to collectively participate in prevention of, and the fight against corruption and to raise public awareness regarding the existence, causes and gravity of and the threat posed by corruption. With the objective of preventing and eradicating corruption in government organizations and maintaining highest standards of integrity, transparency and good governance in all aspects of their operations. Vigilance Awareness Week organized on 26th October, 2021 in association with Bank of Baroda, Jaipur. In this program, Deputy General Manager and Deputy Zonal Head, Bank of Baroda, Rajasthan, Jaipur were present with the team of bank officials. Apart from this, all the officers and employees of CCS NIAM were also present in the program.



CCS NIAM Foundation Day

CCS NIAM celebrated the foundation day the Institute on 8th August, 2021. The Day was celebrated with great gusto and enthusiasm. The foundation Day witnessed the presence of all employees of NIAM. During the Day the role of NIAM was emphasized in the development of agricultural marketing in India. CCS NIAM is serving to the Nation since last thirty three years in the field of agricultural marketing.

Kissan Diwas

India is a land of villages and an agri-surplus country. The majority of the country's rural population is farmers and affiliated with agriculture and allied activities. The day also focuses on educating farmers with the latest learning's of the agricultural sector. CCS NIAM observes Kisan Diwas on 23rd December which is the birth anniversary of Choudhary Charan Singh, the fifth Prime Minister of India in the presence of employees of NIAM. He served as the Prime Minister of India between 1979-1980 and contributed to several farmer-friendly land reform policies in the country.



Teachers Day

Every year on 5th September, CCS NIAM celebrates Teachers Day to express our gratitude for our teachers to mend our lives and right way and for being the best trainers to help us to achieve our ambitions in life. This year teacher's day was celebrated by virtual mode due to COVID . However, it was all virtual but

the overwhelming warmth and love of teachers was immensely felt by the students even after sitting miles away from CCS NIAM.

The Swachhta Pakhwada

The Swachhta Pakhwada launched by Government of India, is a fortnight-long program observed to ensure mass participation of citizens in Swachhta activities and to truly transform Swachh Bharat into a citizen's movement. CCS NIAM also observed the Swachhata Pakhwada from 16th to 31st December, 2021 in the premises of the Campus. During the period, various events and activities were organized to make the Campus clean and to take this mission of cleanliness to the community thereby creating public awareness. The Prime Minister of India had launched the Swachh Bharat Mission on 2nd October 2014.



13. Infrastructure

The following infrastructure and physical facilities are available in CCS NIAM.

1. **Brahmaputra Building:** Where all the administrative and academic activities are carried out. Library and Computer facilities are also located in the same building.
2. **Convention Centre:** It consists of Auditorium, Conference Room, Guest House consisting 20 Rooms, Dining Hall and Lounge.
3. **Hostels:** Boys Hostel with 31 rooms facility and Girls Hostel with 48 rooms facility.
4. **VIP Guest House:** Having 4 Suits for stay of VIPs. In addition, Director Generals' Residence is also available.
5. **Quarters-Type V:** 04 Nos
6. **Quarters-Type IV:** 04Nos
7. **Quarters-Type III:** 07Nos
8. **Quarters- Type II:** 12Nos
9. **RKVY Incubation Building**

10. Dispensary Building, Indoor Badminton court at Barak, Sub- Station for Generator Set and Vehicle Garage.
11. 135 KVA grids connected Solar System installed at Brahmaputra, Girls Hostel and Convention Centre for saving the electricity and environment.
12. Wi-fi campus.
13. ATM facility.

14. Administration and Accounts

Various regular and weekly meetings were arranged by the administration to review the work of CCS NIAM. In addition, 48th (A) and 48th (B) Executive Committee Meetings were arranged by circulation on 06.08.2021 and 03.12.2021 under the Chairmanship of Secretary, Ministry of Agriculture and Farmers' Welfare, Government of India to approve the Annual Report and Annual Accounts of NIAM for the year of 2019-20 and 2020-21 respectively. The Annual Reports and Annual Accounts for the Year 2019-20 and 2020-21 have been placed in both the House of Parliament. The Annual Accounts of the Institute for the year 2021-22 was placed before the 48th Executive Committee (Main) meeting held on 19.07.2022 at New Delhi under the Chairmanship of Secretary, Agriculture and same has been approved by the Committee.

Accounts & Audit of Financial Year 2021-22

The Institute is a non-profit autonomous organization fully funded under the CCS NIAM Scheme for the implementation of Central Sector 'Integrated Scheme on Agricultural Marketing (ISAM)' by the Ministry of Agriculture & Farmers' Welfare, Department of Agriculture & Farmers Welfare, Govt. of India. The details of Grants-in-Aid received under the ISAM scheme during the last five years is given below.

Financial Year	Grants-in-Aid Received (Rs. In Lakhs)
2017-18	609.99
2018-19	958.37
2019-20	1415.33
2020-21	1596.25
2021-22	450.00

The details of Scheme component-wise unspent balance of the previous year, Grants-in-Aid received and unspent balance at end of the financial year 2021-22 is given below.

Details of Scheme-wise Unspent Opening Balance of Previous Year, Grant-in-Aid Received and utilised during the Financial Year & Unspent Closing Balance as on 31.3.2022

Rs. in Lakhs

S.No.	Particulars	Name of Scheme				
		General & Salary	SCSP	TSP	e-NAM	Total
1	Grants -in-aid (General) unspent last year	759.1	240.40	67.46	2.63	1069.59
2	Grants -in-aid (General) received	450.00	0.00	0	0	450.00
3	Grants -in-aid (General) utilized	605.47	95.21	40.59	0	741.27
4	Grants -in-aid (General) unspent	603.63	145.19	26.87	2.63	778.32
5	Grants -in-aid (NES) unspent last year	212.87	59.97	7.91	0.00	280.75
6	Grants -in-aid (NES) received	0.00	0.00	0.00	0.000	0.00
7	Grants - in-aid (NES) utilized	98.99	57.12	9.05	0	165.16
8	Grants -in-aid (NES) unspent	113.88	2.85	(-)1.14	0.00	115.59
9	Total Grants -in-aid available	1421.97	300.37	75.37	2.63	1800.34
10	Total Grants -in-aid utilized	704.46	152.33	49.64	0.00	906.43
11	Grants -in-aid unspent	717.51	148.04	25.73	2.63	893.91

A sum of Rs.450.00 lakhs has been received as Grants-in-aid during the year 2021-22 whereas Rs. 1350.32 lakhs was brought forward as unspent balance from the last financial year 2020-21 under the Major Head 2435 SCSP & TSP and Major Head 2552 (NES) sub-component General, SCSP and TSP. The aggregate Grant-in-aid to NIAM utilized during the financial year ended 31.03.2022 under Major Head-2435 Other Agricultural Programs was Rs. 741.27 lakhs (General Rs. 291.01 lakhs & Salary Head Rs. 314.47 Lakhs, SCSP Rs. 95.21 lakhs & TSP 40.59 lakhs,) and under North Eastern States (2552)Head was Rs. 165.16 lakhs (General Rs. 98.99 lakhs, TSP Rs. 9.05 lakhs & SCSP Rs. 57.12 lakhs respectively). Thus the total grants-in-aid utilized was Rs. 906.43 lakhs During the Financial Year 2021-22.

The Administrative expenditure was met out of Grants-in-aid received for Establishment, Administration, Maintenance of the campus and for conducting Trainings and other objectives specified under ISAM.

Apart from Grants-in-aid received from the Ministry of Agriculture and Farmers Welfare, Paid Training, Consultancies and Projects are taken from State government, Marketing Boards and other organizations. The receipts from projects/consultancy fee were Rs.17.18 lakhs during the year 2021-22 whereas the expenditure against the same was Rs.17.82 lakhs.

- The receipts for conducting the Seminars /Programs were Rs.34.03 lakhs during the year 2021-22 whereas the expenditure on Training & Seminar/ Workshops/Exhibition etc. was Rs. 507.68 lakhs.
- The Fee Collection during the financial year 2021-22 from 124 Students of PGDM (ABM) (63 First-year students and 61 second-year students) was Rs. 359.28 lakhs whereas the total expenditure of Rs.112.08 lakhs for conducting the PGDM (ABM) program was met out of the Fees component.
- The RKVY-RAFTAAR Project Grant-in-Aid receipts during the financial year was Rs. 430.80 lakhs against which the corresponding Revenue expenditure incurred was Rs. 115.46 Lakhs whereas the Capital expenditure was Rs. 69.60 lakhs.

The balance of Corpus fund as on 31.03.2022 was Rs.2369.65 lakhs which got accumulated against receipts other than Grants-in-Aid as per the books of accounts for the financial year 2021-22. The Institute is maintaining the accounts as per the prescribed Format circulated by the Office of the Comptroller General of Accounts.

The Executive Committee has approved M/s. Bansal Mangal Singhal & Goyal, Chartered Accountants as Statutory Auditors for the financial year 2021-22. M/S.Bansal Mangal Singhal & Goyal, Chartered Accountants have been appointed as Statutory Auditor for conducting the Statutory Audit and verification of the Accounts for the financial year 2021-22. The Annual Accounts along with the Audit Reports have also been forwarded to the Principal-Director of Audit (Central), Office of CA & AG Branch Office, Jaipur for conducting the Govt. Audit.

The Annual Accounts along with the Audit Reports up to 2020-21 have already have been placed before both the Houses of Parliament.

Financial Review:

The aggregate Grants-in-Aid (General & Salaries) received under the Major Head (2435) -NIAM Scheme for implementation of Central Sector 'Integrated Scheme on Agricultural Marketing (ISAM) was Rs.450.00 Lakhs as per the Revised Estimate for the year 2021-22 considering the opening unspent balance of last financial year of Rs.1350.34 lakhs against which a sum of Rs.741.27 lakhs has been utilized during the financial year thereby leaving an unspent closing balance of Rs.778.32 lakhs as at the year end. The break-up of closing unspent balance of Grant-in-aid (General& Salaries)) is Rs.603.63 Lakhs, General (SCSP) Rs.145.19 lakhs, General (TSP) Rs. 26.87 lakhs & e-NAM Rs.2.63 lakhs respectively.

No Grants-in-Aid was received in respect of Major Head (2552) North-Eastern States during the period whereas an expenditure of Rs.165.16 lakhs was incurred out of opening unspent balance of last year's Grants-in-Aid (NES) thereby leaving an aggregate unspent closing balance as on 31.3.2022 of Rs. 115.59 lakhs comprising of Grants-in-Aid (NES- General) Rs.113.88 lakhs, NES-SCSP Rs.2.85 lakhs & TSP Rs. (-) 1.14 lakhs respectively.



ANNUAL REPORT 2021-22

Head of Accounts	2021-22	
	Budget Estimates	Actual
Revenue Expenditure	1649.00	1122.19*
Capital Expenditure	0.00	0.00
Total Expenditure	1649.00	1122.19
Revenue Receipts	340.00	222.55
Other Receipts	60.00	60.81
Grants-in-Aid-Received	849.00 *	450.00
Previous Year Unspent Grants-in-aid-Utilised	450	456.43
Transfer to corpus Fund	50	67.60

* The break-up of actual Revenue Expenditures is as under:

(Rs. in Lakhs)

Expenditure Head	31.3.2022
1. Salary of Employees of NIAM	314.47
2. Training & Seminar expenditure	507.68
3. PGDM(ABM) Expenditure	112.08
5. Administrative Expenditure	168.02
6. Other Program Expenditure	19.94
Total Revenue Expenditure	1122.19

ANNEXURES



Bansal Mangal Singhal & Goyal

CHARTERED ACCOUNTANTS

To,

The Member of Ch. Charan Singh National Institute of agricultural Marketing
Jaipur – 302033

We have audited the attachment Balance Sheet of Ch. Charan Singh National Institute of agricultural Marketing Jaipur as at 31st March, 2022 and also the annexed Income and Expenditure Account and Receipt & Payments Account for the year ended on that day and report that:

We have obtained all the information and explanations, which to the best of our Knowledge and belief were necessary for the purpose of our audit. The institute has maintained proper books of account and the Balance Sheet and Income & Expenditure Account and Receipts & Payment Account dealt with in this report are in agreement with them.

These financial statements are the responsibility of the Institute management. Our responsibility is to express an opinion on these financial statements based on our audit.

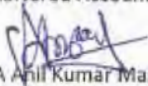
We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable' assurance about whether the financial statements are free of material misstatement. An audit includes examine, on the basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our knowledge and belief, the accounts give a true and fair view read along with Notes on accounts.

- a) In the case of Balance sheet of state of affairs as at 31st March, 2022
- b) In the case of Income and Expenditure account of Excess of Income over Expenditure of the Institute for the year ended on 31st March, 2022 and
- c) In the case of Receipt & Payment Account, of the receipt and payment of the institute for the year ended on 31st March, 2022.

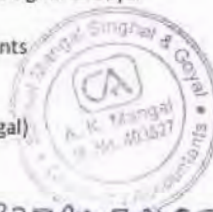
Place: Jaipur
Date: 16.07.2022

As per our report even dated attached
For Bansal, Mangal, Singhal & Goyal
FRN - 012867C
Chartered Accountants


(CA Anil Kumar Mangal)

Partner
M. No. 403827

UDIN : 22403827AMZQYB5517



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bambala, Jaipur ~ 302033

BALANCE SHEET AS AT 31st March 2022

CORPUS/CAPITAL FUND AND LIABILITIES		Schedule	Current Year	(Amount - Rs) Previous Year
CORPUS / CAPITAL FUND		1	387055892.27	357075324.16
RESERVES AND SURPLUS		2	0.00	0.00
earmarked/ endowment funds		3	408571450.55	429640537.21
SECURED LOANS AND BORROWINGS		4	0.00	0.00
UNSECURED LOANS AND BORROWINGS		5	0.00	0.00
DEFERRED CREDIT LIABILITIES		6	0.00	0.00
CURRENT LIABILITIES AND PROVISIONS		7	61135290.93	52977114.02
TOTAL			856762633.75	839692975.39
ASSETS				
FIXED ASSETS				
INVESTMENT-FROM EARMARKED/ENDOWMENT FUNDS		8	341135892.35	325166184.35
INVESTMENT-OTHERS		9	14979562.00	17540544.00
CURRENT ASSETS, LOANS, ADVANCES ETC.		10	0.00	0.00
		11	500647179.40	496986247.04
MISCELLANEOUS EXPENDITURE				
(to the extent not written off or adjusted)				
TOTAL			856762633.75	839692975.39
SIGNIFICANT ACCOUNTING POLICIES		24		
CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS		25		

As per our report even dated attached
 For Bansal, Mangal, Singhal & Goyal
 FRN - 012867C

Chartered Accountants, *(Bansal, Mangal, Singhal & Goyal)*
 (CA Anil Kumar Mangal)
 Partner
 M. No. 403827

Place: Jaipur

Date: 16/07/22

UDIN : 22403827 AM26YB5517

A.O.
 NIAM, Jaipur
 लेखाधिकारी
 सी.सी.एस. नियाम, जयपुर

Asstt. Director
 NIAM, Jaipur
 Director General,
 NIAM, Jaipur

FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS) C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

INCOME AND EXPENDITURE ACCOUNT FOR THE PERIOD/YEAR ENDED 31st March 2022

	Schedule	Current Year	Previous Year
INCOME			
Income from Sales / Services	12	10093683.00	13344314.00
Grants / Subsidies	13	90642736.57	77815675.25
Fees / Subscriptions	14	39330876.11	28574898.82
Income from Investments (Income on Invest. From earmarked/Room Rents)	15	200000.00	188900.00
Income from Royalty, Publication etc.	16	0.00	0.00
Interest Earned	17	4429944.00	3908651.00
Other Income	18	1451289.00	178091.00
Increase/(decrease) in stock of Finished goods and works-in-progress	19	0.00	0.00
TOTAL (A)		146148528.68	124010530.07
EXPENDITURE			
Establishment Expenses	20	31446940.00	36305050.00
Other Administrative Expenses etc.	21	89146773.57	53275428.75
Expenditure on Grants, Subsidies of RGS	22	0.00	0.00
Interest	23	0.00	0.00
Prior Adjustment		0.00	0.00
Depreciation (Net Total at the year-end - corresponding to Schedule 8)		0.00	0.00
TOTAL (B)		120593713.57	89580478.75
Balance being excess of Income over Expenditure (A-B)		25554815.11	34430051.32
Transfer to / from General Reserve		0.00	0.00
BALANCE BEING SURPLUS/(DEFICIT) CARRIED TO CORPUS/CAPITAL FUND	24	25554815.11	34430051.32
SIGNIFICANT ACCOUNTING POLICIES	25		
CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS			

As per our report even dated attached
For Bansal, Mangal, Singhal & Goyal
FRN - 012867C
Chartered Accountants



(CA Anil Kumar Mangal)
Partner
M. No. 403827

Place: Jaipur
Date: 16/07/22
UDIN : 22403827 AM2A4B5517

25/07/22
Asstt. Director
NIAM, Jaipur

A.O.
NIAM, Jaipur
लेखाधिकारी
सी.सी.एस. नियम, जयपुर

Director General,
NIAM, Jaipur



ANNUAL REPORT 2021-22



FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bambala, Jaipur - 302033
 SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 1 - CORPUS / CAPITAL FUND:			
Balance as at the beginning of the year		126870479.16	112247768.84
less: Contributions towards Corpus/Capital Fund		0.00	0.00
Add/(Deduct): Balance of net income/(expenditure) transferred from the Income and Expenditure Account		25554815.11	34430051.32
less: adjustment in capital fund		-2333904.00	-19807341.00
Closing Balance at the year end		150091390.27	126870479.16
Corpus Fund		236964502.00	230204845.00
BALANCE AS AT THE YEAR - END		387055892.27	357075324.16

		Current Year	Previous Year
SCHEDULE 2 - RESERVES AND SURPLUS:			
1. Capital Reserve:			
As per last Account		0.00	0.00
Addition during the year		0.00	0.00
Less: Deductions during the year		0.00	0.00
2. Revaluation Reserve:			
As per last Account		0.00	0.00
Addition during the year		0.00	0.00
Less: Deductions during the year		0.00	0.00
3. Special Reserves:			
As per last Account		0.00	0.00
Addition during the year		0.00	0.00
Less: Deductions during the year		0.00	0.00
4. General Reserve:			
As per last Account		0.00	0.00
Addition during the year		0.00	0.00
Less: Deductions during the year		0.00	0.00
TOTAL		0.00	0.00



संस्थाधिकारी
 NIAM, Jaipur

असिस्टेंट डायरेक्टर
 NIAM, Jaipur

डायरेक्टर जनरल
 NIAM, Jaipur





FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)

C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 303908

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

FUND-WISE BREAK UP										TOTAL		(Amount : Rs.)	
SCHEDULE 3 - EARMARKED/ENVIRONMENT FUNDS	Grant (Rural Godown)	Grant (NIAM)	Grant (Market Infra.)	RKVY	Grant Utilized for fixed assets	Current Year		Previous Year					
a) Opening balance of the funds	1464593.88	13403256.11	12127.00	49205981.00	244044609.13	429640537.21		337143236.46					
b) Additions to the funds:													
i. Donations / grants	0.00	45000000.00	0.00	43000000.00	0.00	85680000.00		181045000.00					
ii. Income from investments made on account of funds	0.00	0.00	0.00	0.00	0.00	0.00		0.00					
iii. Other additions (Specify nature) NIAM FUND	0.00	0.00	0.00	0.00	0.00	0.00		39921.00					
Total (a+b)	1464593.88	45000000.00	0.00	43000000.00	0.00	85680000.00		181045000.00					
c) Utilisation/Expenditure towards objectives of funds													
i. Capital Expenditure													
Fixed Assets	0.00	0.00	0.00	0.00	0.00	6960000.00		0.00					
Others	0.00	0.00	0.00	0.00	0.00	0.00		18114.00					
Total	0.00	0.00	0.00	0.00	0.00	6960000.00		18114.00					
ii. Revenue Expenditure													
Salary, Wages and allowances etc.	0.00	31446940.00	0.00	7478332.00	0.00	38925272.00		4652714.00					
Rent	0.00	0.00	0.00	0.00	0.00	0.00		0.00					
Other Administrative expenses	0.00	59195550.07	147.59	4009077.00	0.00	63263814.66		42515492.25					
Total	0.00	90642530.07	147.59	11487409.00	0.00	102189036.66		88662206.25					
Total (C)	0.00	90642530.07	147.59	11487409.00	0.00	102189036.66		88662206.25					
NET BALANCE AS AT THE YEAR-END (a+b-c)	1464593.88	89390726.04	11979.50	73659672.00	244044609.13	429640537.21		337143236.46					

1) Plan Funds received from the Central/State Governments are shown as Government Grants.

Funds and not to be mixed up with any other Funds.

2) The NIAM fund has been utilized in case of Revenue & Capital Expenditure Grant and above the NIAM Grant.

शुद्धि भादुर
A.D.
NIAM, Jaipur

Director General,
NIAM, Jaipur

लेखाधिकारी
श्री. सी. एस. नियाम, जयपुर



FORM OF FINAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.G.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

	(Amount - Rs.)	
	Current Year	Previous Year
SCHEDULE 4 - SECURED LOANS AND BORROWINGS:		
1. Central Government		0.00
2. State Government (Specify)		0.00
3. Financial Institutions		
a) Term Loans	0.00	0.00
b) Interest accrued and due	0.00	0.00
4. Banks:		
a) Term Loans	0.00	0.00
Interest accrued and due	0.00	0.00
b) Other Loans (Specify)	0.00	0.00
Interest accrued and due	0.00	0.00
5. Other Institutions and Agencies		0.00
6. Debentures and Bonds		0.00
7. Others (Specify)		0.00
TOTAL	0.00	0.00



(Signature)

(Signature)

A.O.
NIAM, Jaipur
लेखाधिकारी

सी. सी. एस. नियाम, जयपुर

(Signature)
Asstt. Director
NIAM, Jaipur



(Signature)
Director General,
NIAM, Jaipur

FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kota Road, Bambala, Jaipur - 302033
SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 5 - UNSECURED LOANS AND BORROWINGS			
1. Central Government		0.00	0.00
2. State Government (Specify)		0.00	0.00
3. Financial Institutions		0.00	0.00
4. Banks:			
a) Term Loans		0.00	0.00
b) Other Loans (Specify)		0.00	0.00
5. Other Institutions and Agencies		0.00	0.00
6. Debentures and Bonds		0.00	0.00
7. Fixed Deposits		0.00	0.00
8. Other (Specify)		0.00	0.00
TOTAL		0.00	0.00
Note: Amounts due within one year Nil.			

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 6 - DEFERRED CREDIT LIABILITIES:			
a) Acceptances secured by hypothecation of capital equipment and other assets		0.00	0.00
b) Others		0.00	0.00
TOTAL		0.00	0.00
Note: Amounts due within one year Nil.			



Director General,
NIAM, Jaipur

Asstt. Director
NIAM, Jaipur

लेखाधिकारी
सी. नि. अ. म. जयपुर

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FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

SCHEDULE 7 - CURRENT LIABILITIES AND PROVISIONS	Current Year		Previous Year		(Amount - Rs.)
A. CURRENT LIABILITIES					
1. Acceptances	0.00	0.00	0.00	0.00	0.00
2. Sundry Creditors:					
a) For Goods	0.00	0.00	0.00	0.00	0.00
b) Others	26371769.93	0.00	16843563.02	0.00	0.00
3. Security/EMD Received	1984433.00	0.00	1990533.00	0.00	0.00
4. Interest accrued but not due on:					
a) Secured Loans / Borrowings	0.00	0.00	0.00	0.00	0.00
b) Unsecured Loans / Borrowings	0.00	0.00	0.00	0.00	0.00
5. Statutory Liabilities:					
a) Overdue	0.00	0.00	0.00	0.00	0.00
b) Others	0.00	0.00	0.00	0.00	0.00
6. Other Current Liabilities	0.00	0.00	0.00	0.00	0.00
TOTAL (A)	28356202.93	0.00	18834096.02	0.00	0.00
B. PROVISIONS					
1. Gratuity	23672643.00	0.00	24042653.00	0.00	0.00
2. Superannuation / Pension	0.00	0.00	0.00	0.00	0.00
3. Accumulated Leave Encashment	9106445.00	0.00	10100365.00	0.00	0.00
4. Trade Warranties / Claims	0.00	0.00	0.00	0.00	0.00
5. Others (Specify)-Provision for Audit Fees	0.00	0.00	0.00	0.00	0.00
TOTAL (B)	32779088.00	0.00	34143018.00	0.00	0.00
TOTAL (A + B)	61135290.93	0.00	52977114.02	0.00	0.00



सि.सी.एस. नियाम, जयपुर
A.O.
NIAM, Jaipur
निखाधिकारी

असि. नि. नि. नि.
Asstt. Director
NIAM, Jaipur

नि. नि. नि.
Director General,
NIAM, Jaipur





FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambaia, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

SCHEDULE 8 - FIXED ASSETS DESCRIPTION	GROSS BLOCK					DEPRECIATION			NET BLOCK	
	Cost/Valuation As at beginning of the year	Additions during the year	Deductions during the year	Cost/Valuation at the year end	As at the beginning of the year	On Additions during the year	On Deductions during the year	Total up to the Year end	As at the Current year end	As at the Previous year end
A. FIXED ASSETS:										
1. LAND:										
a) Freehold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Leasehold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2. BUILDINGS:										
a) On Freehold Land	200692086.07	0.00	0.00	200692086.07	0.00	0.00	0.00	0.00	200692086.07	200692086.07
b) On Leasehold Land & Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c) Ownership Flats / Premises	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Superstructures on Land	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
e) not belonging to the entity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3. PLANT MACHINERY & EQUIPMENT	5913302.00	0.00	0.00	5913302.00	0.00	0.00	0.00	0.00	5913302.00	5913302.00
4. VEHICLES	775718.95	0.00	0.00	775718.95	0.00	0.00	0.00	0.00	775718.95	775718.95
5. FURNITURE, FIXTURES,	6835482.37	4174081.00	3787405.00	7222158.37	0.00	0.00	0.00	0.00	7222158.37	6835482.37
6. OFFICE EQUIPMENT	70931150.65	125007.00	0.00	71056157.65	0.00	0.00	0.00	0.00	71056157.65	70931150.65
8. ELECTRIC INSTALLATIONS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9. LIBRARY BOOKS	12721689.31	1017623.00	810535.00	12928777.31	0.00	0.00	0.00	0.00	12928777.31	12721689.31
10. TUBEWELLS & SUPPLY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OF CURRENT YEAR	297869429.35	5316711.00	4597940.00	298588200.35	0.00	0.00	0.00	0.00	298588200.35	297869429.35
PREVIOUS YEAR	284826021.35	12970685.00	590967.00	297205739.35	0.00	0.00	0.00	0.00	297205739.35	284826021.35
B. CAPITAL WORK-IN-PROGRESS										
TOTAL (A+B)									42547692.00	27296755.00
									341135892.35	325166184.35

(There is no asset on hire purchase basis & payment to C.P.W.D. form part of building and shown as capital work in progress during the year.)



A.O.
NIAM, Jaipur

सहायक निदेशक

सी.सी.एस. नियाम, जयपुर

25/11/22
Asstt. Director
NIAM, Jaipur

Director General,
NIAM, Jaipur



**FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

(Amount - Rs.)		
SCHEDULE 9 INVESTMENTS FROM EARMARKED / ENDOWMENT FUNDS		
	Current Year	Previous Year
1. In Government Securities	0.00	0.00
2. Other approved Securities (In LIC for Gratuity)	14979562.00	17540544.00
3. Shares	0.00	0.00
4. Debentures and Bonds	0.00	0.00
5. Subsidiaries and Joint Ventures	0.00	0.00
6. Others (to be specified)	0.00	0.00
TOTAL	14979562.00	17540544.00

SCHEDULE 10 - INVESTMENTS OTHERS		
	Current Year	Previous Year
1. In Government Securities	0.00	0.00
2. Other approved Securities	0.00	0.00
3. Shares	0.00	0.00
4. Debentures and Bonds	0.00	0.00
5. Subsidiaries and Joint Ventures	0.00	0.00
6. Others	0.00	0.00
TOTAL	0.00	0.00



A.O.
निदेशिका
निगम जयपुर

असि. निदेशिका
Asstt. Director
NIAM, Jaipur

निदेशिका
Director General
NIAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)

C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

SCHEDULE 11 - CURRENT ASSETS, LOANS, ADVANCES ETC.		(Amount - Rs.)	
A. CURRENT ASSETS:		Current Year	Previous Year
1. Inventories:			
a) Stores and Spares		460782.00	143476.00
b) Loose Tools		0.00	0.00
c) Stock-in-trade			
Finished Goods		0.00	0.00
Work-in-progress		0.00	0.00
Raw Materials		0.00	0.00
		460782.00	143476.00
2. Sundry Debtors:			
a) Debits Outstanding		0.00	0.00
b) Others		0.00	0.00
		0.00	0.00
3. Cash balances in hand (including cheques / drafts and imprest)		0.00	0.00
4. Bank Balances:			
a) With Scheduled Banks:			
On Current/Saving Accounts	9363065.04		60068817.24
On Deposit Accounts (Including FDR Corpus Fund)	377300000.00		339400000.00
E-Bank a/c	10044.36	386673109.40	10058.80
			399478876.04
b) With non - Scheduled Banks:			
On Current Accounts	0.00		0.00
On Deposit Accounts	0.00		0.00
On Saving Accounts	0.00	0.00	0.00
5. Post Office Saving Accounts		0.00	0.00
TOTAL (A)		387133891.40	399622352.04

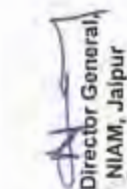
Dr. Director (A/C)
NIAM, Jaipur

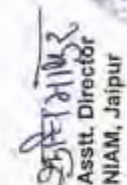
Asstt. Director
NIAM, Jaipur

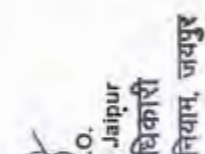
Director General,
NIAM, Jaipur

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bambala, Jaipur - 302033
SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2022

SCHEDULE 11 - CURRENT ASSETS, LOANS, ADVANCES ETC. (Contd)		(Amount - Rs.)	
		Current Year	Previous Year
B. LOANS, ADVANCES AND OTHER ASSETS			
1. Loans:			
a) Staff including HBA, Vehicle loan, computer loan etc.		514555.00	541643.00
b) Other Entities engaged in activities/objectives similar to that of the Entity		0.00	0.00
c) Other (Specify)		0.00	0.00
			541643.00
2. Advances and other amounts recoverable in cash or in kind or for value to be received:			
a) On Capital Account		0.00	0.00
b) Prepayments (Advance to CPWD, as per terms of Grant in Aid)		72353259.00	84068495.00
c) Others (including Security Deposit & for MISIRGSINAMA etc.)		39071286.00	31179569.00
			95248064.00
3. Income Accrued:			
a) On Investments from Earmarked/Endowment Funds		0.00	0.00
b) On Investment - Others		0.00	0.00
c) On Loans and Advances		0.00	0.00
d) Others		1574188.00	1574188.00
			0.00
4. Claims Receivable			
TOTAL (B)			
		113513288.00	97363895.00
TOTAL (A + B)		500647179.40	496986247.04


 Director General,
 NIAM, Jaipur


 Asstt. Director
 NIAM, Jaipur


 A.O.
 NIAM, Jaipur
 लेखाधिकारी
 सी.सी.एस. नियाम, जयपुर

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**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

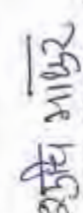
Kota Road, Bambala, Jaipur - 302033

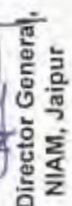
SCHEDULE FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2022

SCHEDULE 12 - INCOME FROM SALES / SERVICES		
	Current Year	Previous Year
1). Income from Sales		
a) Sale of Finished Goods	0.00	0.00
b) Sale of Raw Material	0.00	0.00
c) Sale of Scraps	0.00	0.00
2). Income from Services		
a) Labour and Processing Charges	0.00	0.00
b) Professional / Consultancy Services	1718439.00	2591783.00
c) Agency Commission and Brocorage	0.00	0.00
d) Maintenance Services (Equipments/Property)	0.00	0.00
e) RKVY Incubation	8375244.00	10752531.00
TOTAL	10093683.00	13344314.00

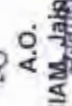
SCHEDULE 13 - GRANTS / SUBSIDIES (Irrevocable Grants & Subsidies Received)		
	Current Year	Previous Year
1). Central Government	90642736.57	77815026.25
2). Central Government (RGS)	0.00	118.00
3). State Government(s)	0.00	0.00
4). Government Agencies(NIAM Fund)	0.00	0.00
5). Institutions / Welfare Bodies	0.00	0.00
6). International Organisations	0.00	0.00
7). Others (Specify) Central Govt. (Market Atlas)	0.00	0.00
8). Others (Specify) Central Govt. (Market Infra)	0.00	531.00
TOTAL	90642736.57	77815675.25




 Asstt. Director
 NIAM, Jaipur


 Director General,
 NIAM, Jaipur




 A.O.
 निर्यात विभाग
 सी.सी.एस. निर्यात, जयपुर

**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

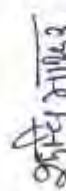
Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2022

		(Amount - Rs.)	
SCHEDULE 14 - FEES / SUBSCRIPTIONS		Current Year	Previous Year
1) Entrance Fees		0.00	0.00
2) Annual Fees / Subscriptions , PGDABM Fee		35927732.11	27054092.82
3) Seminar / Programme Fees		3403144.00	1520806.00
4) Consultancy Fees		0.00	0.00
5) International programme Receipts		0.00	0.00
6) FCRA		0.00	0.00
TOTAL		39330876.11	28574898.82

		(Amount - Rs.)	
SCHEDULE 15 - INCOME FROM INVESTMENTS		Current Year	Previous Year
(Income on Invest from Earmarked/Endowment Funds transferred to Funds)			
1) Interest			
a) On Govt. Securities		0.00	0.00
b) Other Bonds/Debentures		0.00	0.00
2) Dividends:			
a) On Shares		0.00	0.00
b) On Mutual Fund Securities		0.00	0.00
3) Room Rent		200000.00	188900.00
4) Others (Specify)		0.00	0.00
TOTAL		200000.00	188900.00



 **A.O.**
 **Asstt. Director**
NIAM, Jaipur
सी.सी.एस. निर्यात, जयपुर



 **Director General**
NIAM, Jaipur

**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kota Road, Bambala, Jaipur - 302033

SCHEDULE FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD YEAR ENDED 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 16 - INCOME FROM ROYALTY, PUBLICATIONS ETC.			
1)	Income from Royalty	0.00	0.00
2)	Income from Publications	0.00	0.00
3)	Others (Specify)	0.00	0.00
	TOTAL	0.00	0.00

		Current Year	Previous Year
SCHEDULE 17 - INTEREST EARNED			
1)	On Term Deposits:		
	a) With Scheduled Banks	4013107.00	3700797.00
	b) With Non-Scheduled Banks	0.00	0.00
	c) With Institutions	0.00	0.00
	d) Others	0.00	0.00
2)	On Saving Accounts:		
	a) With Scheduled Banks	49278.00	27486.00
	b) With Non-Scheduled Banks	0.00	0.00
	c) Post Office Savings Accounts	0.00	0.00
	d) Others	0.00	0.00
3)	On Loans:		
	a) Employees / Staff	367559.00	180368.00
	b) Others (Interest on IT Refund)	0.00	0.00
4)	Interest on Debtors and Other Receivables (RGS)	0.00	0.00
	TOTAL	4429944.00	3908651.00



असि मीश
Asstt. Director
NIAM, Jaipur

Director General
NIAM, Jaipur

A.O.
NIAM, Jaipur
लेखाधिकारी
सी.सी.एस. नियाम, जयपुर

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 18 - OTHER INCOME			
1)	Profit on Sale/disposal of Assets:		
a)	Owmed assets	0.00	0.00
b)	Assets acquired out of grants, or received free of cost	0.00	0.00
2)	Export Incentives realised	0.00	0.00
3)	Fees for Miscellaneous Services(Pgpabm user charges)	0.00	0.00
4)	Miscellaneous Income (including prior period)	1451289.00	178091.00
	TOTAL	1451289.00	178091.00

		Current Year	Previous Year
SCHEDULE 19 - INCREASE/(DECREASE) IN STOCK OF FINISHED GOODS & WORK IN PROGRESS			
a)	Closing Stock		
	Finished Goods	0.00	0.00
	Work-in-progress	0.00	0.00
b)	Less: Opening Stock		
	Finished Goods	0.00	0.00
	Work-in-progress	0.00	0.00
	NET INCREASE/(DECREASE) (a - b)	0.00	0.00

		Current Year	Previous Year
SCHEDULE 20 - ESTABLISHMENT EXPENSES			
a)	Salaries and Wages	31446940.00	36089050.00
b)	C.E.A. and Bonus	0.00	0.00
c)	Contribution to Other Fund (Specify)	0.00	0.00
d)	Over Time	0.00	0.00
e)	Expenses on Employees Retirement and Terminal Benefits	0.00	0.00
f)	Other (Specify)	0.00	216000.00
	TOTAL	31446940.00	36305050.00



A.O.
NIAM, Jaipur
लेखाधिकारी
सी.सी.एस. नियाम, जयपुर

Asstt. Director
NIAM, Jaipur

Director General,
NIAM, Jaipur



ANNUAL REPORT 2021-22



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS) C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 21 - OTHER ADMINISTRATIVE EXPENSES ETC.			
A. INSTITUTIONAL MAINTENANCE AND OTHER ADMINISTRATIVE EXPENSES			
1	Consumption of Consumable Stores	3692.00	138780.00
2	Labour and processing expenses	0.00	0.00
3	Cartage and Carriage Inwards	0.00	0.00
4	Electricity and power	2346619.00	1915662.00
5	Water Charges	0.00	0.00
6	Insurance	0.00	0.00
7	Repairs and maintenance of services	7456525.91	6928468.09
8	Excise Duty	0.00	0.00
9	Rent, Rates and Taxes & Insurance	78282.00	81998.00
10	Vehicles Running and Maintenance	0.00	0.00
11	Postage, Telephone and Communication Charges	285483.00	375986.00
12	Travelling and Conveyance Expenses	332916.00	1375515.00
13	Expenses on Membership Fees	0.00	0.00
14	Auditors Remuneration & Legal Fees	153853.00	228326.00
15	Hospitality Expenses	0.00	0.00
16	Professional Charges	0.00	0.00
17	Provision for Bad and Doubtful Debts / Advances	0.00	0.00
18	Irrecoverable Balances Written-Off	0.00	0.00
19	Packing Charges	0.00	0.00
20	Freight and Forwarding Expenses	0.00	0.00
21	Advertisemen and Publicity	255189.00	148010.00
22	Bank Charges	381.94	19238.16
23	News Paper & Magazine	87398.00	63730.00
24	Security & Other Service Maintenance	4056635.00	3154962.00
25	Repairs and maintenance of road & building	658444.00	354128.00
26	Prior Adjustment	0.00	0.00
27	Other Expenses	1086294.00	1575673.00
	TOTAL	16801722.85	16360476.25



श्री. सी. एस. निराम, जयपुर
Asstt. Director
NIAM, Jaipur

श्री. सी. एस. निराम, जयपुर
Director General,
NIAM, Jaipur

श्री. सी. एस. निराम, जयपुर
A.O. NIAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kola Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 21 - OTHER ADMINISTRATIVE EXPENSES ETC.			
B. PROJECTS, TRAINING, SEMINAR RELATED EXPENSES			
1	Expenses on Training & Seminar / Workshops / Exhibition etc.	50768336.72	12178286.00
2	Computer and Satellite Expenses	210268.00	438935.00
3	Project Formulation Expenses	1782917.00	1779748.00
4	Publication of Journal & Survey & Research	0.00	0.00
5	Expenditure on RGS	0.00	118.00
6	Expenditure on PGDABM	11208285.00	11764744.50
7	Expenditure on Market Atlas	0.00	0.00
8	Expenditure on International Programme	0.00	0.00
9	Expenditure on Market Infrastructure	0.00	531.00
10	Expenditure on RKVY	8375244.00	10752531.00
11	Expenditure on FCRA	0.00	59.00
TOTAL (B)		72345050.72	36914952.50
(TOTAL A+B)		89146773.57	53275428.75



सौ. सी. एस. निराम, जयपुर
A.O.
NIAM, Jaipur
लेखाधिकारी

सुचिभाकर
Asstt. Director
NIAM, Jaipur
Director General
NIAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2022

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 22 - EXPENDITURE ON GRANTS, SUBSIDIES ETC.			
a)	Grants given to Institutions / Organisations	0.00	0.00
b)	Subsidies given to Institutions / Organisations	0.00	0.00
	TOTAL	0.00	0.00

Note - Name of the Entities, their Activities along with the amount of Grants/Subsidies are to be disclosed.

		Current Year	Previous Year
SCHEDULE 23 - INTEREST			
a)	On Fixed Loans		0.00
b)	On Other Loans (Including Bank Charges)	0.00	0.00
c)	Others (Specify)	0.00	0.00
	TOTAL	0.00	0.00



A.O.
 निरुद्धा जायसूर
 सी.सी.एस. निर्यात, जयपुर

25/01/2022
 Asstt. Director
 NIAM, Jaipur


 Director General
 NIAM, Jaipur



**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kota Road, Bambala, Jaipur - 302033

SCHEDULE FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2022

SCHEDULE 24 - SIGNIFICANT ACCOUNTING POLICIES

1 ACCOUNTING CONVENTION

1.1

The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting including for the interest received on F. D. R & interest on advance to employees.

2 INVENTORY VALUATION

2.1 Consumable stores are valued at cost and are as confirmed by management.

3 INVESTMENT

3.1 A sum of Rs. 34,808 Invested in LIC during the year for Gratuity

4 LAND & BUILDING TAX AND EXCISE DUTY

4.1 The Government of Rajasthan have abolished land and building tax :

4.2 Excise duty is not applicable.

5 FIXED ASSETS

5.1 Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses related to acquisition. In respect of projects involving construction, related pre-operational expenses (including interest on loans for specific project prior to its completion), form part of value of the assets capitalized.

5.2 Fixed Assets received by way of non-monetary grants, are capitalized at values stated, by corresponding credit to Capital Reserve.

5.3 The fixed assets have not been revalued during the year.

5.4 Assets which have become unserviceable or obsolete are also shown in fixed assets till the permission to write off/dispose off received from Govt. of India.

6 DEPRECIATION

6.1 Fixed Assets are stated at cost and dep. on Fixed Assets has not been provided, since fixed assets have been created out of grant.



Contd.....


लेखाधिकारी
सी.सी.एस. नियाम, जयपुर

**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kota Road, Bambala, Jaipur - 302033

SCHEDULE FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2022

SCHEDULE 24 - SIGNIFICANT ACCOUNTING POLICIES

7 MISCELLANEOUS EXPENDITURE & PRIOR ADJUSTMENT

7.1 Prior adjustment as suggested.

8 ACCOUNTING FOR SALES

8.1 This is service rendering Institute & there is no sales.

9 GOVERNMENT GRANTS / SUBSIDIES

9.1 Grant-in-aid from Government of India has been received towards administration and other expenses of the Institute. The institute has taken only that portion of grant to Income & Expenditure account to equalize with administrative expenses incurred during the year. The remaining part has been carried over directly to Balance Sheet.

9.2 Government grants / subsidy are accounted on realization basis.

10 FOREIGN CURRENCY TRANSACTIONS

10 No foreign currency transactions during the year.

11 LEASE

11.1 No Lease rentals are there.

12 RETIREMENT BENEFITS

12.1 Provision for gratuity has been made as per Govt. of India's approval and payment of gratuity act on the date of balance sheet.

12.2 Provision for leave salary has also been made on the basis of 60 % leave balances of the employees.

As per our report even dated attached
For Bansal, Mangal, Singhal & Goyal
FRN - 012867C

Chartered Accountants

(CA Anil Kumar Mangal)
Partner
M. No. 403827



[Signature]

A.O.
NIAM, Jaipur

लेखाधिकारी

सौ. सी. एस. नियाम, जयपुर

[Signature]

Asstt. Director
NIAM, Jaipur

[Signature]

Director General
NIAM, Jaipur



Place: Jaipur

Date: 16/07/2022

UDIN: 22403827 Am 264B5517

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2021

SCHEDULE 25 - CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

1 CONTINGENT LIABILITIES

- 1.1 Claims against the Entity not acknowledged as debts - Rs. NIL (Previous year Rs. NIL).
- 1.2 In respect of:
- Bank guarantees given by / on behalf of the Entity -Rs. NIL (Previous year Rs. NIL)
 - Letters of Credit opened by Bank on behalf of the Entity - Rs. NIL (Previous year Rs. NIL)
 - Bills discounted with banks Rs. NIL (Previous year Rs. NIL)
- 1.3 Disputed demands in respect of:
- Income tax Rs. NIL (Previous year Rs. NIL)
 - Sales tax Rs. NIL (Previous year Rs. NIL)
 - Municipal Taxes NIL (Previous year Rs. NIL)
- 1.4 In respect of claims from parties for non execution of orders, but contested by the Entity - Rs. NIL (Previous year Rs. NIL).

2 CAPITAL COMMITMENTS

Estimated value of contracts remaining to be executed on capital account and not provided for (net of advances) Rs. NIL (Previous year Rs. NIL).

3 LEASE OBLIGATIONS

Future obligations for rentals under finance lease arrangements for plant and machinery amount to Rs. NIL (Previous year Rs. NIL).

4 FIXED ASSETS

Fixed assets the purchased cost of which is of Rs.4856157.00 are unserviceable or obsolete. The depreciated value can not be determined because stock register has not been properly maintained and the depreciation has not been claimed.

5 CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet.

6 TAXATION

In view of there being no taxable income under Income tax Act. 1961, no provision for Income tax has been considered necessary.



Contd.

लेखाधिकारी
सी. सी. एस. निराम, जयपुर

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bamballa, Jaipur - 302033

SCHEDULES FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2022

SCHEDULE 25 - CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

7 FOREIGN TRAVEL
NIL

8 FOREIGN CURRENCY TRANSACTIONS

	(Amount - Rs.)	
	Current Year	Previous Year
8.1 Value of Imports Calculated on C.I.F. Basis:		
- Purchase of finished Goods	NIL	NIL
- Raw Materials & Components (including in transit)	NIL	NIL
- Capital Goods	NIL	NIL
- Stores, Spares and Consumables	NIL	NIL
8.2 Expenditure in foreign currency:		
a) Travel	NIL	NIL
b) Remittances and interest payment to Financial Institutions/Banks in Foreign c	NIL	NIL
c) Other expenditure:	NIL	NIL
- Commission on Sales	NIL	NIL
- Legal and Professional Expenses	NIL	NIL
- Membership Fee	NIL	NIL
8.3 Earnings:		
Value of Exports on FOB Basis	NIL	NIL
International Programme Fees (Received in INR)	NIL	NIL
8.4 Remuneration to auditors:		
As Auditors	NIL	NIL
- Taxation matters	NIL	NIL
- For Management services	NIL	NIL
- For certification	NIL	NIL
8.5 Others	NIL	NIL

Contd.

9 Corresponding figures for the previous year have been regrouped/rearranged, wherever necessary.

10 Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at 31/03/2021 and the Income and Expenditure Account for the year ended on that date.

As per our report even dated attached
 For Bansal, Mangal, Singhal & Goyal
 FRN - 012867C
 Chartered Accountants

(CA Anil Kumar Mangal)
 Partner
 M. No. 403827
 Place: Jaipur
 Date: 16/04/22
 UDIN : 22403827 AMZAYB 5517

शुद्धिमाकर
 A.O.
 NIAM, Jaipur
 Asstt. Director
 NIAM, Jaipur

लेखाधिकारी
 सी.सी.एस. नियाम, जयपुर



Director General
 NIAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kola Road, Bambaia, Jaipur - 302033
CONSOLIDATED RECEIPTS AND PAYMENTS FOR THE YEAR ENDED 31st March 2022

	Current Year	Previous Year	PAYMENTS	Current Year	Previous Year
I) RECEIPTS			II) EXPENSES		
a) Opening Balance			a) Establishment Expenses	3,80,67,977.00	3,70,55,442.00
b) Cash in Hand	0.00	0.00	b) Other administrative & Maint. Expenses	3,11,75,433.50	4,15,72,080.66
c) Bank Balance			c) Trg. P/F & Con. etc. exps	4,72,46,344.72	55,44,307.00
d) In current/savings A/c	8,00,88,817.24	-59,20,175.48	Trg. P/F & Con. etc. exps (NIAM)	0.00	0.00
e) In deposit A/c	33,94,00,000.00	30,86,50,000.00	Trg. P/F & Con. etc. exps (MKT. INFRA)	0.00	0.00
f) In E-Bank A/c	10,222.36	10,222.36	Trg. P/F & Con. etc. exps (RGS)	0.00	0.00
g) Grant Received			Trg. P/F & Con. etc. exps (FCRA)	0.00	0.00
h) From Govt. of India			Trg. P/F & Con. etc. exps (PGDAEM)	0.00	0.00
i) NIAM	4,50,00,000.00	15,96,25,000.00	III) Payment made against fund		
j) MIS	0.00	0.00	Advance for Training programmes (NIAM)	1,37,56,800.00	1,71,71,179.00
k) CSS (RGS)	0.00	0.00	Advance for Training programmes (RGS)	0.00	0.00
l) RKVY	4,30,80,000.00	2,14,20,000.00	Advance for Training programmes (MKT. INFRA)	0.00	0.00
m) MIDH	0.00	0.00	Advance for Training programmes (FCRA)	0.00	0.00
III) Income on Investment			IV) Investment and deposit made		
a) Earmarked/Endow. Funds	0.00	0.00	a) Out of Earmarked/Endowment fund (Gratuity)	34,898.50	21,02,198.00
b) Own Fund	3,26,00,000.00	2,00,00,000.00	b) Out of own fund	3,26,00,000.00	0.00
IV) Interest Received			V) Expenditure on Fixed Assets & CWIP		
a) On Bank Deposit	1,07,47,470.00	1,12,76,961.00	a) Purchase of Fixed Assets	7,16,771.00	6,63,690.00
b) Loan Advances (Employees) etc.	0.00	0.00	b) Expenditure on CWIP	0.00	0.00
V) Other Income			VI) Refund of surplus money/loans		
a) Fees for Service	0.00	25,13,740.00	a) To the Govt. of India	0.00	0.00
b) Fees for PGDAEM/FCRA	3,31,96,322.11	2,80,09,989.78	b) To the State Govt.	0.00	0.00
c) Misc. income	43,76,814.00	18,38,260.04	c) To other provider of Funds (EMO)	0.00	0.00
VI) Amount Borrowed	0.00	0.00	d) Caution Money	6,09,700.00	5,45,000.00
VII) Any Other Receipt			e) Inter Transfer & Others	0.00	2,00,00,000.00
a) Security / EMD Rece.	98,900.00	15,35,000.00	VI) Finance Charge (Interest)		
b) Advance received/recovered/inter transfer	1,39,26,924.00	3,61,15,800.00	a) O.S. Liabilities/loans	0.00	26,74,301.00
c) Sale of vehicle	0.00	0.00	b) Advance to Employees	3,06,713.00	12,44,722.00
d) Employee advance	0.00	0.00	c) TDS	48,30,416.00	5,51,978.00
e) Others (Misc Recoveries)	0.00	0.00	d) Security Deposit	1,75,000.00	2,55,000.00
f) Gratuity	35,84,793.00	23,09,331.00	e) Other Advances	2,51,09,190.00	6,14,21,282.00
VIII) Closing Balance			VIII) Closing Balance		
a) Cash in Hand			a) Cash in Hand	0.00	0.00
b) Bank balance			b) Bank balance		
i) In current/savings A/c			i) In current/savings A/c	83,63,065.13	8,00,88,817.24
ii) In deposit A/c			ii) In deposit A/c	37,73,00,000.00	33,94,00,000.00
iii) In E-Bank A/c			iii) In E-Bank A/c	10,044.36	10,048.80
Total	58,61,02,062.71	58,63,70,653.70	Total	58,61,02,062.71	58,63,70,653.70

As per our report even sheet attached
 For Bansal, Singhani, Singhani & Goyal
 FRN - 813887C
 Chartered Accountants



(CA) Anil Kumar Mangal (Jal)
 Partner
 M. No. 403827 No. 403827

Place: Jaipur
 Date: 16/04/22
 UDIN: 22403827AM2AYB5517

सुसिमा प्र

Asst. Director
 NIAM, Jaipur



Director General
 NIAM, Jaipur

सि. सी. एस. निराम, जयपुर

A.O.
 NIAM, Jaipur

लेखाधिकारी

सि. सी. एस. निराम, जयपुर

ANNUAL REPORT 2021-22



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kota Road, Bambala, Jaipur - 302033

RECEIPTS AND PAYMENTS FOR THE PERIOD YEAR ENDED 31st March 2022

RECEIPTS	FCRA 1	PGDABM 2	CORPUS FUND 3	MIS 4	RGS 5	NIAM 6	Current Year	Previous Year
I. Opening Balance								
a) Cash in Hand	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Bank Balance	14,29,624.89	13,43,242.01	15,77,368.00	12,127.09	5,14,563.88	5,51,91,991.37	6,00,58,817.24	59,20,175.48
i) In current/ Savings A/c								
ii) In deposit A/c	0.00	1,70,50,000.00	22,70,50,000.00	0.00	9,50,000.00	9,43,50,000.00	33,94,50,000.00	30,58,50,000.00
iii) In E-Bank A/c	0.00	0.00	0.00	0.00	0.00	10,222.36	10,222.36	10,222.36
II. Grant Received								
a) From Govt. of India								
i) NIAM	0.00	0.00	0.00	0.00	0.00	4,50,00,000.00	4,50,00,000.00	15,96,25,000.00
ii) MIS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iii) RGS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iv) RKVY	0.00	0.00	0.00	0.00	0.00	4,30,80,000.00	4,30,80,000.00	2,14,20,000.00
v) MIDH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
III. Income on Investment								
a) Earned/Endow. Funds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Own Fund	0.00	1,79,00,000.00	0.00	0.00	0.00	1,47,00,000.00	3,29,00,000.00	2,00,00,000.00
IV. Interest Received								
a) On Bank Deposit	0.00	10,49,679.00	60,83,691.00	0.00	22,513.00	35,91,587.00	1,07,47,470.00	1,12,76,961.00
b) Loan, Advances (Employees) etc.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
V. Other Income								
a) Fees for service/ Scholarship	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,13,740.00
b) Fees from PGDABM & FCRA	0.00	3,31,96,322.11	0.00	0.00	0.00	3,31,96,322.11	2,80,09,969.78	2,80,09,969.78
c) Misc. Income	0.00	4,91,800.00	0.00	0.00	0.00	39,16,814.00	43,78,614.00	18,38,260.94
VI. Amount Borrowed								
a) Security / EMD Rece.	0.00	0.00	0.00	0.00	0.00	98,900.00	98,900.00	15,35,000.00
b) Advance received/recovered/intra transfer	0.00	0.00	0.00	0.00	0.00	1,39,26,924.00	1,39,26,924.00	3,61,16,800.00
c) Sale of vehicle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Employee advance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,85,525.00
e) Others (Misc Recoveries)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
f) Gratuity	0.00	0.00	0.00	0.00	0.00	35,94,793.00	35,94,793.00	23,09,331.00
Total	14,29,524.89	7,10,01,043.12	23,47,11,059.00	12,127.09	14,87,076.88	27,74,81,231.73	58,61,02,062.71	58,61,02,062.71



Accounts Officer
NIAM, Jaipur
सी.सी.एस. नियाम, जयपुर

Asst. Director
NIAM, Jaipur
कृषि गांधी

Director General
NIAM, Jaipur
[Signature]

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)

C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

RECEIPTS AND PAYMENTS FOR THE PERIOD YEAR ENDED 31st March 2022

PAYMENTS	FCRA 1	PGDABM 2	CORPUS FUND 3	MIS 4	RGS 5	NIAM 6	Current Year	Previous Year
II Expenses								
a) Establishment Expenses	0.00	0.00	0.00	0.00	0.00	3,80,87,977.00	3,80,87,977.00	3,20,55,442.00
b) Other Administrative & Invt. Maint. Exp.	0.00	1,14,40,376.00	0.00	147.50	59.00	3,11,75,433.50	3,11,75,433.50	4,15,72,080.86
c) Training PFI & Con. Etc. exp. (NIAM)	0.00	0.00	0.00	0.00	0.00	8,72,46,344.72	8,72,46,344.72	55,44,907.00
d) Training PFI & Con. Etc. exp. (MIS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
e) Training PFI & Con. Etc. exp. (RGS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
f) Training PFI & Con. Etc. exp. (FCRA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
g) Training & Education Program (PGDABM)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
III Payment made against fund for various project								
Advance for Training programmes (RGS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (MIS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (FCRA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (NIAM)	0.00	0.00	0.00	0.00	0.00	1,87,56,800.00	1,87,56,800.00	1,71,71,179.00
III Investment and deposit made								
a) Out of Unmarked/Endowment fund (Grabul)	0.00	0.00	0.00	0.00	0.00	34,808.00	34,808.00	21,92,196.00
b) Out of own fund	0.00	1,79,00,000.00	0.00	0.00	0.00	1,47,00,000.00	3,26,00,000.00	0.00
IV Expenditure on Fixed Assets & CWIP								
a) Purchase of Fixed Assets	0.00	7,04,153.00	0.00	0.00	0.00	14,618.00	7,18,771.00	5,63,600.00
b) Expenditure on CWIP	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
V Refund of surplus money/Loans								
a) To the Govt of India	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) To the State Govt.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c) To other provider of Funds(EMD)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Caution money	0.00	8,08,700.00	0.00	0.00	0.00	0.00	6,08,700.00	5,45,000.00
e) Inter Transfer & Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,00,00,000.00
VI Finance Charge/Interest								
a) G.S. Liabilities / Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,74,301.00
b) Advance to Employees	0.00	32,843.00	0.00	0.00	0.00	2,79,870.00	3,08,713.00	12,44,722.00
c) TDS / GST	0.00	7,38,972.00	0.00	0.00	0.00	38,91,444.00	46,30,416.00	5,51,978.00
d) Security Deposit	0.00	0.00	0.00	0.00	0.00	1,75,000.00	1,75,000.00	2,55,000.00
e) Other Advances(CPW)/Other Payments	0.00	11,54,995.00	0.00	0.00	0.00	2,39,53,195.00	2,51,08,190.00	6,14,21,282.00
VIII Closing Balance								
a) Cash in Hand	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Bank balance	14,29,524.89	34,71,004.12	14,11,058.00	11,979.69	14,87,017.88	15,82,479.65	93,63,065.13	6,00,88,817.24
i) In current/Savings A/c	0.00	3,49,50,000.00	23,33,00,000.00	0.00	0.00	10,80,50,000.00	37,73,00,000.00	33,94,00,000.00
ii) In Time deposit A/c	0.00	0.00	0.00	0.00	0.00	10,044.36	10,044.36	10,058.80
iii) In E-Bank A/c	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	14,29,524.89	7,10,01,043.12	23,47,11,058.00	12,127.09	14,87,017.88	27,74,81,231.73	58,61,02,062.71	58,53,70,653.70



Director General
NIAM, Jaipur

Accounts Officer
NIAM, Jaipur

सी.सी.एस. नियाम, जयपुर



ANNUAL REPORT 2021-22



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS) C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

RECEIPTS AND PAYMENTS FOR THE PERIOD YEAR ENDED 31st March 2022

PAYMENTS	FCRA 1	PGDABM 2	CORPUS FUND 3	MIS 4	RGS 5	NIAM 6	Current Year	Previous Year
I) Expenses								
a) Establishment Expenses	0.00	0.00	0.00	0.00	0.00	3,80,67,977.00	3,80,67,977.00	3,20,55,442.00
b) Other Administrative & Invest. Maint. Exp.	0.00	1,14,40,376.00	0.00	147.50	59.00	1,97,34,851.00	3,11,75,433.50	4,15,72,080.66
c) Training PFI & Con. Etc exp. (NIAM)	0.00	0.00	0.00	0.00	0.00	4,72,46,344.72	4,72,46,344.72	55,44,907.00
d) Training PFI & Con. Etc exp. (MIS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
e) Training PFI & Con. Etc exp. (RGS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
f) Training PFI & Con. Etc exp. (FCRA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
g) Training & Education Program (PGDABM)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
II) Payment made against fund for various project								
Advance for Training programmes (RGS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (MIS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (FCRA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (NIAM)	0.00	0.00	0.00	0.00	0.00	1,87,56,800.00	1,87,56,800.00	1,71,71,179.00
III) Investment and deposit made								
a) Out of Earmarked/Endowment fund (Gratuit)	0.00	0.00	0.00	0.00	0.00	34,809.00	34,809.00	21,92,196.00
b) Out of own fund	0.00	1,79,00,000.00	0.00	0.00	0.00	1,47,00,000.00	3,26,00,000.00	0.00
IV) Expenditure on Fixed Assets & CWIP								
a) Purchase of Fixed Assets	0.00	7,04,153.00	0.00	0.00	0.00	14,618.00	7,18,771.00	5,63,690.00
b) Expenditure on CWIP	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
V) Refund of surplus money/counts								
a) To the Govt of India	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) To the State Govt.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c) To other provider of Funds (EMO)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Caution money	0.00	6,08,700.00	0.00	0.00	0.00	0.00	6,08,700.00	5,45,000.00
e) Inter Transfer & Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,00,00,000.00
VI) Finance Charge/Interest								
a) O.S. Liabilities / Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,74,301.00
b) Advance to Employees	0.00	32,843.00	0.00	0.00	0.00	2,73,870.00	3,09,713.00	12,44,722.00
c) TDS / GST	0.00	7,38,972.00	0.00	0.00	0.00	39,91,444.00	46,30,416.00	5,51,978.00
d) Security Deposit	0.00	0.00	0.00	0.00	0.00	1,75,000.00	1,75,000.00	2,55,000.00
e) Other Advances (CPWD) / Other Payments	0.00	11,54,995.00	0.00	0.00	0.00	2,39,53,195.00	2,51,08,190.00	6,14,21,232.00
VII) Closing Balance								
a) Cash in Hand	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Bank balance	14,29,524.89	34,71,004.12	14,11,059.00	11,979.59	14,87,017.88	15,52,479.65	53,63,065.13	6,00,68,817.24
a) In current/Savings A/c	0.00	3,49,550,000.00	23,33,00,000.00	0.00	0.00	10,90,50,000.00	37,73,00,000.00	33,94,00,000.00
a) In Time deposit A/c	0.00	0.00	0.00	0.00	0.00	10,044.36	10,044.36	10,058.80
a) In E-Bank A/c	0.00	0.00	0.00	0.00	0.00	27,74,81,231.73	58,61,02,052.71	58,63,70,653.70
Total	14,29,524.89	7,10,01,043.12	23,47,11,069.00	12,127.09	14,87,076.88			



सी सी एस. निराम, जयपुर

Account Officer
सी सी एस. निराम, जयपुर

Director General
NIAM, Jaipur



1. Summary of Training Programs and other Activities taken up during the Year 2021-22 by CCS NIAM, Jaipur

S.No.	Activities	Number of Programs conducted	Number of Participants
1	Training programs conducted by RKVY	47	2817
2	Training programs conducted by Faculty	222	7051
3	Training programs conducted under consultancy project (WDRA and SIMA Rahmankheda)	24	1143
4	Training programs sponsored by J.K. Bajaj Trust under consultancy	3	90
5	Training programs sponsored by Syngenta Foundation under consultancy	60	2423
6	Programs for Rajasthan Government Officials for export promotion in association with RSAMB, Rajasthan	4	533
7	Farmers Group entertained	1	22
8	Students Groups	4	160
Total		365	14239

2. Online Webinar Series, Outreach programs and Trainings conducted by RKVY-RAFTAAR Division

S. No.	Speaker	Organization	Topic	Date	Participants
1.	Dr. Mahesh Kadam	Indian Institute of Management, Jammu	Outreach Webinar	1.05.2021	42
2.	Dr. Mahesh Kadam	Pachhunga University College, Aizwal Mizoram	Outreach Webinar	1.05.2021	41
3.	Mr. Nitin Lahoti	L. Bajaj Institute of Technology, Noida, Uttar Pradesh	Outreach Webinar	04.05.2021	55

4.	Mr. Abhishek Sharma	Mody University, Rajasthan	Outreach Webinar	04.05.2021	101
5.	Mr. Nitin Lahoti and Mr. Gajjan	University of Agricultural Sciences and Technology, Odisha	Outreach Webinar	05.05.2021	25
6.	Dr. Mahesh Kadam Singh Verma	Parul University, Gujarat	Outreach Webinar	5.05.2021	83
7.	Mr. Abhishek Sharma	University of Petroleum and Energy Studies, Uttarakhand	Outreach Webinar	06.05.2021	65
8.	Dr. Mahesh Kadam	Eklavya University, Madhya Pradesh	Outreach Webinar	15.05.2021	57
9.	Dr. Mahesh Kadam	College of Agribusiness Management, Solapur, Maharashtra	Outreach Webinar	24.05.2021	45
10.	Dr. Mahesh Kadam	Amity University, Noida	Outreach Webinar	27.05.2021	62
11.	Mr. Manoj Agrawal	SKN Agricultural University, Jobner, Rajasthan	Outreach Webinar	28.05.2021	112
12.	Mr. Manoj Agrawal	Premier Institute of Engineering and Management, Indore,	Outreach Webinar	29.05.2021	151
13.	Dr. Mahesh Kadam	Indian Institute of Entrepreneurship, Assam Madhya Pradesh	Outreach Webinar	11.06.2021	112
14.	Dr. Mahesh Kadam	Thakur College of Engineering and Management, Thane,	Outreach Webinar	26.06.2021	72
15.	Dr. Mahesh Kadam	Tontadarya College of Engineering, Mundaragi Road, Gadag, Karnataka	Outreach Webinar	06.10.2021	63
16.	Dr. Mahesh Kadam	Tontadarya College of Engineering, Mundaragi Road, Gadag, Karnataka	Outreach Webinar	26.10.2021	62

17.	Dr. Mahesh Kadam	Atal Incubation Centre, Shri Krishna Devaraya University, Hyderabad and their 6 constituent colleges	Outreach Webinar	27.10.2021	55
18.	Dr. Mahesh Kadam	Noida International University, Noida	Outreach Webinar	01.11.2021	44
19.	Mr. Gajjan Singh Verma and Mr. Abhishek Sharma	College of Agriculture, Fatehpur Shekhawati, Sikar	Outreach Webinar	10.11.2021	40
20.	Mr. Gajjan Singh Verma and Mr. Abhishek Sharma	College of Agriculture, Jhilai (Niwai), Tonk	How to convert Ideas into Agri-Startups	11.11.2021	36
21.	Mr. Gajjan Singh Verma and Mr. Abhishek Sharma	College of Agriculture, Bharatpur, Rajasthan and College of Agriculture, Basedi, Dholpur, Rajasthan	How to convert Ideas into Agri-Startups	15.11.2021	100
22.	Mr. Mahesh Kadam	Extension Education Institute, Hyderabad and Professor Jayashankar Telangana State Agricultural University,	How to convert Ideas into Agri-Startups	15.11.2021	72
23.	Mr. Gajjan Singh Verma and Mr. Abhishek Sharma	College of Agriculture, Alwar, Rajasthan	How to convert Ideas into Agri-Startups	16.11.2021	100
24.	Mr. Gajjan Singh Verma and Dr. Mahesh Kadam	College of Agriculture, Lalsot (Dausa), Rajasthan	How to convert Ideas into Agri-Startups	17.11.2021	63
25.	Mr. Gajjan Singh Verma and Dr. Mahesh Kadam	College of Agriculture, Bhilwara	How to convert Ideas into Agri-Startups	18.11.2021	40
26.	Mr. Gajjan Singh Verma and Dr. Mahesh Kadam	College of Agriculture, Kishangarh (Alwar)	How to convert Ideas into Agri-Startups	23.11.2021	92
27.	Mr. Gajjan Singh Verma and Dr. Mahesh Kadam	KVK, Ambala, Haryana	How to convert Ideas into Agri-Startups	25.11.2021	30
28.	Dr. Mahesh Kadam and Mr. Gajjan Singh	G H Raison College of Engineering and Management, Wagholi, Pune	Workshop on Entrepreneurship, Innovation and	26.11.2021	162
29.	Dr. Mahesh Kadam Mr. Gajjan Singh	Indian Institute of Forest Management, Bhopal, Madhya Pradesh	How to convert Ideas into Agri-Startups	27.11.2021	42

30	Mr.Gajjan Singh Verma and Dr. Mahesh Kadam	Maharana Pratap University of Agriculture and Technology, Udaipur	How to convert Ideas into Agri-Startups	29.11.2021	36
31	Mr.Gajjan Singh Verma and Mr. Abhishek Sharma	Basaveshwar Engineering College Bagalkot, Karnataka	How to convert Ideas into Agri-Startups	2.12. 2021	35
32	Mr.Gajjan Singh Verma and Dr. Mahesh Kadam	KVK , Alwar, Rajasthan	How to convert Ideas into Agri-Startups	3.12. 2021	40
33	Mr.Gajjan Singh Verma and Mr. Abhishek Sharma	Imperial School of Agri – Business, Noida	Expert Talk - “ Scope of Agripreneurship”	4.12.2021	76
34	Mr.Gajjan Singh Verma and Dr. Mahesh Kadam	Institute of Advanced Study in Science and Technology, Biotechnology	How to convert Ideas into Agri-Startups	6.12.2021	126
35	Mr. Akshay Singh Ranawat	Entrepreneurship Development Institute of India (EDII) Gandhinagar,	How to convert Ideas into Agri-Startups	6.12.2021	20
36	Mr.Gajjan Singh Verma and Dr. Mahesh Kadam	KVK, Barmer, Rajasthan	How to convert Ideas into Agri-Startups	7.12.2021	22
37	Mr.Gajjan Singh Verma and Dr. Mahesh Kadam	KVK, Dholpur, Rajasthan	How to convert Ideas into Agri-Startups	8-12-2021	24
38	Mr.Gajjan Singh Verma and Dr. Mahesh Kadam	KVK , Hanumangarh, Rajasthan	How to convert Ideas into Agri-Startups	10.12.2021	72
39	Dr. Mahesh Kadam	Lovely Professional University, Jalandhar-Punjab	How to convert Ideas into Agri-Startups	11.12.2021	48
40	Dr. Mahesh Kadam Mr. Gajjan Singh	KVK , Jhunjhunu, Rajasthan	Online webinar	14.12.2021	20
41	Mr. Abhishek Sharma Mr.Gajjan Singh Verma	Veer Chandra Singh Garhwali Uttrakhand University of Horticulture & Forestry, Uttrakhand	How to convert Ideas into Agri-Startups	14.12. 2021	60
42	Dr. Mahesh Kadam Mr. Gajjan Singh Verma	Uttar Banga Krishi Viswavidhyalaya, Cooch Behar, West Bengal	How to convert Ideas into Agri-Startups	20.12. 2021	65



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43	Mr. Gajjan Singh Verma	KVK, Jaisalmer, Pokhran, Rajasthan	How to convert Ideas into Agri-Startups	22.12.2021	15
44	Mr. Gajjan Singh Verma Mr. Ashutosh Vyas	KVK, Alwar, Rajasthan	How to convert Ideas into Agri-Startups	23.12.2021	20
45	Mr. Gajjan Singh Verma Mr. Ashutosh Vyas	KVK, Hanumangarh, Rajasthan	How to convert Ideas into Agri-Startups	23.12.2021	20
46	Dr. Mahesh Kadam Mr. Gajjan Singh Verma	KVK, Gurugram, Haryana	How to convert Ideas into Agri-Startups	24.12.2021	20
47	Mr. Abhishek Sharma Mr. Gajjan Singh Verma	PG Institute of ABM Junagarh Agricultural University, Junagarh	How to convert Ideas into Agri-Startups	24.12.2021	74
Total					2817

3. Online Training Programs conducted by Faculty of CCS NIAM, Jaipur

S.No.	Date	Title of the Program	Duration	Gender		Social Categories				Total
				Male	Female	SC	ST	OBC	Gen	
1.	24.4.2021	Problem faced by the farmers in agricultural marketing during COVID-19	1 day	23	9	6	5	12	9	32
2	15.5.2021	Marketing of horticultural Produce during covid-019 period	1 Day	19	14	7	4	17	5	33
3	28.5.2021	Importance of Logistic Support System in agricultural marketing during COVID-19	1 Day	35	19	10	16	18	10	54
4	3.10.2021	Role of ICT in Boosting Agricultural marketing in India	1 Day	31	7	6	3	14	15	38
5	20.10.2021	Role of marketing intervention Scheme for enhancing agricultural marketing	1 Day	62	10	11	9	24	28	72
6	18-11-2021	Linking Framers to the Market	1Day	25	12	5	8	11	13	37
		Total		195	71	45	45	96	80	266

4. Training Programs conducted by the faculty of CCS NIAM, Jaipur

S.No.	Title of Program	From	To	State	Male	Female	Social Category				Total
							Sc	ST	OBC	General	
1.	Market Linkages for Agri Entrepreneurs	07-10-2021	12-10-2021	Maharashtra	20	22	22	0	5	15	42
2.	Training for Addressing Marketing problems of flower growers of Raisen District of Madhya Pradesh	18-12-2021	20-12-2021	Madhya Pradesh	29	0	26	3	0	0	29
3.	Training Program For Farmers On Agricultural marketing	18-12-2021	20-12-2021	Madhya Pradesh	30	0	2	28	0	0	30
4.	Marketing of wheat and rice of Hoshangabad District	18-12-2021	20-12-2021	Madhya Pradesh	30	0	2	28	0	0	30
5.	Training Program on Agricultural Marketing for stakeholders of Sheopur	18-12-2021	20-12-2021	Madhya Pradesh	30	0	1	29	0	0	30
6.	Basic processing of medicinal & Aromatic plants and marketing of Agriculture products	20-12-2021	22-12-2021	Telangana	0	30	10	20	0	0	30
7.	Marketing of Fruits & Vegetables	19-12-2021	21-12-2021	Andhra Pradesh	30	3	25	4	2	2	33
8.	Marketing of Fruits	20-12-2021	22-12-2021	Jammu & Kashmir	9	21	30	0	0	0	30

9.	Linking Farmers to the Market	27-12-2021	29-12-2021	Andhra Pradesh	11	19	30	0	0	0	0	30
10.	Marketing of Saffron	20-12-2021	22-12-2021	Jammu & Kashmir	30	0	20	10	0	0	0	30
11.	Role of ICT in Agricultural Marketing	23-12-2021	25-12-2021	Andhra Pradesh	9	23	29	3	0	0	0	32
12.	Marketing of Vegetables	23-12-2021	25-12-2021	Jammu & Kashmir	9	21	12	18	0	0	0	30
13.	Linking Farmers to the Market	23-12-2021	26-12-2021	Telangana	16	14	19	10	1	0	0	30
14.	Entrepreneurship Development of Rural and Tribal Upraising	24-12-2021	26-12-2021	Bihar	27	3	25	5	0	0	0	30
15.	Micro Enterprises Development at Village Level - for SC/ST	25-12-2021	27-12-2021	Uttar Pradesh	18	7	25	0	0	0	0	25
16.	Micro Enterprises Development at Village Level - for SC/ST	25-12-2021	27-12-2021	Uttar Pradesh	17	8	25	0	0	0	0	25
17.	Doubling of Farmers Income	25-12-2021	27-12-2021	Bihar	19	11	0	0	0	30	0	30
18.	Marketing of Medicinal & Aromatic Plants	26-12-2021	28-12-2021	Andhra Pradesh	8	23	21	10	0	0	0	31
19.	Entrepreneurship Development of Rural and Tribal Upraising	27-12-2021	29-12-2021	Odisha	30	0	13	17	0	0	0	30
20.	Linking Farmers to the Market	27-12-2021	29-12-2021	Andhra Pradesh	28	2	30	0	0	0	0	30
21.	Addressing the issue of marketing of paddy	27-12-2021	29-12-2021	Andhra Pradesh	26	4	30	0	0	0	0	30
22.	Basic processing of medicinal and Aromatic plants and marketing of Agriculture produce	27-12-2021	29-12-2021	Telangana	15	21	0	36	0	0	0	36
23.	Basic processing of medicinal and Aromatic plants and marketing of Agriculture produce	27-12-2021	29-12-2021	Telangana	10	21	15	16	0	0	0	31
24.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	28-12-2021	30-12-2021	Jharkhand	17	13	25	5	0	0	0	30
25.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	28-12-2021	30-12-2021	West Bengal	19	11	28	2	0	0	0	30
26.	Marketing of Fruits and Vegetable	28-12-2021	30-12-2021	Andhra Pradesh	35	0	35	0	0	0	0	35
27.	Challenges Faced by the Farmers in Marketing of Tobacco	28-12-2021	30-12-2021	Andhra Pradesh	31	1	32	0	0	0	0	32
28.	Marketing of Saffron	28-12-2021	30-12-2021	Jammu & Kashmir	22	8	17	13	0	0	0	30
29.	Market Linkages of FPOs	29-12-2022	31-12-2022	Karnataka	15	14	8	10	6	5	29	
30.	Farmer Training Program	04-01-2022	06-01-2022	Rajasthan	29	1	26	4	0	0	0	30
31.	Farmer Training Program	17-01-2022	19-01-2022	Jharkhand	22	8	23	7	0	0	0	30
32.	Micro Enterprises Development at Village Level - for SC/ST	01-01-2022	03-01-2022	Uttar Pradesh	19	6	25	0	0	0	0	25

33.	Micro Enterprises Development at Village Level - for SC/ST	01-01-2022	03-01-2022	Uttar Pradesh	20	5	25	0	0	0	25
34.	Market Linkages of FPOs	03-01-2022	05-01-2022	Karnataka	18	12	10	4	6	10	30
35.	Market Linkages of FPOs	03-01-2022	05-01-2022	Telangana	10	20	11	19	0	0	30
36.	Market Linkages of FPOs	04-01-2022	06-01-2022	Andhra Pradesh	7	26	22	0	8	3	33
37.	Market Linkages of FPOs	04-01-2022	06-01-2022	Andhra Pradesh	15	15	30	0	0	0	30
38.	Market Linkages of FPOs	06-01-2022	08-01-2022	Telangana	20	10	22	8	0	0	30
39.	Enhancing Agricultural Marketing through processing, packaging and branding of black rice of Manipur	06-01-2022	08-01-2022	Manipur	24	14	25	0	13		38
40.	Market Linkages of FPOs	08-01-2022	10-01-2022	Andhra Pradesh	10	20	11	0	19	0	30
41.	Value Addition and Marketing of underutilized location-specific crops of Manipur	11-01-2022	13-01-2022	Manipur	0	31	0	31	0		31
42.	Doubling of Farmers Income	17-01-2021	19-01-2022	Bihar	30	0	0	0	0	30	30
43.	Training Programs on Agribusiness & Entrepreneurship Development	18-01-2022	20-01-2022	Assam	34	6	0	32	8	0	40
44.	Scope for processing and marketing of essential oils from locally available Aromatic Plants	21-01-2022	23-01-2022	Manipur	28	5	18	15	0		33
45.	Training Programs on Agribusiness & Entrepreneurship Development	22-01-2022	24-01-2022	Assam	19	20	0	25	11	3	39
46.	Training Programs on Post-Harvest Management and Market Linkages of FPOs	27-01-2022	29-01-2022	Assam	38	5	23	8	12	0	43
47.	Doubling of Farmers Income	27-01-2022	29-01-2022	Bihar	19	11	0	0	0	30	30
48.	Training Programs on Post-Harvest Management and Market Linkages of FPOs	29-01-2022	31-01-2022	Assam	32	4	0	2	21	13	36
49.	e-NAM and its role in secured marketing of farm produce	29-01-2022	31-01-2022	Manipur	24	14	25	0	13	0	38
50.	Doubling of Farmers Income	04-02-2022	06-02-2022	Bihar	24	6	0	0	0	30	30
51.	Entrepreneurship Development of Rural and Tribal Upraising	07-02-2022	09-02-2022	Bihar	30	0	0	0	28	2	30
52.	Entrepreneurship Development of Rural and Tribal Upraising	07-02-2022	09-03-2022	Bihar	29	1	30	0	0	0	30
53.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	07-02-2022	09-02-2022	West Bengal	14	16	12	0	0	18	30
54.	Micro Enterprises Development at Village Level - for SC/ST	07-02-2022	09-02-2022	Uttar Pradesh	19	11	30	0	0	0	30

55.	Micro Enterprises Development at Village Level - for SC/ST	07-02-2022	09-02-2022	Uttar Pradesh	22	8	30	0	0	0	30
56.	Value Addition of Agricultural Produce	07-02-2022	09-02-2022	West Bengal	0	18	13	0	0	5	18
57.	Marketing of Horticulture Produce	09-02-2022	11-02-2022	Assam	24	16	0	0	0	40	40
58.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	10-02-2022	12-02-2022	West Bengal	07	23	30	0	0	0	30
59.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	12-02-2022	14-02-2022	Odisha	21	9	30	0	0	0	30
60.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	12-02-2022	14-02-2022	Odisha	24	6	0	0	0	30	30
61.	Marketing of Horticulture Produce	12-02-2022	14-02-2022	Assam	19	21	0	0	0	40	40
62.	Marketing of Horticulture Produce	12-02-2022	14-02-2022	Assam	19	21	0	0	0	40	40
63.	Micro Enterprises Development at Village Level - for SC/ST	13-02-2022	15-02-2022	Uttar Pradesh	21	9	30	0	0	0	30
64.	Micro Enterprises Development at Village Level - for SC/ST	13-02-2022	15-02-2022	Uttar Pradesh	30	0	1	0	21	8	30
65.	Organic Farming and Marketing	14-02-2022	16-02-2022	Bihar	25	5	0	0	0	30	30
66.	Organic Farming and Marketing	14-02-2022	16-02-2022	Bihar	20	10	14	16	0	0	30
67.	Organic Farming and Marketing	15-02-2022	22-02-2022	Orissa	29	1	30	0	0	0	30
68.	FPO linkage with Extension, Credit, Infrastructure, Value Addition and Marketing	16-02-2022	18-02-2022	West Bengal	18	0	6	0	3	9	18
69.	Marketing of Horticulture Produce	16-02-2022	18-02-2022	Uttar Pradesh	40	0	0	0	0	40	40
70.	Marketing of Horticulture Produce	16-02-2022	18-02-2022	Meghalaya	32	8	0	0	0	40	40
71.	Marketing of Horticulture Produce	16-02-2022	18-02-2022	Meghalaya	32	8	0	0	0	40	40
72.	Farmer Training Program	17-02-2022	19-02-2022	Rajasthan	23	7	14	0	13	3	30
73.	Organic Farming and Marketing	17-02-2022	19-02-2022	Andhra Pradesh	2	28	0	1	20	9	30
74.	Organic Farming and Marketing	18-02-2022	20-02-2022	Tripura	9	21	10	0	16	4	30
75.	Organic Farming and Marketing	18-02-2022	20-02-2022	Tripura	0	30	5	18	7	0	30
76.	Organic Farming and Marketing	19-02-2022	21-02-2022	Tripura	10	20	8	0	21	1	30
77.	Marketing of Horticulture Produce	19-02-2022	21-02-2022	Uttar Pradesh	0	40	40	0	0	0	40
78.	Farmer Training Program	20-02-2022	22-02-2022	Rajasthan	23	7	8	6	13	3	30
79.	Farmer Training Program	20-02-2022	22-02-2022	Rajasthan	30	0	2	0	26	2	30
80.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	20-02-2022	22-02-2022	Jharkhand	23	7	0	0	30	0	30
81.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	20-02-2022	22-02-2022	Jharkhand	21	9	0	0	30	0	30
82.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	21-02-2022	23-02-2022	Tripura	30	0	0	0	0	30	30

83.	FPO linkage with Extension, Credit, Infrastructure, Value Addition and Marketing	21-02-2022	23-02-2022	West Bengal	17	1	3	0	2	13	18
84.	Organic Farming and Marketing	21-02-2022	23-02-2022	Andhra Pradesh	14	16	0	30	0	0	30
85.	Marketing of Horticulture Produce	21-02-2022	23-02-2022	Uttar Pradesh	28	12	0	0	0	40	40
86.	Marketing of Horticulture Produce	22-02-2022	24-02-2022	Meghalaya	23	17	0	0	0	40	40
87.	Marketing of Horticulture Produce	22-02-2022	24-02-2022	Meghalaya	23	17	0	0	0	40	40
88.	Organic Farming and Marketing	22-02-2022	24-02-2022	Orissa	27	3	2	0	12	16	30
89.	Organic Farming and Marketing	23-02-2022	25-02-2022	Tripura	26	4	30	0	0	0	30
90.	Market Linkages of FPO's	23-02-2022	25-02-2022	Andhra Pradesh	30	0	30	0	0	0	30
91.	Market Linkages of FPO's	23-02-2022	25-02-2022	Andhra Pradesh	30	0	0	0	30	0	30
92.	Market Linkages of FPO's	23-02-2022	25-02-2022	Telangana	15	15	30	0	0	0	30
93.	Farmer Training Program	24-02-2022	26-02-2022	Rajasthan	28	2	1	0	28	1	30
94.	Marketing of Horticulture Produce	24-02-2022	26-02-2022	Uttar Pradesh	1	39	40	0	0	0	40
95.	Marketing of Horticulture Produce	24-02-2022	26-02-2022	Uttar Pradesh	1	39	40	0	0	0	40
96.	Market Linkages of FPO's	24-02-2022	26-02-2022	Andhra Pradesh	0	30	30	0	0	0	30
97.	Market Linkages of FPO's	24-02-2022	26-02-2022	Andhra Pradesh	0	30	0	0	0	30	30
98.	Farmers Training program	25-02-2022	27-02-2022	Jharkhand	11	19	26	4	0	0	30
99.	Market Linkages of FPO's	25-02-2022	27-02-2022	Telangana	14	16	0	0	30	0	30
100.	Market Linkages of FPO's	25-02-2022	27-02-2022	Telangana	19	11	0	0	0	30	30
101.	Market Linkages of FPO's	26-02-2022	28-02-2022	Telangana	19	11	0	0	0	30	30
102.	Farmer Training Program	27-02-2022	01-03-2022	Rajasthan	32	2	2	0	26	06	34
103.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	28-02-2022	02-03-2022	Tripura	30	0	4	0	19	7	30
104.	Farmers Training Program	01-03-2022	03-03-2022	Odisha	29	1	30	0	0	0	30
105.	Marketing of Fruits and Vegetables	01-03-2022	03-03-2022	Andhra Pradesh	31	2	4	4	12	13	33
106.	Marketing of Fruits	01-03-2022	03-03-2022	Jammu & Kashmir	0	30	0	0	0	30	30
107.	Marketing of Vegetables	01-03-2022	03-03-2022	Jammu & Kashmir	14	16	0	0	0	30	30
108.	Farmer Training Program	02-03-2022	04-03-2022	Rajasthan	29	1	4	0	14	12	30
109.	Training Program on Agribusiness & Entrepreneurship Development	03-03-2022	05-03-2022	Assam	34	6	0	32	8	0	40
110.	Marketing of Rice	03-03-2022	05-03-2022	Jammu & Kashmir	29	1	0	0	0	30	30
111.	Training Program For Farmers on Agricultural Marketing	04-03-2022	06-03-2022	Chhattisgarh	15	15	0	0	0	30	30
112.	Training Program For Farmers on Agricultural Marketing	04-03-2022	06-03-2022	Chhattisgarh	16	14	0	0	0	30	30
113.	Training Program for farmers on Agricultural Marketing	04-03-2022	06-03-2022	Madhya Pradesh	30	0	0	0	0	30	30

114.	Training Program For farmers on Agricultural Marketing	04-03-2022	06-03-2022	Chhattisgarh	11	19	0	0	0	0	30	30
115.	Training program For Farmers on Agricultural Marketing	04-03-2022	06-03-2022	Madhya Pradesh	16	14	0	0	0	0	30	30
116.	Training Program For farmers on Agricultural Marketing (Organic Farming)	04-03-2022	06-03-2022	Madhya Pradesh	30	0	0	0	0	0	30	30
117.	Training Program For Agricultural Marketing	04-03-2022	06-03-2022	Madhya Pradesh	28	0	0	0	0	0	28	28
118.	Training Program For farmers on Agricultural Marketing (Organic Farming)	04-03-2022	06-03-2022	Chhattisgarh	23	7	0	0	0	0	30	30
119.	Marketing of fruit and vegetable	04-03-2022	06-03-2022	Andhra Pradesh	25	10	20	5	5	5	5	35
120.	Linking Farmers to the Market	04-03-2022	06-03-2022	Andhra Pradesh	27	7	12	0	6	6	16	34
121.	Marketing of Fruits & Vegetables	04-03-2022	06-03-2022	Jammu & Kashmir	13	17	0	0	0	0	30	30
122.	ICT Techniques on Farming and Marketing	04-03-2022	06-03-2022	Andhra Pradesh	13	17	0	0	8	8	22	30
123.	Farmer Training Program	05-03-2022	07-03-2022	West Bengal	24	6	21	9	0	0	0	30
124.	Linking Farmers to the Market	05-03-2022	07-03-2022	Andhra Pradesh	31	6	4	2	13	13	18	37
125.	Marketing of Fruits and Vegetables	05-03-2022	07-03-2022	Assam	25	5	27	2	1	0	0	30
126.	Training Program For Farmers on Agricultural Marketing	05-03-2022	07-03-2022	Tripura	12	18	0	0	0	0	30	30
127.	Training Program For farmers on Agricultural Marketing	05-03-2022	07-03-2022	Tripura	9	21	0	0	0	0	30	30
128.	Doubling of Farmers Income	05-03-2022	07-03-2022	Bihar	23	7	5	9	11	5	5	30
129.	Farmer Training Program	06-03-2022	08-03-2022	Rajasthan	26	4	5	20	3	2	30	30
130.	Poultry Farming and Marketing	06-03-2022	08-03-2022	Tripura	13	17	30	0	0	0	0	30
131.	Poultry Farming and Marketing	06-03-2022	08-03-2022	Tripura	20	10	0	0	0	0	30	30
132.	Poultry Farming and Marketing	07-03-2022	09-03-2022	Bihar	25	5	0	30	0	0	0	30
133.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	07-03-2022	09-03-2022	Manipur	30	0	0	0	0	0	30	30
134.	Challenges faced by the farmers in marketing of tobacco	07-03-2022	09-03-2022	Andhra Pradesh	25	10	5	5	5	20	35	35
135.	Addressing the issues of marketing of paddy	07-03-2022	09-03-2022	Telangana	27	5	5	5	2	20	32	32
136.	Market Linkages of FPOs	07-03-2022	09-03-2022	Tamilnadu	5	27	32	0	0	0	0	32
137.	Doubling of Farmers Income	08-03-2022	10-03-2022	Bihar	18	12	0	0	8	22	30	30
138.	Farmer Training Program	09-03-2022	11-03-2022	Rajasthan	37	0	6	0	24	7	37	37

139.	Marketing of Medicinal & Aromatic Plants	09-03-2022	11-03-2022	Andhra Pradesh	26	5	10	8	8	5	31
140.	Linking Farmers to the Market	09-03-2022	11-03-2022	Assam	30	0	27	2	1	0	30
141.	Training Programs on Agribusiness & Entrepreneurship Development	09-03-2022	11-03-2022	Assam	32	7	10	2	27	0	39
142.	Value Addition of Agricultural Produces	09-03-2022	11-03-2022	West Bengal	0	17	0	0	3	14	17
143.	Market Linkages of FPOs	09-03-2022	11-03-2022	Assam	30	0	27	2	1	0	30
144.	ITC Techniques on Farming and Marketing	09-03-2022	11-03-2022	Andhra Pradesh	15	15	2	1	18	9	30
145.	Poultry Farming and Marketing	09-03-2022	11-03-2022	Odisha	30	0	30	0	0	0	30
146.	Poultry Farming and Marketing	09-03-2022	11-03-2022	Tripura	10	20	9	0	14	7	30
147.	Poultry Farming and Marketing	09-03-2022	11-03-2022	Tripura	11	19	30	0	0	0	30
148.	Farmer Training Program	10-03-2022	12-03-2022	Rajasthan	30	0	30	0	0	0	30
149.	Training Program For farmers on Agricultural Marketing (Batch -2)	10-03-2022	12-03-2022	Tripura	7	23	0	0	0	30	30
150.	Training for Farmers on Agricultural Marketing (Batch-1)	10-03-2022	12-03-2022	Tripura	8	22	0	0	0	30	30
151.	Marketing possibilities of chili and turmeric	10-03-2022	12-03-2022	Andhra Pradesh	25	10	5	5	5	20	35
152.	Linking Farmers to the Market	10-03-2022	12-03-2022	Andhra Pradesh	31	1	15	0	11	6	32
153.	Role of ICT in Agricultural Marketing	10-03-2022	12-03-2022	Meghalaya	23	7	25	3	2	0	30
154.	Market Linkages of FPOs	10-03-2022	12-03-2022	Karnataka	6	29	17	11	7	0	35
155.	Market Linkages of FPOs	10-03-2022	12-03-2022	Tamilnadu	18	12	18	2	7	3	30
156.	Marketing of Fruit and vegetable, (Batch-1)	11-03-2022	13-03-2022	Manipur	12	18	0	0	0	30	30
157.	Market Linkages of FPOs	11-03-2022	13-03-2022	Tamilnadu	5	25	17	1	7	5	30
158.	Marketing of Fruit and vegetable, (Batch-2)	11-03-2022	13-03-2022	Manipur	5	25	0	0	0	30	30
159.	Market Linkages of FPOs	11-03-2022	13-03-2022	Karnataka	29	1	0	0	0	30	30
160.	Basic Processing of Medicinal Aromatic Plants and Marketing of Agriculture produce	11-03-2022	13-03-2022	Telangana	0	35	35	0	0	0	35
161.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	11-03-2022	13-03-2022	Assam	0	32	32	0	0	0	32
162.	Basic processing of medicinal Aromatic plants and marketing of Agriculture produce	11-03-2022	13-03-2022	Tripura	18	17	10	0	22	3	35
163.	Marketing of Fruits and Vegetables	12-03-2022	14-03-2022	Assam	24	6	24	4	2	0	30

164.	Role of ICT in Agricultural Marketing	12-03-2022	14-03-2022	Andhra Pradesh	24	7	9	0	11	11	31
165.	Role of ICT in Agricultural Marketing	12-03-2022	14-03-2022	Andhra Pradesh	27	5	13	0	11	8	32
166.	Market Linkages of FPOs	12-03-2022	14-03-2022	Karnataka	0	30	7	4	16	3	30
167.	Market Linkages of FPOs	12-03-2022	14-03-2022	Karnataka	33	2	6	14	4	11	35
168.	Basic processing of medicinal and Aromatic plants and marketing of Agriculture produce	12-03-2022	14-03-2022	Assam	0	30	30	0	0	0	30
169.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	12-03-2022	14-03-2022	Tripura	16	19	23	0	7	5	35
170.	Marketing of fruit's and vegetable	13-03-2022	15-03-2022	Telangana	25	10	30	2	2	1	35
171.	Doubling of Farmers Income	13-03-2022	15-03-2022	Bihar	24	6	0	9	3	18	30
172.	Doubling of Farmers Income	13-03-2022	15-03-2022	Bihar	19	11	0	7	15	8	30
173.	Market Linkages of FPOs	13-03-2022	15-03-2022	Tamilnadu	1	29	18	3	5	4	30
174.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	13-03-2022	15-03-2022	Assam	0	32	32	0	0	0	32
175.	Addressing the issues of marketing of paddy	14-03-2022	16-03-2022	Andhra Pradesh	25	10	5	5	5	20	35
176.	Training Program on Agribusiness & Entrepreneurship Development	14-03-2022	16-03-2022	Assam	29	20	0	1	48	0	49
177.	Value Addition to Agricultural Produces	14-03-2022	16-03-2022	West Bengal	0	18	1	1	2	14	18
178.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	14-03-2022	16-03-2022	Telangana	15	20	35	0	0	0	35
179.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	14-03-2022	16-03-2022	Telangana	0	35	35	0	0	0	35
180.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	14-03-2022	16-03-2022	Assam	0	30	30	0	0	0	30
181.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	14-03-2022	16-03-2022	Nagaland	20	10	10	10	10	0	30
182.	Linking Farmers to the Market	15-03-2022	17-03-2022	Andhra Pradesh	29	2	4	2	12	13	31
183.	Marketing of Medicinal & Aromatic Plants	15-03-2022	17-03-2022	Andhra Pradesh	25	6	12	5	6	8	31
184.	Linking Farmers to the Market	15-03-2022	17-03-2022	Meghalaya	25	5	26	3	1	0	30

185.	Role of ICT in Agricultural Marketing, Marketing of Fruits and Vegetables	15-03-2022	17-03-2022	Andhra Pradesh	21	9	16	1	6	7	30
186.	Role of ICT in Agricultural Marketing, Marketing of Fruits and Vegetables	15-03-2022	17-03-2022	Andhra Pradesh	31	4	15	0	17	3	35
187.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	15-03-2022	17-03-2022	Telangana	15	20	35	0	0	0	35
188.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	15-03-2022	17-03-2022	Jharkhand	33	0	5	0	23	5	33
189.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	15-03-2022	17-03-2022	Jharkhand	18	18	29	0	6	1	36
190.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	15-03-2022	17-03-2022	Tripura	21	12	5	0	28	0	33
191.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	15-03-2022	17-03-2022	Tripura	29	6	17	0	17	1	35
192.	Challenges faced by the farmers in marketing of tobacco	16-03-2022	19-03-2022	Andhra Pradesh	22	10	5	2	5	20	32
193.	Marketing possibilities of chili and turmeric	16-03-2022	19-03-2022	Andhra Pradesh	25	10	5	5	5	20	35
194.	Linking Farmers to the Market	16-03-2022	18-03-2022	Andhra Pradesh	25	7	6	0	13	13	32
195.	Market Linkages of FPOs	16-03-2022	18-03-2022	Assam	28	2	0	15	6	9	30
196.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	16-03-2022	18-03-2022	Jharkhand	15	20	0	0	35	0	35
197.	Marketing of Fruits and Vegetable, Marketing of Medicinal & Aromatic Plants	17-03-2022	19-03-2022	Andhra Pradesh	9	24	8	1	11	13	33
198.	Role of ICT in Agricultural Marketing	17-03-2022	19-03-2022	Assam	20	10	25	2	3	0	30
199.	Market Linkages of FPOs	17-03-2022	19-03-2022	Assam	24	6	0	14	6	10	30
200.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	18-03-2022	20-03-2022	Jharkhand	35	0	0	6	29	0	35
201.	Marketing of Fruits and Vegetables, Marketing of Medicinal & Aromatic Plants	18-03-2022	20-03-2022	Andhra Pradesh	15	17	2	6	19	5	32

202.	Training Program on Organic Fruits & Vegetables	19-03-2022	21-03-2022	Manipur	15	15	0	0	0	0	30	30
203.	Training Program on Organic Fruits & Vegetables	19-03-2022	21-03-2022	Manipur	19	11	0	0	0	0	30	30
204.	Value Addition to Agricultural Produce	21-03-2022	23-03-2022	West Bengal	0	18	7	0	2	9	18	
205.	Market Linkages of FPOs	21-03-2022	23-03-2022	Assam	15	15	0	15	6	9	30	
206.	Market Linkages of FPOs	21-03-2022	23-03-2022	Nagaland	4	28	20	4	4	4	32	
207.	New Dimensions in Agricultural Marketing	21-03-2022	23-03-2022	Rajasthan	11	12	23	0	0	0	23	
208.	Training Programs on Post-Harvest Management and Market Linkages of FPOs	22-03-2022	24-03-2022	Assam	29	17	0	18	20	8	46	
209.	Market Linkages of FPOs	23-03-2022	25-03-2022	Nagaland	16	14	15	5	2	8	30	
210.	FPO linkage with Extension, Credit, Infrastructure, Value Addition and Marketing	24-03-2022	26-03-2022	West Bengal	15	0	1	0	0	14	15	
211.	Market Linkages of FPOs	24-03-2022	26-03-2022	Nagaland	8	22	14	6	3	7	30	
212.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	25-03-2022	27-03-2022	Manipur	30	0	0	0	0	30	30	
213.	Market Linkages of FPOs	26-03-2022	28-03-2022	Nagaland	17	13	18	2	4	6	30	
214.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	27-03-2022	29-03-2022	Nagaland	19	12	10	10	11	0	31	
215.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	27-03-2022	29-03-2022	Nagaland	19	11	9	10	11	0	30	
216.	Basic Processing of Medicinal and Aromatic Plants and Marketing of Agriculture produce	27-03-2022	29-03-2022	Nagaland	20	12	10	11	11	0	32	
	Total				4214	2571	2643	860	1216	2066	6785	

5. Training Program conducted under Consultancy Project for the Officers of Uttar Pradesh

S. No.	Date	Title of the Program	Course Director	Venue	Duration	Gender		Region	Total
1.	21-25 March, 2022	New Dimensions in Agricultural Marketing	Dr. S.R. Singh	CCS NIAM	5 days	Male	Female	Uttar Pradesh	23
						21	2		

6. Details of One Day Awareness Programs of WDRA conducted under consultancy project

S. No	Date	Place	Male	Female	SC	ST	OBC	General	Participants	Course Director
1	30 Nov 2021	KVK Banswara	49	0	0	49	0	0	49	Dr. Shuchi Mathur
2	02 Dec 2021	KVK Pokharan	45	3	24	0	23	1	48	Dr. Shuchi Mathur
3	07 Dec 2021	KVK Sirohi	38	0	13	7	8	10	38	Dr. Shuchi Mathur
4	08 Dec 2021	KVK Bhilwara	49	0	8	10	15	16	49	Dr. Shuchi Mathur
5	10 Dec 2021	KVK Dungarpur	46	2	0	46	0	2	48	Dr. Shuchi Mathur
6	13 Dec 2021	KVK Chittaurgarh	37	6	10	5	19	9	43	Dr. Shuchi Mathur
7	21 Dec 2021	KVK Panipat	64	0	0	0	4	60	64	Dr. Shuchi Mathur
8	22 Dec 2021	KVK Kurukshetra	49	1	33	4	9	4	50	Dr. Shuchi Mathur
9	24 Dec 2021	KVK Rohtak	47	3	17	0	1	32	50	Dr. Shuchi Mathur
10	27 Dec 2021	KVK Sonipat	50	0	1	0	1	48	50	Dr. Shuchi Mathur
11	29 Dec 2021	KVK Bawal (Rewari)	37	13	13	0	7	30	50	Dr. Shuchi Mathur
12	31 Dec 2021	KVK Mahendragarh	39	11	03	00	35	12	50	Dr. Shuchi Mathur
13	3 March 22	KVK Jaisalmer	50	0	11	1	25	13	50	Dr. Shuchi Mathur
14	7 March 22	KVK Bathinda	40	10	11	0	4	35	50	Dr. Shuchi Mathur
15	9 March 22	KVK Tonk	25	25	3	20	15	12	50	Dr. Shuchi Mathur
16	11 March 22	KVK Arniaghoda	37	13	21	5	10	14	50	Dr. Shuchi Mathur
17	15 March 22	KVK Vallabh Nagar	51	02	27	14	11	1	53	Dr. Shuchi Mathur
18	16 March 22	KVK Badgaon Udaipur	37	12	23	11	12	3	49	Dr. Shuchi Mathur
19	16 March 22	KVK Ferozepur	50	7	6	0	8	43	57	Dr. Shuchi Mathur
20	22 March 22	KKV Hoshiarpur	50	00	27	0	0	23	50	Dr. Shuchi Mathur
Total										998

7. Details of Five Day Online Training Programs under WDRA

S. No.	Date	Place	Male	Female	SC	ST	OBC	UR	Participants	Course Director
1	14-18 Feb 2022	Uttar Pradesh and Rajasthan-Online	38	2	4	1	14	21	40	Dr. Shuchi Mathur
2	21-25 Feb 2022	"	41	0	2	0	14	25	41	Dr. Shuchi Mathur
3	28 Feb-04 March 22	"	39	2	4	0	16	21	41	Dr. Shuchi Mathur
		Total							122	

8. Details of Training Programs sponsored by J.K. Bajaj Trust under consultancy

S. No.	Title of Program	From	To	Venue	State	Male	Female	SC	ST	OBC	General	Total	Course Director
1	Capacity Building Program on "Concept of Accounting for FPOs"	21-02-2022	23-02-2022	Online	Rajasthan	26	4	4	2	18	6	30	Dr. Shuchi Mathur
2	Capacity Building Program on "Concept of Accounting for FPOs"	24-02-2022	26-02-2022	Online	Rajasthan	26	4	4	2	18	6	30	Dr. Shuchi Mathur
3	Capacity Building Program on "Concept of Accounting for FPOs"	28-02-2022	02-03-2022	Online	Rajasthan	26	4	4	2	18	6	30	Dr. Shuchi Mathur
				Total								90	

9. Details of Training Programs sponsored by Syngenta Foundation under consultancy

S. No.	Name of Batch	From	To	Participants	Course Director
1	AP-TS Batch 03	21-04-2021	04-06-2021	29	Dr. Shuchi Mathur
2	MH Batch 12	28-04-2021	12-06-2021	54	Dr. Shuchi Mathur
3	Bihar AE Batch 14	10-05-2021	22-06-2021	23	Dr. Shuchi Mathur
4	JH TRIF AE Batch 02	10-05-2021	22-06-2021	23	Dr. Shuchi Mathur
5	Odisha AE Batch 04	11-05-2021	29-06-2021	26	Dr. Shuchi Mathur
6	OLM AE Batch 02	11-05-2021	29-06-2021	20	Dr. Shuchi Mathur
7	AP-TS Batch 04	19-07-2021	28-08-2021	52	Dr. Shuchi Mathur
8	JH Batch 05	26-07-2021	06-09-2021	81	Dr. Shuchi Mathur
9	TRIF DO Batch 01	26-07-2021	06-09-2021	23	Dr. Shuchi Mathur
10	PDS Batch 02	26-07-2021	06-09-2021	17	Dr. Shuchi Mathur

11	UPSRML 02	27-07-2021	08-09-2021	5	Dr. Shuchi Mathur
12	UP -SNF 01	27-07-2021	08-09-2021	43	Dr. Shuchi Mathur
13	MH Batch 13	30-07-2021	15-09-2021	6	Dr. Shuchi Mathur
14	MH Batch 14	31-07-2021	15-09-2021	94	Dr. Shuchi Mathur
15	TN IDH Batch 02	02-08-2021	13-09-2021	92	Dr. Shuchi Mathur
16	MP Batch 04	09-08-2021	20-09-2021	32	Dr. Shuchi Mathur
17	Punjab Batch 06	09-08-2021	20-09-2021	27	Dr. Shuchi Mathur
18	UP-TT Batch 03	12-08-2021	28-09-2021	68	Dr. Shuchi Mathur
19	Bihar Batch 15	03-09-2021	22-10-2021	87	Dr. Shuchi Mathur
20	UPSRML Batch 03	03-09-2021	22-10-2021	30	Dr. Shuchi Mathur
21	Odisha Batch 05	23-09-2021	15-11-2021	24	Dr. Shuchi Mathur
22	OLM Batch 03	23-09-2021	15-11-2021	11	Dr. Shuchi Mathur
23	Odisha SM Batch 01	23-09-2021	15-11-2021	15	Dr. Shuchi Mathur
24	UPSRML Batch 04	24-09-2021	16-11-2021	41	Dr. Shuchi Mathur
25	MP TRIF 01	24-09-2021	16-11-2021	24	Dr. Shuchi Mathur
26	MH Batch 15	01-10-2021	18-11-2021	82	Dr. Shuchi Mathur
27	MH Batch 16	07-10-2021	26-11-2021	60	Dr. Shuchi Mathur
28	Bihar Batch 16	08-10-2021	30-11-2021	61	Dr. Shuchi Mathur
29	UP CORTEVA 04	16-10-2021	30-11-2021	37	Dr. Shuchi Mathur
30	MP 05	16-10-2021	30-11-2021	34	Dr. Shuchi Mathur
31	MH Batch 17	12-10-2021	02-12-2021	66	Dr. Shuchi Mathur
32	Karnataka Batch 02	11-10-2021	02-12-2021	23	Dr. Shuchi Mathur
33	Jharkhand 06	18-10-2021	04-12-2021	41	Dr. Shuchi Mathur
34	Jharkhand TRIF 03	18-10-2021	04-12-2021	21	Dr. Shuchi Mathur
35	Rajasthan 03	18-10-2021	04-12-2021	15	Dr. Shuchi Mathur
36	Punjab 07	17-11-2021	30-12-2021	24	Dr. Shuchi Mathur
37	MP Batch 06	17-11-2021	30-12-2021	12	Dr. Shuchi Mathur
38	MP TRIF 02	29-11-2021	12-01-2022	44	Dr. Shuchi Mathur
39	MH Online AE Batch 18	13.12.2021	27.01.2022	62	Dr. Shuchi Mathur
40	MH Online AE Batch 19	13.12.2021	27.01.2022	58	Dr. Shuchi Mathur
41	Assam Online AE Batch 04	18.12.2021	02.02.2022	42	Dr. Shuchi Mathur
42	APTS Online AE Batch 05	20.12.2021	03.02.2022	59	Dr. Shuchi Mathur

43	Tamil Nadu Online AE Batch 03	20.12.2021	04.02.2022	46	Dr. Shuchi Mathur
44	MH Online AE Batch 20	21.12.2021	08.02.2022	52	Dr. Shuchi Mathur
45	UPSRM Online AE batch 05	27.12.2021	09.02.2022	26	Dr. Shuchi Mathur
46	CORTEVA Online AE Batch 05	27.12.2021	09.02.2022	30	Dr. Shuchi Mathur
47	MH Online AE Batch 18	13.12.2021	27.01.2022	62	Dr. Shuchi Mathur
48	MH Online AE Batch 19	13.12.2021	27.01.2022	58	Dr. Shuchi Mathur
49	Assam Online AE Batch 04	18.12.2021	02.02.2022	42	Dr. Shuchi Mathur
50	APTS Online AE Batch 05	20.12.2021	03.02.2022	59	Dr. Shuchi Mathur
51	Tamil Nadu Online AE Batch 03	20.12.2021	04.02.2022	46	Dr. Shuchi Mathur
52	MH Online AE Batch 20	21.12.2021	08.02.2022	52	Dr. Shuchi Mathur
53	UPSRM Online AE batch 05	27.12.2021	09.02.2022	26	Dr. Shuchi Mathur
54	CORTEVA Online AE Batch 05	27.12.2021	09.02.2022	30	Dr. Shuchi Mathur
55	MP Online AE Batch 07	24.01.2022	08.03.2022	26	Dr. Shuchi Mathur
56	UP TRIF Online AE Batch 01	24.01.2022	08.03.2022	44	Dr. Shuchi Mathur
57	Rajasthan AE batch 04	28.01.2022	11.03.2022	46	Dr. Shuchi Mathur
58	Odisha Online AE Batch 06	05.02.2022	21.03.2022	22	Dr. Shuchi Mathur
59	Odisha SM Online AE Batch 02	05.02.2022	21.03.2022	14	Dr. Shuchi Mathur
60	Maharashtra Online AE Batch 21	08.02.2022	25.03.2022	54	Dr. Shuchi Mathur
			Total		2423

10. Research projects completed

I. Dairy Business School

II. Poultry Business School

11. Consultancy Projects

1. Supply Chain Management in Tripura Horticulture.
2. Market Intelligence Support to Andhra Pradesh – After one year, it has been closed by Government of Andhra Pradesh
3. Capacity Building of Officials of Maharashtra in Agricultural Marketing.
4. WDRA Programs-20 (one day) program & 3 (five days) program.
5. Capacity Building of officials of Andhra Pradesh in Agricultural Marketing.
6. DST-CAZRI, Jodhpur in progress up to 2024
7. One training programs sponsored by SIMA Lucknow.
8. Three training programs sponsored by JK Bajaj Trust.
9. 60 Agri preneurship programs sponsored by Syngenta Foundation.

12. Study Visits of Students / Farmers

Name of Visitors	Total no. of Groups	Participants	Remarks
Farmers	One Group	22	A group of 22 farmers from Government of Madhya Pradesh visited CCS NIAM on 17-12-2021. Dr. S.R. Singh, Deputy Director interacted with the farmers and explained about the CCS NIAM, Farm Bills and Agricultural Marketing practices, Agricultural Marketing emerging issues and Challenges for the benefit of farmers and Farmer Produce Organizations (FPOs).
Students	Four Groups	160	From various Universities and colleges









चौधरी चरण सिंह राष्ट्रीय कृषि विपणन संस्थान

C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

(AN AUTONOMOUS ORGANISATION OF THE MINISTRY OF AGRICULTURE AND FARMERS WELFARE, GOVERNMENT OF INDIA)

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