



ANNUAL REPORT 2022-23



चौधरी चरण सिंह राष्ट्रीय कृषि विपणन संस्थान

C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

(AN AUTONOMOUS ORGANISATION OF THE MINISTRY OF AGRICULTURE AND FARMERS' WELFARE, GOVERNMENT OF INDIA)

BAMBALA, KOTA ROAD, JAIPUR-302033 (RAJASTHAN)

ANNUAL REPORT 2022-23



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Shri. Narendra Singh Tomar Ji

Hon'ble Union Minister of Agriculture & Farmers' Welfare,
Government of India and
President, General Body of CCS NIAM

"Agriculture Marketing plays a pivotal role in linking farmers to consumers, ensuring fair prices, boosting rural economies, fosters agricultural growth, empowers farmers, and contributes significantly to the nation's food security & economic development."



Sushri Shobha Karandlaje

Hon'ble Minister of State for Agriculture & Farmers' Welfare,
Government of India and
Vice President, General Body of CCS NIAM

"Proper storage and processing techniques in agriculture not only minimize losses but also promote the cultivation of valuable crops, contributing to both agricultural diversity and the well-being of farming communities".

FOREWORD

CCS National Institute of Agricultural Marketing (CCS NIAM) is a premier National Level Institute set up by the Government of India in August, 1988 to offer specialized training, research, education and consultancy in the field of Agricultural Marketing. CCS NIAM is playing a vital role in expediting the reform process and availability of quality managers through its mandate. CCS NIAM has always stood as a beacon of excellence in agricultural education and research, fostering a spirit of innovation and leadership among its students and faculty.



In today's dynamic and globalized world, the role of agricultural marketing has never been more crucial. Our institute is dedicated to imparting knowledge and skills that empower individuals to make meaningful contributions to the agricultural sector. Through our rigorous curriculum, hands-on learning experiences, and exposure to real-world challenges, we prepare our students to address the complexities of agricultural markets with confidence and competence.

To accentuate international cooperation, CCS NIAM has institutionalized Indo-German Cooperation on Agricultural Market Development (AMD) project management unit at its premises. CCS NIAM has played pivotal role in leading several technical discussions between Indian and European Union partners to enhance the policy environment for agriculture market development and increase export potential of Indian products. CCS NIAM, as knowledge partner with Agricultural and Processed Food Products Export Development Authority (APEDA) and Spices Board of India to successfully implemented a six-months training program on Agri-Export Import Management, specifically focusing the European Union markets. CCS NIAM, along with Indo-German AMD project had also completed five studies for integrating Farmers Producer Organizations (FPOs) towards sustainable market-oriented value chains development.

CCS NIAM is actively involved in capacity building programs in accordance with our mandate to assist and develop agripreneurship in the nation. In 2019, we formalized this involvement under the RKVY-RAFTAAR initiative of MoA&FW by establishing the CCS NIAM Agri Innovation & Incubation Centre. This centre has not just proved itself as the flag-bearer of innovation and entrepreneurship, but it has also taken the lead as a Knowledge Partner of RKVY-RAFTAAR programme, mentoring and assisting four other institutions of national repute in advancing the goals of the agri startup ecosystem. Over the course of its 4+ years of existence and role as knowledge partner, it has promoted, nurtured, and helped agribusiness startups to grow their businesses by incubating 631 agri startups and recommending grants-in-aid totaling Rs. 28.45 crores to 230 agri startups while providing socio economic benefits.



I would like to express my gratitude to Ministry of Agriculture & Farmers Welfare, Government of India, General Body, Executive Body and dedicated faculty and staff for their continuous support. We also value the support from State Departments, State Agricultural Universities, and other Institutions

(Shri Faiz Ahmed Kidwai, IAS)

**Director General, CCS NIAM &
Additional Secretary (Marketing)
MoA & FW, Govt. Of India**



1. Introduction

1.1 The Institute

Chaudhary Charan Singh National Institute of Agricultural Marketing (CCS NIAM) is an autonomous organization of the Ministry of Agriculture and Farmers' Welfare, Government of India. It was set up as a registered Society in 1988 to strengthen Agricultural Marketing in India and South East Asian Countries. The Institute is mandated to carry out academic activities *i.e.* Training, Research, Consultancy, Policy Advocacy, International Programs and Education in Agricultural Marketing.

The Institute is playing a pivotal role in creating awareness amongst farmers, farmers' organizations, cooperatives, Agri-Business companies, Agri-Startups, Agripreneurs, officials of Agricultural Marketing Departments, allied Departments, building capacity of wide range of other stakeholders, undertaking research on contemporary Agricultural Marketing issues, providing consultancy services to decision makers in government, cooperative and private sectors on Agricultural Marketing, policy support to the Government and Non-Governmental Organizations and preparing techno-managers to serve Agri-Business sector through education Programs.

1.2 Vision

To be an Institute of excellence and repository of knowledge, to enhance the efficiency and effectiveness of agricultural marketing systems which are inclusive and empower the primary producer by building capacity of various stakeholders through Teaching, Training, Applied Research, Policy Advocacy, and Consultancy Services.

1.3 Mission

- ❖ Enable primary producers, particularly small and marginal farmers, to develop competitive strategies for profitable returns from primary production through effective training & educational programs and applied research.
- ❖ Facilitate efficient, sustainable and inclusive agro value chains through applied research.
- ❖ Nurture innovative Agripreneurs and professionals to manage emerging agribusiness concerns through educational programs.

- ❖ Facilitate formulation and modification of public policy on Agricultural Marketing through action oriented and applied research and consultancy.
- ❖ Enhance International Co-operation for global food security and Sustainable Agriculture.
- ❖ Contribute to Agribusiness market development and management knowledge and practice through innovative research and its dissemination.



Figure 1: Mandated Academic Activities of CCS NIAM

1.4 Mandate

The Institute was established during the Seventh Five-Year Plan period with the following mandate:

- ❖ **Education:** Preparation of young managers and professionals through Post Graduate Diploma in Management (Agribusiness Management)
- ❖ **Training:** Up-gradation of the skills of existing Agricultural Marketing personnel
- ❖ **Research:** Research on various contemporary aspects of Agricultural Marketing
- ❖ **Consultancy:** Consultancy services for decision makers in government, cooperative and private sector on Agricultural Marketing
- ❖ Assist DAC in Policy and Project Formulation in Agricultural Marketing

1.5 Objectives

The main objectives as per the Memorandum and Rules and Regulation of the Institute are as follows:

- ❖ To undertake and promote the study of Applied and Operational research in problem areas of Agricultural Marketing and to act as a national level nodal point for co-ordination of various research studies and dissemination of technologies relevant to Agricultural Marketing in the country.
- ❖ To impart training to personnel working at various levels of organizations involved in Agricultural Marketing activities such as State Agricultural Marketing Boards (SAMB), State Development Departments like Agriculture, Horticulture, Animal Husbandry, Fisheries, Forestry, Sericulture, State Agricultural Universities, Co-operative Marketing Societies, Commodity Boards, Input Agencies, Progressive Farmers and Entrepreneurs etc.
- ❖ To conduct research on long-term projects, policy formulation; prepare status paper on leading issues; case studies in specific marketing problems, processing industries, export management etc., which have a direct bearing on the national economy.
- ❖ To offer consultancy services to State and Central Departments, public-sector undertakings, co-prepare Master Plans for States, Export Institutions, Traders and Farmers.
- ❖ To develop human resources by providing long-term structured courses in Agricultural Marketing through Diploma/Degree courses.
- ❖ To help State Government to generate self-employment for educated youth by exploiting local potential resources.
- ❖ To assist Government to formulate policies on emerging issues in Agricultural Marketing.
- ❖ To cover wide information network in the country in Agricultural Marketing for the benefit of all concerned to evolve efficient, innovative and competitive marketing process.
- ❖ To develop as a 'Centre of Excellence' in the field of Agricultural Marketing by establishing adequate networking with International organizations.

1.6 Composition of General Body, Executive Committee and Standing Committee of Academics

General Body of CCS NIAM guides the Policies of the Institute. Hon'ble Union Minister for Agriculture and Farmers' Welfare, GoI is the President of the Society. Hon'ble Minister of State for Agriculture and Farmers' Welfare, GoI who is dealing with the society is the Vice-President of the Society. General Body also consists of other twenty-eight official and non-official members.

Executive Committee of CCS NIAM guides the activities of the Institute. Secretary, Department of Agriculture and Farmers' Welfare, GoI is the Chairman of Executive Council. Executive Committee has other six official and non-official members.

Standing Committee of Academics of CCS NIAM guides the academic activities of the Institute. Director General of CCS NIAM is the Chairman of the Committee. The Committee has nine other official and non-official members.

1.7 Academic Centers of CCS NIAM

In order to cater to the emerging areas in Agriculture Marketing through Education, Training, Research, Consultancy, Policy Advocacy and International Programs CCS NIAM has established following ten academic centers. The centers are headed by senior faculty members of the institute. The centers are working in different domain of agricultural marketing and allied fields.

- CCS NIAM Centre for Policy, Reforms and Program
- CCS NIAM Centre for Innovation, Entrepreneurship and Skill Development
- CCS NIAM Centre for Agriculture Marketing Planning and Development
- CCS NIAM Centre for ICT and e-NAM
- CCS NIAM Centre for Public Private Partnership
- CCS NIAM Centre for Institution Building
- CCS NIAM Centre for Monitoring and Evaluation
- CCS NIAM Centre for Agri Logistics
- CCS NIAM Centre for Agri Business Management & Education
- CCS NIAM Centre for International Programs

1.8 Thrust Areas

All academic activities of CCS NIAM are Farmer centric with a thrust to link agribusiness industry/organization directly with farmers and producers to ensure steady and quality supply/agri inputs to industries. Besides, the concerns of all the stakeholders are also addressed through various academic activities. Existing problems, practical solutions and emerging potential areas are constituted into activities. Important thrust areas addressed by CCS NIAM through various academic activities are as follows:

- ❖ National Agricultural Market
- ❖ Doubling Farmers Income
- ❖ Promotion of Agri-Startups
- ❖ Agripreneurship Development
- ❖ Marketing of Horticulture Crops - Fruits & Vegetables
- ❖ Marketing strategies of high value commodity like organic produce
- ❖ Value Chain approach for analysis of wide range of commodities
- ❖ Future, Forward Markets and Commodity Exchanges
- ❖ Agricultural Marketing & Legal Reforms
- ❖ Organic, Medicinal and Aromatic plants

- ❖ Market Led Extension
- ❖ Farmer Producer Organizations and linking FPOs to market
- ❖ Negotiable warehouse receipt and its benefits
- ❖ Crop Insurance
- ❖ Agribusiness Opportunities
- ❖ Agri Business in Rainfed Areas
- ❖ Agri-warehousing and scientific storage
- ❖ Value chain analysis and Development
- ❖ Marketing of Rubber, Tea, Spices & Coffee
- ❖ Skill Development Programs
- ❖ Entrepreneurship Development Programs
- ❖ E-commerce and Digital Marketing in Agriculture
- ❖ Value Addition
- ❖ Facilitators Development
- ❖ Marketing of livestock and livestock products
- ❖ Marketing of Non-timber forest produce
- ❖ Agri-tourism
- ❖ Branding
- ❖ Risk Management
- ❖ Work Ethics for development professionals
- ❖ Monitoring and Evaluation of Agricultural Projects
- ❖ International projects with German and Australian Government.

2.9 Stakeholders

All the stakeholders are important in Agri-value chain development. CCS NIAM attempted to address stakeholders indicated in the figure through academic Programs.

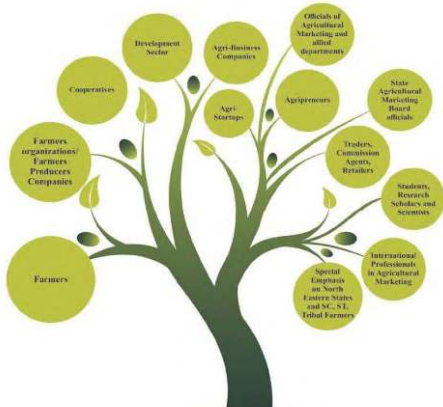


Figure2: Stakeholders

1.10 Collaboration: Dynamic tools to reach the Nation

CCS NIAM made all efforts to associate with individual professionals and organizations working for strengthening agricultural marketing systems in the country. The institute is also partner with government of Australia and Germany to carry out the international projects to address the issue of foreign stake holding. Important organizations associated with CCS NIAM in various academic activities during the year are as follows:

1. Small Farmers Agri-Business Consortium (SFAC)
2. National Institute of Agricultural Extension Management (MANAGE)
3. Krishi Vigyan Kendras (KVK)
4. Ministry of Micro, Small, Medium Enterprises (MSME)
5. Sher-E-Kashmir University of Agriculture, Science and Technology (SKUAST), Srinagar
6. Institute of Cooperative Management (ICM)
7. Netaji Subhash Chandra Bose Institute of Agricultural Marketing (NSTIAM), Kolkata
8. Punjab Agricultural Management Extension Training Institute (PAMETI), Ludhiana
9. Sardar Patel Dhanetwada Agricultural University (SDAU), Gujarat
10. Administrative Training Institute (ATI), Mysore
11. Indra Gandhi Krishi Vishwa vidyalaya (IGKV), Raipur
12. Vasantrao Naik Agriculture Extension and Management Training Institute (VANAMATTI), Nagpur
13. State Agricultural Management Extension Training Institute (SAMETI), Kolkata
14. State Institute of Management in Agriculture (SIMA), Lucknow
15. Indian Institute of Travel and Tourism Management, (IITTM), Gwalior
16. Extension Education Institute (EEI), Jorhat
17. Agriculture College, Medzifema, Nagaland.
18. Assam Agricultural University, Jorhat
19. State Agricultural Management Extension Training Institute (SAMETI), Shimla
20. Tamil Nadu Agricultural University (TNAU), Coimbatore
21. Rural Resource and Training Center (RRTC), Meghalaya
22. YS Parmar University of Horticulture and Forestry, (YSPUHF), Solan
23. Indian Institute of Plantation Management, (IIPM), Bangalore
24. Ware House Development and Regulatory Authority (WDRA)
25. Karnataka State Agricultural Marketing Board (KSAMB)
26. Government of German
27. Government of Australia

2. Training Programs of CCSNIAM-Addressing the need of stakeholders

Training is the core mandate of CCS NIAM through which it reaches out to the vast array of stakeholders across the country. In 2022-23, 373 (Webinars, Offline, On-line Training Programs, Consultancy Programs) organized by the Faculty and with the help of partner Institutes of CCS NIAM covering 12,194 participants. The brief details of the training Programs and other activities conducted during the year are as under:

Table 1: Training Details for FY 2022-23

Sr.No.	Activity	Programs Conducted	Number of Participants
1.	Training Conducted by Faculty	174	5626
2.	Training Program Conducted under WRDA Consultancy	25	1171
3.	Training Programs Sponsored by Syngenta Foundation under Consultancy	162	5065
4.	Programs for Rajasthan Government Officials for Agriculture Export Activities in association with RSAMB, Rajasthan	1	114
5.	Training Programs Conducted for CBBOs	10	201
6.	Induction Training Programs for DMI Officers	1	17

2.1 Highlights of Training Programs

- ❖ Majority of the states were covered through different academic activities of CCS NIAM during the year.
- ❖ Stakeholders namely Agricultural Marketing Department officials, scientific institutions, tribal farmers, Agri-business students, Agri-business institutions, farmers of North-Eastern States, Commodity Boards, Institute of Cooperative Managements, fpos, Agriculture and line departments, Agri-startups, partner institutions, National institutions, Agricultural Universities, ICAR organizations, cooperatives, Agripreneurs, traders, commission agents, Mandi Secretaries, SFAC, ATMA officials, processors, industry associations, warehousemen, Agri-logistic operators were covered through academic programs of CCS NIAM.
- ❖ 176 online and offline training programs have been conducted by faculty of CCSNIAM, Jaipur in the FY 2022-23 which covered 5,680 participants.
- ❖ 25 online consultancy training programs by faculty of CCSNIAM which covered 1,171 participants.

- ❖ 162 online training program funded by Syngenta Foundation “Agri-Entrepreneurship with specialization in Agriculture Extension Services & Integrated Nutrient Management” under Centre for Institution Building, CCS NIAM which covered 5,065 Participants.

2.2 Educational Program of CCSNIAM- Preparing Future Agribusiness Managers

CCS NIAM has one flagship program under the domain of education as a two-year residential Post Graduate Diploma in Management (Agri-Business Management) PGDM (ABM). The program is AICTE approved being run since 2001 with 100% placement. The program aims to train Agricultural and allied Sciences graduates in the field of Agri-Business to build techno-managerial competence among them. We have a strong global alumni base of 700+ techno-managers holding positions of national and international repute in various sectors like Agri Inputs, Banking and Micro-Finance, Food Processing, Consulting, Commodities, Rural Development, Agripreneurs etc.

The PG program is running under self-finance mode wherein entire revenue is being generated from student's fee and accordingly entire budget is to be met from the fee collected from the students. The capacity of intake is 70 students per batch and admission intake is depending on the CAT score, CMAT score and individual performance in the Interview and Group Discussion.

- ❖ CCS NIAM offers a two-year full time Post Graduate Diploma in Management (Agribusiness Management), an AICTE approved program intended to produce techno-managers for the agribusiness and food sector.
- ❖ The course curriculum consists of 45 core courses and 4 electives comprising a total of 121 credit load spread over two years.
- ❖ The program is composed of agribusiness courses like Agri-input marketing, farm production management, extension management, supply chain management and rural marketing and core management subjects like marketing management, financial management and strategic management etc.
- ❖ A constant endeavor is to give students exposure to real life problems through case-studies application of theories in practice, application of Artificial intelligence, IOT & Block chain technology in agribusiness.
- ❖ Constant industry interface is an integral part of PGDM (ABM).
- ❖ The Courses are delivered by faculty from reputed management institutes of the country and executives from leading agribusiness companies.

2.3 USP of PGDM (ABM) Program

- ❖ Two-year residential program started in 2001, approved by AICTE.
- ❖ Aims to develop Techno-managerial competence.
- ❖ Program delivered through 7 trimesters, 121 credits and 45 courses.
- ❖ EXIM Bank Merit Scholarship for meritorious students.
- ❖ 800 + Alumni base serving agriculture value chain

- ❖ Affordable fee structure – Rs. 6.76 Lakhs for two years all inclusive (tuition, boarding, lodging and medical insurance)
- ❖ 100 per cent placement since inception.
- ❖ Guest Lecture series by industry professionals.
- ❖ Students come from diverse educational backgrounds and geographical diversity.

2.4 Placement

- ❖ CCS NIAM encompasses an outstanding 100 per cent placement record with domestic and international opportunities.
- ❖ Placement facilitation is available for the student's subject to passing all the courses and meeting the specified attendance norms.
- ❖ The placement process encompasses several steps, including the production and dissemination of placement brochures, extending invitations to prospective employers for engagement, providing training to students in preparing resumes, preparing for interviews and group discussions, and facilitating on-campus interviews with companies.
- ❖ Major agri-business companies have recruited students of this program as Management Trainees (final placements) and have provided summer internship opportunities.
- ❖ The domestic placements have been remarkable, with every eligible candidate securing a position in renowned companies across diverse sectors. Additionally, our international placements have exceeded expectations, enabling students to explore global avenues and establish their careers on an international scale.
- ❖ Highest domestic package this year was 15.5 LPA (CTC) and the average package was 11.81 LPA approx. Also, the international package stands with 82 LPA(CTC)
- ❖ Placement demand has been emerging from a wide range of sectors, including Agri-input, Retail, Commodity, Banking, Consultancy, Sustainability, etc.

2.5 4th Convocation Ceremony

The 4th Convocation Ceremony was organized on 19th February, 2023 by CCS NIAM. The students of the Institute have been awarded Post-Graduate Diploma in Management specialized in Agri-Business Management.

Shri Narendra Singh Tomar, Honorable Union Minister of Agriculture & Farmers Welfare, Govt. of India, New-Delhi, was the chief guest on the occasion and he conferred Post-Graduate Diploma in Management-Agri-Business Management to the students who have passed out the long syllabized two-year course with utmost hard work. The Chief Guest highlighted the importance of Agricultural Marketing in welfare of farmers.

Dignitaries present in the ceremony as Guest-of Honor were Shri Kailash Choudhary, Honorable Minister for State in Department of Agriculture & Farmers Welfare, Govt. of India, As special guest Shri Ramcharan Bhore, Honorable Member of Parliament, Jaipur City, Colonel Rajyavardhan Singh Rathore, Member of Parliament, Jaipur Rural, Shri Dinesh Kumar, IAS, Principal Secretary, Agriculture, Govt. of Rajasthan and Director General of CCS NIAM. Ceremony has been live streaming through You Tube for wide-publicity and information of all stakeholders.



2.6 Publications, Journals and Research Papers

- ❖ Singh, S.R., 2022: Prospects of Cultivation and Marketing Strategy of Ashwagandha in Telangana State, pg-32-42, published in the proceeding of 5th Global Meet on Science and Technology (GMST-2021 for Minimizing Innovation Cost and Time: To Make a Long Story Short 08-09 October, 2022.
- ❖ Article on "Agricultural Marketing System in India" published in MANAGE, Ankur Magazine. Pg 23-27.
- ❖ Dutta Nirankush, Chanda Udayan and Singh, S.R. 2023: Adoption and Usage of the Electronic National Agriculture Market: A literature Review-Published in the proceeding of 4th International Conference on Evidence Based Management organized by BITS, Pilani from 24-25 Feb, 2023 and also published as a chapter in the Handbook of Evidence Based Management Practice in Business published by Routledge, 4th Park Square, Milton Park, Abingdon, Oxon OX144RN. Pg-368-375
- ❖ Goyal Praveen, Chadha Saurabh and Singh, S.R. 2023: Agro-Tourism: A literature Review-Published in the proceeding of 4th International Conference on Evidence Based Management organized by BITS, Pilani from 24-25 Feb, 2023 and also published as a chapter in the Handbook of Evidence Based Management Practice in Business published by Routledge, 4th Park Square, Milton Park, Abingdon, Oxon OX144RN. Pg 376-382
- ❖ Evaluating the formation of micro enterprises at village level in the Area of Mango Processing in the State of Uttar Pradesh.
- ❖ Value Chain Analysis of Turmeric under One District One Product Crop in Meghalaya State and Its Future Prospects
- ❖ Market intelligence study to explore potential of selected horticultural crops in Chota Nagpur Region of Jharkhand
- ❖ Book "Agri Export in India: Potential, Procedures, Documentation & Certification"
- ❖ Journal of Agri-Business Innovations & Startups
- ❖ Report on "Consultancy project on development of standard scientific supply chain management of Tripura horticultural produce"
- ❖ Report on "Market intelligence study to explore potential of selected horticultural crops in Chota Nagpur Region of Jharkhand"
- ❖ Report on " Value Chain Analysis of Turmeric under One District One Product Crop in Meghalaya State and Its Future Prospects"
- ❖ Report on "Evaluating the formation of Micro Enterprises at Village Level in the Area of Mango Processing in the State of Uttar Pradesh"
- ❖ "Assessment of Knowledge of Extension functionaries about e-NAM and its operation" published in Journal - Agro-Economics: An International Journal, ISSN No. 2350-0786 - Dr. Shuchi Mathur

2.7 Research Projects

- ❖ Evaluating the formation of micro enterprises at village level in the area of Mango processing in the state of Uttar Pradesh.
- ❖ A study on the problems of agro-tourism in Rajasthan State.
- ❖ The five years of the e-Nam Platform-Examining Factors influencing its Adoption and Primary usages across Product categories and State.
- ❖ Value chain analysis of Turmeric under One District One Product crop in Meghalaya state and its future prospects.
- ❖ Market intelligence study to explore potential of selected horticultural crops in Chota Nagapur region of Jharkhand.
- ❖ A Case Study on mapping of gaps in marketing of value added products of kiwi fruits in North Eastern region of India.
- ❖ A Case Study on mapping of gaps in marketing of value added products of millets in Rajasthan state.
- ❖ Impact of minimum support price on market prices and arrivals in North Western region of India.
- ❖ A study to understand the decadal domestic and international market scenario of coconut.

2.8 Consultancy Projects

- ❖ **Project Title:** Study on Gap Analysis of Regulated Market Committee /Market Yard in Odisha
Brief: Odisha State Agricultural Marketing Board (OSAMB) sought a proposal for conducting a "Study on Gap Analysis of Regulated Market Committee /Market Yard in Odisha" from CCS NIAM. A detailed proposal to conduct the study containing budget breakup with timeline was submitted to Odisha State Agricultural Marketing Board. The study would be conducted by NCML as partner institution and CCS NIAM will act as Knowledge Partner. CCS NIAM and NCML has MoU of that nature.
 After several rounds of interim presentations and feedback from OSAM Board, the final report of has been submitted on 27 April 2023. The final report presentation was made before Dr. Sanjeev Kumar Chadha, Member Secretary, and Odisha State Agricultural Marketing Board who appreciated the efforts made by CCS NIAM towards conducting this study.
- ❖ Two consultancy training programs were conducted for the Board of Directors and CEOs of FPO from Amroha and Uttar Pradesh district. The training programs were handled by Dr. S. R. Singh, Dy. Director, CCS NIAM.
- ❖ **Consultancy Programs under WDRA:** Twenty-Two (One Day) Farmers Awareness Programs (FAP) for the farmers, traders and Dal Mil Owners were organized in the states of Rajasthan and total of 1055 participants have attended these programs.
 Three online training programs five days for In-charge/ Managers/ Supervisors/ Representatives of Warehouses registered with WDRA were organized in the states of Rajasthan, Chhattisgarh and Bihar and total of 116 participants have attended these programs. These programs were sponsored by Warehousing Development and Regulatory Authority (WDRA). This consultancy programs was handled by Dr. Shuchi Mathur, Assistant Director, CCS NIAM, Jaipur.
- ❖ **Consultancy Programs sponsored by Syngenta Foundation:** Total of 162 programs were conducted under this category for the stakeholders and 5065 participants have been trained in different parts of the country, with to the objective to strengthen the Entrepreneurship skill in the rural youth of the country, these awareness programs were organized in the various state of India. This was funded by Syngenta Foundation under "Agri- Entrepreneurship with specialization in Agriculture Extension Services & Integrated Nutrient Management". This Consultancy was handled by Dr. Shuchi Mathur, Assistant Director, CCS NIAM, Jaipur.

2.9 Conference and Seminars

Table:-2 National Conference/ National Seminars attended by CCS NIAM Faculty

Sr. No.	Date	Title	Organized By	Remark
1	22.08.2022 to 27.08.2022	International conference on advance in agriculture & food system towards sustainable development goals	University of Agricultural Sciences, Bangalore	Sustainable Development Goals
2	10.05.2022	National Seminar on Entrepreneurial Learning from Failures in Ajmer		Entrepreneurial Learning from Failures
3	14.04.2022 to 16.04.2022	Invitation as Speaker at the Launch of Punjab Angels/ Startup Network in Punjab		Launch of Punjab Angels/ Startup Network
4	19.05.2022 to 21.05.2022	Honey Bee Collection, Branding, Packaging, Trading Export and Management of honey and honey value added products on the eve of world bee day in Vadodara		Honey Value Addition
5	26.09.2022 to 28.09.2022	Startup Conclave at Kolkata		Startup
6	16.10.2022 to 19.10.2022	Agri Startup conclave workshop PUSA (PM Program), New Delhi		Agri Startup
7	21.04.2022	Building sustainable and Resilient Food System-Integrating Market System at Centre of Urban-Rural Linkage.	COSAMB, New Delhi.	Building sustainable and Resilient Food System-Integrating Market System at Centre of Urban-Rural Linkage
8	06.05.2022	Regional Conference of Cluster based Business Organizations (CBBOs)	NIAM, DMI, SFAC and Ministry of	For FPOs and CBBOs

Sr. No.	Date	Title	Organized By	Remark
		under Formation and Promotion of 10000 FPOs Scheme” on 6 th May, 2022.	Agriculture, Govt. of India.	
9	21.05.2022	Webinar on Food Processing: An employment generating Enterprise	FMS, Delhi	Food processing
10	24.05.2022	International Seminar: Research Farmers and Agripreneurs: Pathways to adapt to and mitigate climate change.	Agricultural Extension in South Asia- CRISP	To accelerate the entrepreneurship movement
11	23-11-2022	National Seminar on “Sustainable Agriculture-Changing Climate Scenario”	VGU, Jaipur	Attended by more than 400 students and other stakeholders
12	22-23 Dec, 2022	National Workshop on Recent Development in Processing, Storage and Marketing of Farm Produce for Agri- Business for Small and Marginal Farmers.	CIAE, Bhopal	Stakeholders from all over India

2.10 Infrastructure in CCS NIAM

The following infrastructure and physical facilities are available in the NIAM: -

- ❖ Brahmaputra building where all the administrative and academic activities are carried out. Library and Computer facilities are also located in the same building.
- ❖ Convention Centre consisting of Auditorium, Conference Room, Guest House consisting 20 Rooms, Dining Hall and Lounge.
- ❖ Boys Hostel with 31 rooms facility and Girls Hostel with 48 rooms facility.
- ❖ VIP Guest House with 4 Suits and Director Generals’ Residence
- ❖ Type V Quarters – 04No.
- ❖ Type IV Quarters – 04No.
- ❖ Type III Quarters – 07No.
- ❖ Type II Quarters – 12No.

- ❖ Dispensary Building, Indoor Badminton court at Barak, Sub- Station for Generator Set and Vehicle Garage.
- ❖ 135 KVA grids connected Solar System installed at Brahmaputra, Girls Hostel and Convention Centre for saving the electricity and environment.
- ❖ Wi-fi campus.
- ❖ ATM facility.

2.11 Celebration at CCS NIAM

A. Independence Day

The 76th year of Independence was celebrated at CCS NIAM. The celebration started with flag hosting by Director, CCS NIAM remembering all great people who sacrificed their lives in making India an independent country.



CCS NIAM Faculty and Students on the Occasion of Independence Day

B. Republic Day

The 74th Republic Day of India was celebrated with gaiety and patriotic fervor at CCS NIAM, Jaipur on 26th January 2023. The ceremony was taken place in the presence of CCS NIAM faculties and students.



C. Vigilance Awareness Week

Vigilance Awareness Week was celebrated at CCS NIAM to encourage stakeholders to collectively participate in prevention of, and the fight against corruption and to raise public awareness regarding the existence, cause and gravity of and the threat posed by corruption. With the objective of preventing and eradicating corruption in government organizations and maintaining highest standards of integrity, transparency and good governance in all aspects of their operations.



Vigilance Week at CCS NIAM

D. Foundation Day

The 34th Foundation Day of CCS NIAM is celebrated on 8th August 2022 at CCS NIAM, Jaipur. The ceremony was taken place in the presence of CCS NIAM faculties and students.



CCS NIAM Faculty and Students on the Occasion of Foundation Day

E. Hindi Diwas and Hindi Pakhwada Celebration

In the Month of September 15 days Hindi Pakhwada (14-28, September 2022) was organized wherein on 14.09.2020, Hindi Diwas was celebrated at CCS NIAM. During the event students of PGDM ABM had participated in a debate competition. Prize money also given to the students on the occasion.



Hindi Diwas and Hindi Pakhwada

Student Visit:

Students and faculty members from various agricultural universities and colleges visited CCS NIAM as a part of their All India Education Tour. Sh. Ranjith P.C and Sh. Deekshit M, Research Officers have explained about the activities of the Institute.





2.12 PGDM-ABM Placement and Major Recruiters



 BASF We create chemistry Giridhar Ranuva (2001-03) Head of sales, Mumbai	 YES BANK Krishna Mohan Singh (2001-03) President, Mumbai	 IndusInd Bank Vinay Shankar Sinha (2001-03) Chief Manager, New Delhi	 NCML (A Government Enterprise) Srirama Murthy (2001-03) Head - Procurement & supply chain, Gurugram
 Samunnati (Agriculture & Food Group) Sandeep Tandon (2002-04) VP, Mumbai	 Mahindra AGRI SOLUTIONS Anurag Dashputre (2002-04) Zonal Head, Indore	 Cargill Archana Barua (2003-05) Commercial Lead (Cotton) Gurgaon, Haryana	 DU PONT Priyanka Sinha (2003-05) Digital Marketing Initiatives - Regional Lead (Asia), Mumbai
 ETG Sarabjeet Singh (2003-05) Business Head - Cotton Zambia	 YES BANK Alok Gupta (2004-06) Senior Vice President Delhi	 Sanjay Tewari (2008-10) Deputy commissioner Delhi	 Rajesh Group Ranjeet Singh Rajwala (2006-08) Dy Vice President, Indore
 AXIS BANK Sumit Sen (2004-06) Asst. Vice President Ahmedabad	 Cargill Ashish Joshi (2003-05) Commodity Analyst, Gurgaon, Haryana	 Indian Bank Archana Shahdeo (2003-05) Chief Manager, Delhi	 FICCI Ruchira Saini (2004-06) Senior Assistant Director, New Delhi

2.13 Argovon 2022 (B-Fest of PGDM-ABM)

“AGROVON - the National Level B-Fest” was conducted physically after two years with more energy and enthusiasm on 7th and 8th September 2022 at NIAM and aired live on the YouTube channel “MEDIA-E-NIAM”. Students from reputed institutions like IIMs, IITs, DU, NITIE, MANAGE, and many more were shortlisted for on-campus competitive rounds with more than 6200 registrations. The auspicious event was inaugurated by respected Dr. Ramesh Mittal, Director, CCS NIAM; in the presence of eminent dignitaries Mr. Vinod Kumar Singh, Ms. Swati Bhilwaria, Mr. P.S. Saini, Mr. Mahesh Singh, and Mr. Pratyush. AGROVON provided a platform for students from top B schools around the country to put their learning into practical use, through various events such as VIVECHAN - The Case Study Challenge, LAKSHYA - B-Plan Competition, SAKSHAM - The Best Manager Competition, ADVIK - Live Case Study Competition, SANKALAN -Article Writing Competition, PRATIBIMB - Photography Competition and MARKETING QUENCHER’s QUIZ - The Quiz Competition, RANGMANCH Talent Hunt Program which was sponsored by Paradeep Phosphates Ltd, Adventz Group of Companies, Seedworks International Pvt Ltd, East-West Seed Pvt Ltd, Syngenta Foundation for Sustainable Agriculture, GAIN- Global Alliance for Improved Nutrition, Signet seeds,

AMD – Indo-German Cooperation on Agricultural Market Development, and Schoolnet Indian Ltd, respectively in association with media partner Krishi Jagran. NIAM again proved its mantle by continuing the rich tradition of nurturing young managers and showcasing their talents in presentation and analytical skills. Along with this, the cultural event “RANGMANCH” adds flavor and taste to the event through dance and music. A theme song for AGROVON 2k22 was composed by the PGDM (ABM) Batch 2021–23, and it gained a lot of positive feedback on social media. A fest is not just about competing but learning from each other. Interactions and discussions were a part of the learning experience since participants were eager to take part in different events. The participants' passionate, innovative, problem-solving, and creative thinking for the event was astounding. The administration and students' efforts made it possible for the event to be held successfully while upholding the legacy, giving participants a platform to showcase their talents and ideas while also learning from various industry leaders as the AGRVON theme "SOW IDEAS WATER HOPES REAP MIRACLES" states.

Table 3:- List of Events

SR.NO	EVENT NAME	WINNERS	RUNNERS-UP
1	LAKSHYA	TEAM WHIZHOLIC, CCS NIAM JAIPUR	TEAM LEHER, SRCC DELHI
2	VIVECHAN	TEAM I SUPER AWESOME, MANAGE, HYDERABAD	TEAM AURA, IIM CALCUTTA
3	SAKSHAM	PRATHAMESH MALI, CCS NIAM	TANVI DHAKA, IIM AHMEDABAD
4	PRATIBIMB	ROMA DUTTA, CCS NIAM (PEOPLE CHOICE)	ANJALI NAVALE, SAM NAGPU (JURY AWARD)
5	MARKETING QUENCHERS QUIZ	MALLIKARJUN KAMANALL, NAARM	MALLIKARJUN KAMANALLI, GLI M, GURGAON
6	SANKALAN	VINIVARSHINI R G, BAIT	NAGRAJ KOLI, C.C.S NIAM
7	ADVIK	TEAM UNBEATABLE, NITIE	TEAM IIM, IIM, AHMEDABAD

2.14 Guest Lectures Arranged for the Benefits of Students

Table 4:- List of Guest Lectures

Sr.No.	Guest Lectures	Topic
1	Mr. Sandeep Tandon (Sr VP Product and Business Samunnati Financial Intermediation and Services Pvt. Ltd.)	How to become a more effective Leader/Manager in the Corporate?
2	Mr. Rahul Patil (Lead-Marketing & Product Management, Biostadt India Ltd.)	Tips to successfully manage personal finance
3	Mr. Giridhar Ranuva (Head of Regional Commercial Excellence BASF South East Asia Pvt. Ltd.)	Crop Protection Industry: An overview and trends due to resurgence
4	Mr. Atul Patil Associate (Director-Strategy and Commercial Excellence, CIPLA Ltd.)	Opportunities for agribusiness professionals in other domains
5	Mr. Debaranjan Pujahari (Principle – Head of Agriculture Practice, Sattva Consulting Pvt. Ltd.)	Career Opportunities in Consultancy Sector
6	Mr. Ranjeet Rajora (Circle Head, HDFC Bank)	Overview of the Banking industry and career prospects
7	Mr. Anupam Katheriya (Associate Vice President Marketing & Business Development, Emami Ltd.)	Pricing -The Most Misunderstood of Marketing
8	Mr. Rajashekar Reddy (Founder & Managing Director Sresta Natural Bioproducts Ltd.)	Taking Organic food from Farm to Plate
9	Mr. Anil Mishra (Co-Founder and CEO, NITARA Gormal One LLP)	NITARA: An Overview and Its Technology Intervention in Dairy Farming
10	Mr. Vijay Rayanagoudar (National Sales Head (Non-Alcoholic Beverages) United Breweries Ltd.)	Beverage industry in India
11	Mr. Vamsi Krishna C (National Sales Manager HM Clause India Pvt. Ltd.)	Seed Sector View

Sr.No.	Guest Lectures	Topic
12	Mr. Navdeep Mehta (National Sales Head and AVP (Crop Protection Godrej Agrovet Ltd.)	Reshaping of Agriculture Industry ecosystem to enhance the farmer
13	Mr. Ajit Kumar Mishra (Executive VP Category and Supply Chain Plantix)	Plantix - Reshaping Traditional Agriculture through AI
14	Mr. Dushyant K. Tyagi (CEO Farmgate Technologies Pvt. Ltd.)	Market-Driven Agriculture
15	Mr. Vinayak Raman Sharma (President and Business Head (Hybrid Rice, Pearl Millet, and Mustard (Seed works International Pvt. Ltd.)	Indian Agriculture Industry-Drivers and Opportunities
16	Mr. Sandeep Balakrishnan (Head of Procurement (India & Global) ID Fresh Foods Pvt. Ltd.)	Best Practices in Procurement & Industry Prospects in a BANI World
17	Capt. N. Rengarajan (Director, Torq Commodities Pvt. Ltd.)	Role of Shipping/Logistics in Agri-Business
18	Dr. (Capt.) TanweerAlam (Director of Marketing Kemin Industries South Asia Pvt. Ltd. & Kemin Animal Nutrition & Health -South Asia)	Role of Shipping/Logistics in Agri-Business
19	Mr. Alok Singh (Sr. Gen. Manager (Sales and Marketing) Tractors & Farm Equipment Ltd. (TAFE)	Current Scenario of farm mechanization in India & its impact on food
20	Mr. Gopinath Koneti (Partner KPMG India)	India's Position in global Agri exports: Trends and Opportunities
21	Mr. Ashish Panday (Lead -Community Partnership and Sustainability Corteva Agriscience Ltd.)	Corteva in Sustainable farming

3. Library

A library plays a crucial role in an institute. It provides access to books, journals, databases, and other materials that support the learning process. Libraries offer academic support services such as study spaces, research assistance, and access to specialized software and tools. Libraries promote a reading culture and encourage students to read beyond what is taught in class. This helps improve their critical thinking skills, vocabulary, and overall academic performance.



It is the nerve and heart of the institute and plays a vital role in quest for knowledge, and provides the main source for individual research. It is open round the clock with comprehensive collection of literature predominantly related to the management, agricultural and allied subjects. The library e-resource facilities have been provided to all readers of this institute on Internet/ Internet Wi-Fi system. The main objective of the library is to provide information resources to students, faculty, researchers, scientists, trainees, farmers and agricultural officers both in conventional and electronic formats. The library has congenial environment, good ventilated and spacious reading rooms.

Total No. of Books Available in Library : 15267

Total No. of Periodicals Available in Library : 14

Newspapers Available in Library : 13

Institute Library is made available the following resources for the benefit of the staff and students. All these resources are very much relevant to the course curriculum.

A. E- Resources:

- I. **DELNET (Developing Library Network):** - It is a Database of Full- text Digital Library Resources, which providing access to Full Text E-books, E-journals, E-articles, Manuscripts, Rare books, Thesis/ dissertations etc.
- II. **KOHA (Library Management Software):** - The library uses Koha, a library automation software, to manage its collection. Koha helps in cataloging, circulation, and inventory management of books. It also provides a user-friendly interface for students and faculty members to search and access books.
- III. **Krishikosh CCSNIAM:** - It is a digital repository of accumulated knowledge in agricultural and allied sciences, having collection of old and valuable books, old journals, thesis, research articles, popular articles, monographs, catalogues, conference proceedings, success stories, case studies, annual reports, newsletters, pamphlets and various documents spread all over the country in different libraries of Research Institutions and State Agricultural Universities (SAUs).
- IV. **Anti- Plagiarism Checker:** - The use of anti-plagiarism checkers is becoming increasingly common in institute libraries, as it helps to maintain academic integrity and prevent cheating. By using this tool, institutes can ensure that their students are producing original work, and that they are not simply copying and pasting content from the internet or other sources. The use of anti-plagiarism checkers in institute libraries can help to create a more ethical academic environment, maintain the reputation of the institute, and encourage students to produce original, high-quality work.

For the easy access, all the online resources are subscribed as IP Based access subscription. This will help the users to access any resource from any computer connected in the NIAM Campus LAN. And also through Wi-Fi enabled devices. Support to students for self-learning activities Institute Library & Information Centre is supporting the students for self-learning activities. In this process it is subscribing multiple online resources, through which student will get an access to variety of resources to study and learn on their own.

B. Following resources are also accessible to the students through its Website:

- I. **Shodhganga:** - TheShodhganga @ INFLIBNET Centre provides a platform for research students to deposit their Ph.D. theses and make it available to the entire scholar community in open access. The repository has the ability to capture, index, store, disseminate and preserve ETDs submitted by the researchers.
- II. **Shodhgangotri:** -Shodhgangotri is an online repository of research proposals and synopsis. Institutes can use Shodhgangotri to search for new and interesting research proposals in their field of study. Research scholars can upload their research proposals on this platform, which can help institutes identify new research topics and potential candidates for their research programs.
- III. **Vidwan:** - VIDWAN is the premier database of profiles of scientists / researchers and other faculty members working at leading academic institutions and other R & D organization involved in teaching and research in India. It provides important information

about expert's background, contact address, experience, scholarly publications, skills and accomplishments, researcher identity, etc.

- IV. **Directory of open access journals (DOAJ):** - It is a community- curretted online directory which indexes and provides access to high quality, open access, peer-reviewed journals. DOAJ is independent and it operates an education and outreach program across the globe focusing on improving the quality of applications submitted.
- V. **Indiastat:** CCS NIAM library have a data source of Indiastat, which is very useful to collect data related to consulting, project, and other works, where data is required from different government organizations related to agriculture and other sectors.

Table 5: Periodicals Subscription at CCSNIAM

Sr.No.	Periodical Name	Frequency
1	Agricultural Today	Monthly
2	Agribusiness and Food Industry	Monthly
3	Corporate Citizen	Fortnightly
4	Economic and political Weekly	Weekly
5	Floriculture Today	Monthly
6	Kurukshetra	Monthly
7	Yojana	Monthly
8	Southern Economist	Fortnightly
9	Pestology	Monthly
10	The Co-operator	Monthly
11	The Week	Weekly
12	India Today	Weekly
13	Pratiyogitan Darpan (English)	Monthly
14	Pratiyogita Darpan (Hindi)	Monthly

C. Newspaper Subscription at CCSNIAM: -

- The Times of India
- The Hindu.
- Hindustan Times.
- Economics Times.
- Business Line.
- The Indian Express.
- Dainik Bhaskar.

- Rajasthan Patrika.
- Rashtradoot.
- Dainik Navajyoti.
- Punjab Kesari.
- Nafa Nuksan.

4. RKVY RAFTAAR Program of CCS NIAM: Promoting Agri-Startups

CCS NIAM Agri Innovation & Incubation Centre formerly known as NIAM Agri-Business Incubator (NABI) was established in the FY 2018-19 under RKVY-RAFTAAR has proved itself as the flag-bearer of innovation, entrepreneurship and has established itself as a “Friend of Farmer” in the field of Agri-Startup ecosystem. CCS NIAM is promoting, nurturing and flourishing the business of the agribusiness startups to provide social and economic benefits. In these years of operation, the centre has not just trained and funded agri-startups but has created a safe haven for innovative agri-business ideas to grow and bloom as an agri-venture.

4.1 Highlights: CCS NIAM as Knowledge Partner of RKVY – RAFTAAR

- 500+agri startups incubated
- 180+ startups recommended for grant-in-aid
- INR 20+ crores grant-in-aid
- INR 3.25+ crores external funding (angel / VC) raised by our startups
- 400+ innovative products & services commercialized
- 10,000+ livelihood opportunities
- 10+ Lakhs farmer lives impacted so far
- 70+ IPR filed by our startups (Patent, Trademark, Copyright, etc.)

4.2 Overview: CCS NIAM Agri Innovation & Incubation Centre

Cohorts completed (No.)	14 (7 Cohorts) *	
Number of Startups incubated	207	
Funds Recommended as Grant-in-aid (up to Cohort 6) **	No.	Rs. Lakhs
AOP (Pre-seed stage)	35	162
SABIP (Seed Stage)	44	781
Total	79	943
IPR Obtained		
Patent	13	
Trademark	9	
Copyright	2	
Design Protection	1	
Total	25	

* Cohort 8 in progress ** RC of Cohort 7 is pending

Table 6:- Progress: Cohort wise tabular appearance

S. No.	FY	Cohort	Startups Incubated AOP	Startups Incubated SABIP	Recommended for funding	
					AOP	SABIP
1	2019-20	Cohort 1	17	20	9	15
2	2019-20	Cohort 2	10	12	7	8
3	2020-21	Cohort 3	21	14	7	5
4	2020-21	Cohort 4	13	12	4	7
5	2021-22	Cohort 5	22	15	7	4
6	2021-22	Cohort 6	4	12	1	5
7	2022-23	Cohort 7	17	22	RC to be organized	
Total			104	107	35	44

4.3 Program Wise Progress

Startup Agri-Business Incubation Program (Seed Stage) – SABIP

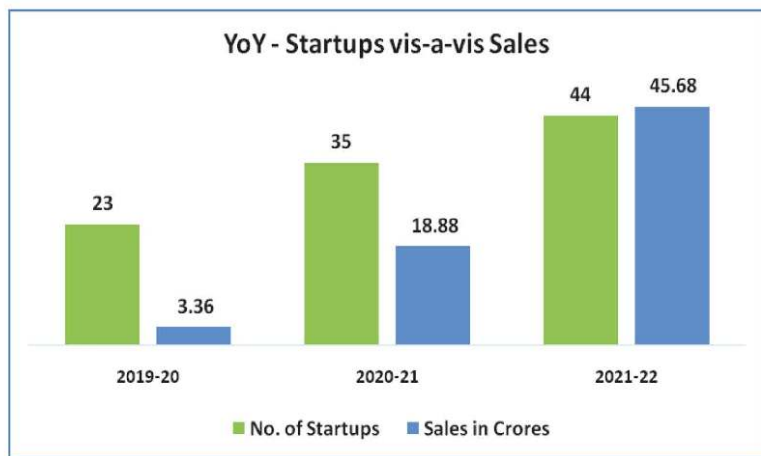


Figure 3: YoY start-ups vis-a-vis sales SABIP

Agripreneurship Oriantation Programme (Pre-Seed Stage) AOP

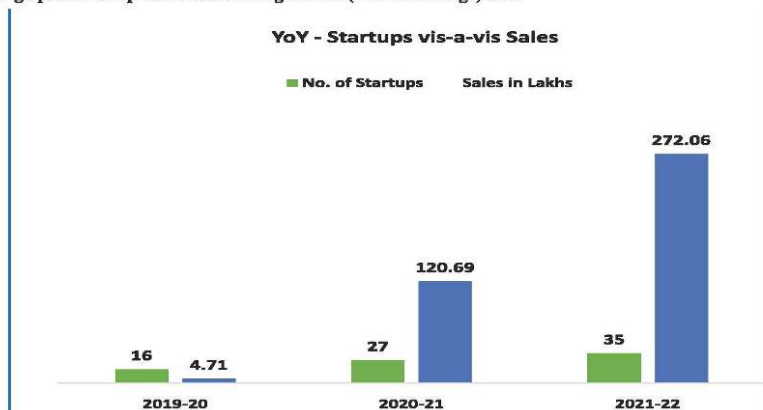


Figure 4: YoY start-ups vis-a-vis sales AOP

The program aims to support existing and budding ventures, enterprises and startups in agriculture by training, mentoring and financing. As an incubator, CCS NIAM Agri Innovation & Incubation Centre leverages CCS NIAM's ecosystem of research, education and extension institutions to build innovation and entrepreneurship among startups, entrepreneurs, young agri graduates and post graduates along with promotion of rural entrepreneurship.

Table 7:- No. of States funded startups working

No. of startups	States of Operations (No.)
79	1
24	2
10	3
4	4
2	5

Table 8:- International presence of funded startups

No. of startups	Countries of Operations (No.)
6	1
2	2
1	3



4.4 The startups thrust areas

- Agri-Input tools and technologies
- IoT, AI and ICT in Agriculture
- Biotechnology and Bioinformatics
- Agronomy, Soil & Agri Health Services
- Nutraceuticals & Agri-Value Chain
- Farming Agricultural Supply Chain
- Agriculture Engineering
- Agricultural Extension
- Waste to Wealth and Secondary Agriculture
- Farm Mechanization
- Animal Husbandry and Dairying
- Precision Farming using IT
- Post-Harvest Processing
- Agri-Food Processing
- Natural Resource Management, Renewable Energy
- Farm Retailing

4.5 Outreach Initiatives, Workshops, Seminars and Events

In order to promote the RKVY - RAFTAAR programs, Startup Agribusiness Incubation Program & Agripreneurship Orientation Program, outreach webinars and workshop & training programs were organized in collaboration with various academic institutions and other organizations. These partner institutions include: -

- Lovely Professional University
- SAGA University, Indore, MP
- Sher-E-Kashmir University of Agricultural Science & Technology (SKUAST), Srinagar
- KVK Hanumangarh
- SETHU Institute of Technology, Coimbatore
- Sri Venkateswara Veterinary University, Tirupati
- Orissa University of Agricultural & Technology (OUAT), Bhubaneswar
- Agriculture University, Kota

- College of Agriculture, Fatehpur Shekhawati, Sikar, Rajasthan
- Institute/University: Institute of Advanced Study in Science & Technology (IASST) Guwahati, Assam
- Krishivan Research Centre, Dehradun & Shishtianant Foundation, Bihar
- Sethu Institute of Technology, Kariapatti, Virudhunagar, Tamil Nadu
- CEOA Arts and Science College, Virudhunagar.
- College of Science, Madurai
- Society for Innovation & Entrepreneurship (SINE), Indian Institute of Technology, IIT (Bombay), Mumbai
- Just Agriculture, Punjab
- Navsari Agriculture University, Gujarat
- ICAR-Central Sheep and Wool Research Institute (ICAR-CSWRI), Avikanagar
- ICAR-Directorate of Research in Rapeseed and Mustard (ICAR-DRMR), Bharatpur, Rajasthan

The details of various outreach workshops, webinars, training programmes and event are as follows: -

Table 9:- Outreach Initiatives, Workshops, Seminars and Events

Sr. No.	Date	Title of Event
1	10.05.2022	Session on “Entrepreneurial learnings from Failures”
2	21.06.2022	Outreach Online Webinar On “Agri Startups – Ideas, Opportunities and Challenges”
3	15.07.2022	Training cum Exposure Visit of Farmers from Himachal Pradesh
4	21.07.2022	Session on “Kick Start Your Agri-Startup” for College of Agriculture, Fatehpur, Sikar
5	25.07.2022	Session on “Kick Start Your Agri-Startup” for Institute of Advanced Study in Science & Technology (IASST) Guwahati, Assam
6	05.08.2022	Outreach program-Kick Start your Agri-Startup
7	23.08.2022	Evaluation and Outreach at NRRI Cuttack (R-ABI)
8	25.08.2022	Training Program- Employment opportunities under Startup Agri-Business Incubation & Agripreneurship Program
9	26.08.2022	Outreach and Session on Kick Start your Agri Startup, ICAR-CSWRI, Avikanagar

Sr. No.	Date	Title of Event
10	29.08.2022	Outreach and Session on Accounting for Agri-Startups and Unit Economics, Agri-Business Incubator, SKUAST- Jammu
11	29.08.2022 – 02.09.2022	Investor Meet with Ninjakart
12	02.09.2022	Jaipur Millet Meet-up
13	05.09.2022	Outreach and Session on “Tax Planning” for Startups, Agri-Business Incubator, SKUAST- Jammu
14	06.09.2022	Outreach and Session on “Agri Startups in India” for DMI Officers
15	06.09.2022	Session on “IPR” for DMI Officers
16	14.09.2022	Meeting with JU Agri Sciences Private Limited, Noida
17	17.09.2022	TiE Smash Up & Investor Meet
18	30.09.2022	National Workshop on Agri-Business Incubation in Sheep Enterprises and Out Reach
19	18.10.2022	Panel Discussion on Startups Solving Hyper Local Problems of the Agricultural Value Chains
20	28.10.2022	Friday Forum 2.0 – Discussion on Innovation in Millet Ecosystem
21	11.11.2022 to 13.11.2022	Agri-Exhibition and Krishi Mela
22	24.11.22	Investor Meet with JU Agri Science
23	19.12.22	Workshop on Funding Strategy for Startups
24	20.12.22	Workshop on Acquiring early customers
25	23.12.22	Rajasthan Industry Meet on Millet : Power House of Nutrition
26	29.12.22	Visit of International delegate of National Institute for Entrepreneurship and Small Business Development (NIESBUD)
27	04.01.23	Session on Startup and Incubation Centre for Entrepreneurship Development
28	10.01.2023	Lecture on Entrepreneurship Development during Training of CBBOs

Sr. No.	Date	Title of Event
29	13.01.2023	Choosing a legal entity for start-up and its legal compliances
30	24.01.2023 to 25.01.2023	National Program titled “Krishi Mahotsav: Pradarshani evam Prashikshan”
31	09.02.2023	Agri Startup Ecosystem in India today to FPOs and CBBOs from Madhya Pradesh
32	13.02.2023	Lecture to eNAM Officials from Maharashtra and Delhi on Agri Startups Funding Schemes
33	21.02.2023	IDP-NAHEP Interactive Session on Agripreneurship: Opportunities & Scope Focus on Incubation Support and schemes for students of GBPUA&T, Pantnagar
34	23.02.2023	Financing schemes for Agri startups
35	23.02.2023	Agri Startup Ecosystem in India to FPOs and students from Baran, Rajasthan
36	23.02.2023	Influencer Marketing for Agri startups of ICAR-NRRI, Cuttack

4.6 Nurturing Startups, Networking Platforms & Opportunities

- Investor Meets (8 Venture Capitalists, 7 PSU & Private Banks, Angel Investors participated)
- Mentoring from Industry Members, Professionals, Academia, Successful Startups, Government Officials, Industry bodies like FICCI, CII, TiE, etc.
- Connect with experts of all domains
- Exposure visits to National Innovation Foundation, Agri Universities, R&D Institutions, Tech Developers and other incubatees
- Startups interaction with CEOs, Co-Founders of successful startups like Ninjacart, Dehaat, Sammuniti, Bighaat, Agrostar, etc.
- Market Assistance - Buyer-Seller meets, National & International exhibitions

4.7 Incubation Program at CCS NIAM (2022-23)

In the financial year 2022-23, CCS NIAM Agri Innovation & Incubation Centre has conducted 1 cohort of Startups Agri-business Incubation Program (SABIP) and Agripreneurship Orientation Program (AOP).

4.8 COHORT 7

Under the Cohort 7, 17 Startup were selected under Agripreneurship Orientation Program (AOP) and 22 Startup were selected under Startups Agri-business Incubation Program (SABIP) from different states of India for the 2 months incubation programme.

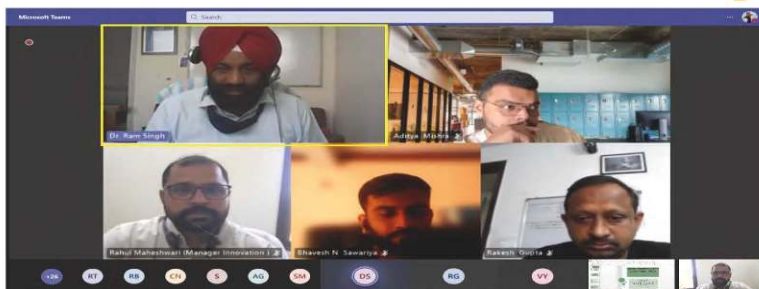
The Cohort witnessed agro startup ideas ranging from Livestock IoT Platform, Rice Trade platform, Agri Drones, Social Enterprise promoting spices export, Full Stack Agri Supply Chain Platform, IOT device for early detection of diseases in mango, supply chain management, Organic products marketing, e-commerce, precision farming, Secondary agriculture, etc. The RC meeting of the cohort is to be organized very soon.



Mr. Inderjit Singh, Chief Cyber Security Officer, Vara Technology addressing Session on Business Analytics and Monetization of Data



Mr. Vijay Sethi, Chairman & Chief Mentor, MentorKart addressing Session on Digital Transformation vis-a-vis Agri-business



Prof. Ram Singh from IIFT, New Delhi addressing Session on Export Opportunities and Challenges for Agri-Startups



CIC Meeting in Progress



Certificate distribution to Cohort 7 participants

4.9 Team: CCS NIAM Agri Innovation & Incubation Centre

- Chief Operating Officer
- Manager – Innovation
- Manager – Finance & ICT
- Manager – Marketing & Communication
- Legal Executive
- Business Executive 1
- Business Executive 2

4.10 CCS NIAM as Knowledge Partner

CCS NIAM is also the Knowledge Partner to RKVY-RAFTAAR Agri-business Incubators (R-ABIs) spread across the country covering 5 states viz. Rajasthan, Bihar, Orissa, Jharkhand & West Bengal. Around 300 startups have been incubated by these R-ABIs with support from CCS NIAM. These R-ABIs include: -

- Sri Karan Narendra Agriculture University (SKNU), Jobner, Rajasthan
- Bihar Agricultural University (BAU), Sabour, Bhagalpur, Bihar
- National Rice Research Institute (NRRI), Cuttack, Odisha
- IIT, Kharagpur, West Bengal

4.11 Roles & Responsibilities as Knowledge Partner: -

- Handholding to R-ABI in all its operations as mentor
- Help in recruitment of team members
- Organize CIC / RIC Meeting for R-ABI to recommend funding to startups
- Organize review meeting of R-ABI on frequent intervals (Monthly & Quarterly)
- Handholding in capacity building, outreach, networking
- Participating as a member in RABI's selection Committee

Table 10:- Progress of partner R-ABIs

Name of R-ABI	SKNAU, Jobner	NRRI, Cuttack	BAU, Sabour	IIT, Kharagpur
Cohorts completed (No.)	10	8	9	6
Number of Startups incubated	101	111	76	61
• AOP	62	44	42	38
• SABIP	39	67	34	23

Fund Recommended to Startups (No.)	33	41	26	4
• AOP	14	17	15	0
• SABIP	19	24	11	4
Funds recommended as Grant-in-aid (in Lakhs)	Rs. 424.00	Rs. 489.00	Rs. 214.00	Rs. 65.00
IPR Obtained				
Patent	1	9	6	0
Trademark	11	12	8	1
Copyright	0	0	0	0
Design Protection / PPFRA	1	0	0	0
Total	13	21	14	1

4.12 Glimpses of Activities Organized Under R-ABIs



Interaction among the B.Sc. Agriculture students at CV Raman University organized by VIKAS RABI, NRRI, Cuttack, Odisha



IIT (K) incubated startup Cislunar Janki received additional 5% grant for women led startup from the Department of Industries, Govt. of Bihar



Amaahir Paints & Chemicals Pvt Ltd.,
startup incubated by SKN Agriculture
University, Jobner at Agri Startup
Conclave organised at New Delhi



Bajya Kisan Agriculture Equipments Pvt. Ltd.,
startup incubated by SKN Agriculture
University, Jobner at Agri Startup Conclave
organised at New Delhi

Kisan Samman Sammelan and Agri Startup Conclave
17 – 18 October 2022 : Mela Ground, Pusa, New Delhi

PM Kisan Samman Sammelan 2022, Agri Startup Conclave and Exhibition was inaugurated by Hon'ble Prime Minister, Shri Narendra Modi at Mela Ground, IARI, Pusa, New Delhi on 17th October 2022. This two-day event organized during 17th-18th October 2022 witnessed participation of farmers and Agri Start-ups on same platform.

More than one crore farmers virtually joined this event and 300 start-ups across the country showcased their innovation related to Precision Farming, Post-Harvest & Value Add Solutions, Allied Agriculture, Waste to Wealth, Mechanization for Small Farmers, Supply Chain Management & Agri-Logistic. Around 1500 participating start-ups interacted with farmers, FPO, Agri-experts, and Corporates. 33 Startups of CCS NIAM and RABIs participated at the exhibition organized during the programme.

Glimpses of Kisan Samman Sammelan



A thematic pavilion of selected startups was personally visited by Hon'ble Prime Minister where he interacted with innovative agristartups. Two startups incubated, mentored and supported by CCS NIAM were selected for the thematic pavilion and their stalls were visited by Hon'ble Prime Minister.

Glimpses of Agri Startup Conclave, New Delhi



On 18th October 2022, startups shared their experience and interacted with other stakeholders through technical sessions. Further, policymakers explained the role of startups in the 5 trillion economy as well as the existing government schemes for promoting startup ecosystem.

CCS NIAM, Jaipur coordinated the first technical session titled “Panel Discussion on Startups Solving Hyper Local Problems of the Agricultural Value Chains”. Dr. Ashok Dalwai, IAS, Chief Operating Officer, NRAA, was Chairman of the session and agristartup founders namely Mr. Vasudevan C., Co-founder, Ninjakart; Mr. Sachin Nandwana, CEO, Big Haat; Ms. Shweta Thakare, Co-founder, Gramheet and Mr. Alok Duggal, Co-founder, E-Faarms participated in this technical session.



Speakers at the Panel Discussion on Startups Solving Hyper Local Problems of the Agricultural Value Chains during Agri Startup Conclave

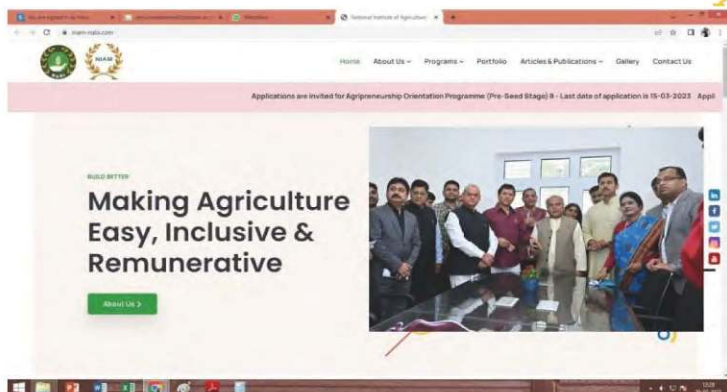
**Inauguration Function of CCS NIAM Agri Innovation & Incubation Centre
19 February 2023: CCS NIAM, Jaipur**



Sh. Narendra Singh Tomar, Hon'ble Minister for Agriculture and Farmers Welfare, Government of India inaugurated the newly constructed building of CCS NIAM Agri Innovation & Incubation Centre



Sh. Narendra Singh Tomar, Hon'ble Minister for Agriculture and Farmers Welfare, GoI; Sh. Kailash Choudhary, Minister of State for Agriculture and Farmers Welfare, GoI; Col. Rajyavardhan Rathore, MP Jaipur Rural; Sh. Ramcharan Bohra, MP Jaipur City having look at product display of Agri Startups at newly inaugurated building



New website of CCS NIAM Agri Innovation & Incubation Centre launched by Hon'ble Minister for Agriculture and Farmers' Welfare, GoI, Shri Narendra Singh Tomar

Glimpses of different startups products lunch





Awards to partner R-ABIs

Team work is the best work, CCS NIAM as Knowledge Partner with partner R-ABIs (RKVY-RAFTAAR Agri Business Incubators) is on the mission of revitalising the agri startup ecosystem. In the process, we do not forget to acknowledge the efforts made by our partner R-ABIs.



Dr. A K Gupta, Principal Investigator (PI), SKN Agriculture University, Agri Business Incubator (SABI), Jobner, Rajasthan receiving performance award



Dr. GAK Kumar, Principal Investigator (PI), VIKAS-RABI, National Rice Research Institute, Cuttack, Odisha receiving performance award



Dr. M. Rahaman, Co-PI, SABAGRI (R-ABI), SabourAgri-Incubators, Bihar Agricultural University, Sabour, Bhagalpur, Bihar receiving performance award

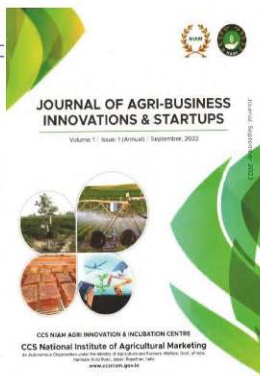
Glimpses of Cheque Received for Grant-in-aid tranche



4.13 Publications under RKVY-RAFTAAR program

Since inception, NABI has been preparing various publications and circulating among stakeholders for the maximum dissemination of information about the NABI activities as well as to promote & support our incubates. The important publications so far are: -

- Newsletters – 6 editions
- Coffee table books of startups – 12 issues
- Study material for startups
- Journal of Agri-business Innovations & Startups



Awards & Recognitions



Dr. Ramesh Mittal, Director, CCS NIAM awarded Life Time Outstanding Contribution Award by The Quality Circle Forum of India for his contribution to Agri Startup Ecosystem



CCS National Institute of Agricultural Marketing (NIAM) received an Education Leadership Award in the field of Agricultural Marketing and for the promotion of Agripreneurship & Agribusiness in the country. The award was received by Dr. Ramesh Mittal, Director, CCS NIAM



CCS NIAM Incubated and funded startup, Aumsat Technologies LLP emerged winner during The Maharashtra Startup Week 2022 organized by the Maharashtra State Innovation Society



CCS NIAM Incubated and funded startup, Himalayan Hemp Industries Private Limited emerged as Winner in National Startup Awards 2022



CCS NIAM Incubated and funded startup, Krishi gati won Innovate For India Challenge (IFIC22) in the Pre-Revenue Stage and awarded by Dr. Bhagwat Karad, Union Minister of State for Finance, Government of India



CCS NIAM Incubated and funded startup, EF Polymer won the Rajiv Gandhi Innovation Award of Rs. 50.00 Lakhs from Government of Rajasthan in the presence of Hon'ble Chief Minister.



CCS NIAM incubated and funded startup, Bhoomi Agri Ventures showcased his products on the occasion of Shivmogga Airport Inauguration, and got chance to interact with Hon'ble Prime Minister while he was admiring the products of Startup.



Hon'ble Prime Minister, Sh. Narendra Modi mentioned about CCS NIAM nurtured, mentored, supported and funded startup in 96th Mann ki Bath on Radio



CCS NIAM incubated & funded startup, Aumsat Technologies LLP selected among the top 7 global winners selected by the United Nations World Food Program in ensuring water security for 3800 small holder farmers



Shri Narendra Singh Tomar Hon'ble Minister for Agriculture and Farmers Welfares', Government of India awarded Bees World India, startup incubated and funded by CCS NIAM

4.14 Due Diligence of Startups

As per RKVY scheme guidelines, “Due Diligence Visits” to recommended startups as well as to be recommended for funding are made on time to time basis to ensure the quality of startups. These due diligence visits were planned by RKVY team during the month of July-August-September 2023 wherein startups were visited at their locations of operations and stakeholder’s meetings were done.

Glimpses of Due Diligence Visits





Due Diligence Visits

5. Indo-German Cooperation on Agriculture Market Development (AMD) project

The Indo-German Cooperation on Agriculture Market Development (AMD) project officially began its activities on August 5th, 2021, with the signing of a Project Implementation Agreement (PIA) between the Ministry of Agriculture and Farmers Welfare of the Government of the Republic of India (MoA&FW) and the Federal Ministry of Food and Agriculture of the Federal Republic of Germany (BMEL). As per the PIA, the Project Management Unit (PMU) of the project has been established at the CCS- National Institute of Agricultural Marketing (NIAM). Since then, CCSNIAM has been a key instrumental member of the Project Management Unit (PMU) that has helped the project to plan its strategic activities and reviewed progress.

5.1 Key Activities of CCS-NIAM and Indo-German Agricultural Market Development Project (April-2022 to March 2023)

5.1.1 Technical webinar on “Best practices and challenges in spices exports”

Indo-German AMD project in association with CCSNIAM and the Spice Board of India conducted a technical webinar on best practices and emerging challenges in the spice exports on 5th July 2022. In the series of the technical discussion planned under the Indo-German Cooperation on Agricultural Market Development (AMD) Project, the first online technical dialogue has been planned to exchange learning and technical knowledge on best practices and challenges pertaining to the spice exports from India to the European Union markets. The technical discussion broadly focused to:

- Develop an understanding of Indian spice export scenario and emerging global competitiveness specifically for Cumin, Coriander, Ginger, and Turmeric
- Enhance knowledge on EU spice import scenario and potential for Indian spice exports under the EU export regulations and requirements
- Share lessons from spice export- Emerging best practices and challenges from Industries and farmers perspective
- Understand the ongoing Indian government programs and schemes facilitating spice exports

Dr Vijaya Lakshmi Nadendla, Joint Secretary (Marketing), DA & FW, GoI, Mr D Sathiyam, Secretary, Spice Board of India, and Dr. Martin Einig, Secretary General, European Spice Association (ESA) were the key speakers to the Webinar. Spice Board of India, The Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH (GIZ), South Asia Biotechnology Center, and ITC share their experience on strengthening spice value chain in India and improving market access through capacity building, sustainable farming, Good Agricultural Practices (GAP) and linking FPOs with value chains for sustainable growth. The event was attended by more than 50 participants.



Dr Vijaya Lakshmi Nadendla, Joint Secretary (Marketing), DA&FW, GoI, addressing the session on “Best practices and challenges in spices exports

5.1.2 Launch of Six Months Training Program on “Agri-Export and Import Management”

The Indo-German Cooperation on Agricultural Market Development (AMD) Project in collaboration with knowledge partners CCS National Institute of Agricultural Marketing (CCS NIAM), Agricultural and Processed Food Products Export Development Authority (APEDA) and Spice Board of India jointly launched event of six months Certificate Training Program on “Agri-Export and Import Management” under the chairpersonship of Joint Secretary (Marketing), DA&FW, GoI. The six months online training program was designed for the participants with the following specific objectives –

- To build knowledge and skills of Indian participants from the project pilot states on the key aspects of import- export management, specifically targeting the opportunities with the European Union (EU) markets;
- Within the governmental institutional architecture, the project pilot states will have well trained human resources on agri-export import management that provide policy advice, supports implementation of state agri-export policy and Agricultural Market Development (AMD) project activities;
- Pool of trained human resources is available at States and act as master trainers at state level and advisors on Agri export issues.

The certificate training program covered the sessions on Indian & EU Agri-Food Trade Policies, Regulations, Programs & Trends, Product & Market Identification for Export; International Marketing Management, Trade Operations, Documentation, Agri-Trade Logistics & Customs Regulations, International Trade & Finance; Industry Interface - Indian Exporters, EU Importers, and Value chains. 45 sessions in the training program were conducted with trainers from APEDA, European Commission, Indian Institute of Foreign Trade (IIFT), and eminent trade consultants. 130 participants from agriculture & marketing Divisions of Uttar Pradesh, Odisha, and Rajasthan, Directorate of Marketing and Inspection (DMI), and commodity boards like



APEDA and Spice Board of India participated the six months of the training program. A robust and integrated IT platform for the participants was also designed to access all the training and resource materials. Dr. Ramesh Mittal, Director CCSNIAM was the course director and coordinator of the “Agri-Export and Import Management” training program.



IT platform of the Agri-Export and Import Management training program designed for the project.



Online session on International Marketing Management by Dr Ramesh Mittal, Director CCS-NIAM

5.1.3 Training Program for FPOs with NIPHM (State wise Training Program) on Good Agricultural Practices

Indo-German Agricultural Market Development Project in coordination with CCSNIAM conducted training program for members of the Farmers Producer Organizations on Good Agricultural Practices in association with National Institute of Plant Health Management (NIPHM), Hyderabad. 94 FPO members participated in the GAP training across three states of Odisha, Rajasthan and Uttar Pradesh. The crops that were selected for the training program were -Cumin and Coriander from Rajasthan, Turmeric and Ginger from Odisha and Mangoes and Green Chili from Uttar Pradesh. The details of the training program are as follows –

Table 10:-Training Program for FPOs with NIPHM (State wise Training Program) on Good Agricultural Practices

Sr.No	State	Date (Duration)	No of FPO members	Collaborations with local institute / organization
1	Rajasthan	6- 8 Dec 22 (3 days)	30	KVK and State Agricultural Marketing Board
2	Odisha	14- 16 Dec 22 (3 days)	34	State Horticulture Department, OUAT and IMAGE
3	Uttar Pradesh	20-22 Dec 22 (3 days)	30	Directorate of Ag Marketing and Foreign Trade, DMI –Regional office Lucknow and CISH Lucknow



FPOs training on Good Agricultural Practices at Odisha state

FPOs training on Good Agricultural Practices at Rajasthan state



5.1.4 Commissioning of Studies related to Agri-Exports Markets and FPOs

Indo-German Agricultural Market Development Project in close coordination of CCSNIAM conducted four studies on the following topics-

- **Study 1.** Specific Market Requirements for AMD project commodities for Indian Exports to Germany / EU Markets.
- **Study 2.** Assessment of existing value chain for project commodities and recommending development of sustainable export-oriented value chains for the six commodities;
- **Study 3.** Diagnostic study to assess existing APMCs infrastructures and services to act as export -oriented service providers; and
- **Study 4.** Assessment of the existing production systems, institutional capacities, marketing, and business models of the FPOs and later, develop viable export-oriented business plans (including traceability, certifications, and quality assurance systems) for up to 10 pilot FPOs in the three pilot states of the project.

The final study reports were presented through three state level conferences and one National conference. National Consultants of the AMD project presented the findings of the value chain analysis studies report, APMCs diagnostic study, and export-oriented business plan of the farmer-producer organization engaged with ginger, turmeric, mango, green chili, cumin, and coriander cultivation from the pilot state of Odisha, Rajasthan, and Uttar Pradesh to all the participants. The conference highlighted the requirement of develop and strengthen the infrastructure, institutional and capacity building needs as short-medium- and long-term interventions to strengthen the export-oriented value chain systems.

The state and national level conferences were attended by members from the Directorate of Agricultural Marketing and Foreign Trade, GoUP, Directorate of Marketing and Inspections (DM) Regional offices, Directorate of Horticulture Government of Odisha, Rajasthan State Agriculture Marketing Board, Rajasthan, representatives from Spices Board of India and members of the Farmers Producer Organizations.

Table 11:- State and National Level Conference under AMD in 2022-23

Sr.No	State	Date (Duration)
1	Odisha	17 th February 23
2	Rajasthan	20 th February 2023
3	Uttar Pradesh	22 nd February 2023
4	National Conference	2 nd March 2023

**Sharing of study findings at state of
Uttar Pradesh**



5.1.5 Visit of Hon'ble Union Agricultural Minister to Indo-German PMU Cell

Hon'ble Minister of Agriculture & Farmers' Welfare, GoI, Shri Narendra Singh Tomar Jee, and Union Minister of State for Agriculture Shri Kailash Chowdhary Jee visited the Indo-German Cooperation on Agricultural Market Development project office at NIAM Jaipur along with other dignitaries on 19th February 2023. Mr. Richard Moody, Team Leader welcomed the Hon'ble Minister of Agriculture & Farmers' Welfare, GoI, and the Minister of State for Agriculture. Mr. Moody expressed the importance of strategic cooperation between India and Germany. Mr. Pratyush Ranjan Singh, Deputy Team Leader and Agribusiness expert of the Indo-German AMD project presented the objectives of the AMD project and highlighted the status of the major activities undertaken by the project. The Hon'ble Minister of Agriculture & Farmers' Welfare, GoI appreciated the ongoing AMD project activities. The study report on specific market requirements for the Project Agri commodities to Germany / EU Markets was launched during his visit to CCSNIAM.



Visit of Hon'ble Minister of Agriculture & Farmers' Welfare, GoI, Shri Narendra Singh Tomar Jee at Indo-German PMU cell



Launch of specific market requirements for the Project Agri commodities to Germany / EU Markets by Hon'ble Minister of Agriculture & Farmers' Welfare, GoI, Shri Narendra Singh Tomar Jee

6. Accounts & Audit of Financial Year 2022-23:

The Institute is a non-profit autonomous organization fully funded under the NIAM Scheme for the implementation of Central Sector 'Integrated Scheme on Agricultural Marketing (ISAM)' by the Ministry of Agriculture & Farmers' Welfare, Department of Agriculture, Cooperation & Farmers Welfare, Govt. of India. The details of Grants-in-Aid received under the ISAM scheme during the last five years is given below: -

Table 12:- Accounts & Audit of Financial Year 2022-23

Financial Year	Grants-in-Aid Received (Rs. in Lakhs)
2018-19	958.37
2019-20	1415.33
2020-21	1596.25
2021-22	450.00
2022-23	1315.00

The details of Scheme component-wise unspent balance of the previous year, Grants-in-Aid received and lying unspent balance as at end of the Financial year 2022-23 are given below: -

Table 13:- Details of Scheme component-wise

Amount (Rs. In Lakhs)

Sl.No.	Name of Scheme	2022-23				
		Unspent as on 1.4.2022	Grant-in-Aid Received DURING 2022- 23	Total Available funds	EXPENDITURE	Unspent as on 31.3.2023
	Grant-in-Aid to CCS NIAM.					
1	Grant-In-Aid (Gen)	550.91	660.00	1,210.91	946.66	264.25
2	Grant-In-Aid (GEN- SCPS)	145.20	100.00	245.20	77.81	167.38
3	Grant-In-Aid (GEN- TSP)	26.87	50.00	76.87	66.16	10.71
4	Grant-In-Aid (NER GEN)	113.88	150.00	263.88	33.04	230.84
5	Grant-In-Aid (NER SCPS)	2.86	50.00	52.86	37.30	15.56
6	Grant-In-Aid (NER TSP)	-1.15	30.00	28.85	27.83	1.02
7	eNAM	2.63	-	2.63	1.58	1.05
	SUB-TOTAL	841.21	1,040.00	1,881.21	1,190.39	690.82
8	Grant-In-Aid (Salary)	53	275.00	327.70	277.88	49.82
	TOTAL	893.91	1,315.00	2,208.91	1,468.27	740.64

A sum of Rs.1,315.00 lakhs has been received as Grants-in-aid during the year 2022-23 whereas Rs. 893.91 lakhs was brought forward as unspent balance from the last financial year 2021-22 under the Major Head 2435 SC-SP & TSP and Major Head 2552 (NES) sub-component General, SCSP and TSP.

The aggregate Grant-in-aid to NIAM utilized during the financial year ended 31.03.2023 under Major Head-2435. Other Agricultural Programs was Rs. 1,090.63 lakhs (General Rs. 946.66 lakhs, SCSP Rs. 77.81 lakhs & TSP 66.16 lakhs) and under North Eastern States (2552) Head was Rs. 98.17 lakhs (General Rs. 33.04 lakhs, TSP Rs. 27.83 lakhs & SCSP Rs. 37.30 lakhs respectively).

The Administrative expenditure was met out of Grants-in-aid Received for Establishment, Administration, Maintenance of the campus and for conducting Trainings and other objectives specified under ISAM.

Apart from Grants-in-aid received from the Ministry of Agriculture and Farmers' Welfare, Paid Training, Consultancies and Projects are taken from State government, Marketing Boards and other organizations. The receipts from projects/consultancy fee was Rs.95.58 lakhs during the year 2022-23 whereas the expenditure against the same was Rs.39.27 lakhs.

- ❖ The receipts for conducting the Seminars /Programs was Rs.49.68 lakhs during the year 2022-23 whereas the expenditure on Training & Seminar/ Workshops/Exhibition etc. was Rs. 457.46 lakhs.
- ❖ The Fee Collection during the financial year 2022-23 from 124 Students of PGDM (ABM) (67 First-year students and 60 second-year students) was Rs. 480.17 lakhs whereas the total expenditure of Rs.172.45 lakhs for conducting the PGDM (ABM) program was met out of the Fees component.
- ❖ The RKVY-RAFTAAR Project Grant-in-Aid receipts during the financial year was Rs. 513.24 lakhs against which the corresponding Revenue expenditure incurred was Rs. 107.25 Lakhs whereas the Capital expenditure was Rs. 309.93 lakhs aggregating Rs. 417.18 Lakhs.

The balance of Corpus fund as on 31.03.2023 was Rs.2,483.48 lakhs which got accumulated against receipts other than Grants-in-Aid as per the books of accounts for the financial year 2022-23. The Institute is maintaining the accounts as per the prescribed Format circulated by the Office of the Comptroller General of Accounts.

The Executive Committee has approved M/s. Bansal Mangal Singhal & Goyal, Chartered Accountants as the Statutory Auditors for the financial year 2022-23.

M/S. Bansal Mangal Singhal & Goyal, Chartered Accountants have been appointed as Statutory Auditor for conducting the Statutory Audit and verification of the Accounts for the financial year 2022-23. The Annual Accounts along with the Audit Reports have also been forwarded to the Principal-Director of Audit (Central), Office of CA&AG Branch Office, Jaipur for conducting the Govt. Audit. The Annual Accounts along with the Audit Reports up to 2021-22 have already been placed before both the Houses of Parliament.

Financial Review:

The aggregate Grants-in-Aid (General) received under the Major Head (2435) - NIAM Scheme for implementation of Central Sector 'Integrated Scheme on Agricultural Marketing (ISAM) was Rs.810.00 Lakhs &Rs.275.00 Lakhs under the Salaries head as per the Revised Estimate for the year 2022-23 considering the opening unspent balance of last financial year of Rs.893.91 lakhs against which a sum of Rs.1,370.10 lakhs has been utilized during the financial year thereby leaving an unspent closing balance of Rs.740.64 lakhs as at the year end. The break-up of closing unspent balance of Grant-in-aid (General) is Rs.264.25 Lakhs; Salaries head is Rs.49.82 Lakhs, General (SCSP) Rs.167.38 lakhs, General (TSP) Rs. 10.71 lakhs & e-NAM Rs.1.04 lakhs respectively.

Grants-in-Aid of Rs. 230.00 lakhs was received in respect of Major Head (2552) North-Eastern States during the period whereas an expenditure of Rs.98.17 lakhs was incurred thereby leaving an aggregate unspent closing balance as on 31.3.2023 of Rs. 247.42 Lakhs comprising of Grants-in-Aid (NES- General) Rs.230.84 lakhs, NES-SCSP Rs.15.56 lakhs & TSP Rs.1.02 lakhs respectively.

The financial position of the Institute for the year 2022-23 is as under:

(Refer Annexure-1 attached herewith for Annual Accounts): -

Table 14:- The financial position of the Institute for the year 2022-23

Amount (Rs. in Lakhs)

Head of Accounts	2022-23	
	Budget Estimates	Actual
Revenue Expenditure	1490.00	1363.75*
Capital Expenditure	560.00	562.95
Total Expenditure	2050.00	1926.70
Revenue Receipts	600.00	625.43
Other Receipts	40.00	40.07
Grants-in-Aid-Received	1490.00	1315.00
Previous Year Unspent Grants-in-Aid Utilised	893.91	754.61
Transfer to corpus Fund	115.00	113.84



* The break-up of Actual Revenue Expenditures is as under: (Rs. in Lakhs)

Sr.No	Expenditure Head	For the period ended 31.3.2023
1	Salary of Employees of NIAM	353.21
2	Training & Seminar expenditure	457.46
3	PGDM(ABM) Expenditure	172.45
4	Administrative Expenditure	228.90
5	Other Program Expenditure	151.73
	Total Revenue Expenditure	1363.75



ANNEXURE



Bansal Mangal Singhal & Goyal

CHARTERED ACCOUNTANTS

To,

The Member of Ch. Charan Singh National Institute of agricultural Marketing
Jaipur – 302033

We have audited the attachment Balance Sheet of Ch. Charan Singh National Institute of agricultural Marketing Jaipur as at 31st March, 2023 and also the annexed Income and Expenditure Account and Receipt & Payments Account for the year ended on that day and report that:

We have obtained all the information and explanations, which to the best of our Knowledge and belief were necessary for the purpose of our audit. The institute has maintained proper books of account and the Balance Sheet and Income & Expenditure Account and Receipts & Payment Account dealt with in this report are in agreement with them.

These financial statements are the responsibility of the Institute management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examine, on the basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our knowledge and belief, the accounts give a true and fair view read along with Notes on accounts.

- a) In the case of Balance sheet of state of affairs as at 31st March, 2023
- b) In the case of Income and Expenditure account of Excess of Income over Expenditure of the Institute for the year ended on 31st March, 2023 and
- c) In the case of Receipt & Payment Account, of the receipt and payment of the institute for the year ended on 31st March, 2023.

Place: Jaipur
Date: 07.07.2023

As per our report even dated attached
For Bansal, Mangal, Singhal & Goyal
FRN - 012867C


Chartered Accountants
(CA Anil Kumar Mangal)

Partner
M. No. 403827

UDIN :

23403827B9VTWS2063

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bambala, Jaipur - 302033

BALANCE SHEET AS AT 31st March 2023

	Schedule	Current Year	Previous Year
CORPUS/CAPITAL FUND AND LIABILITIES			
CORPUS / CAPITAL FUND	1	430851913.63	387055892.27
RESERVES AND SURPLUS	2	0.00	0.00
EARMARKED ENDOWMENT FUNDS	3	459137051.92	408571450.55
SECURED LOANS AND BORROWINGS	4	0.00	0.00
UNSECURED LOANS AND BORROWINGS	5	0.00	0.00
DEFERRED CREDIT LIABILITIES	6	0.00	0.00
CURRENT LIABILITIES AND PROVISIONS	7	52876440.93	61135290.93
TOTAL		942865406.48	856762633.75
ASSETS			
FIXED ASSETS	8	39485868.35	341135892.35
INVESTMENT-FROM EARMARKED/ENDOWMENT FUNDS	9	11773488.00	14979562.00
INVESTMENT-OTHERS	10	0.00	0.00
CURRENT ASSETS, LOANS, ADVANCES ETC.	11	536206050.13	500647179.40
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)			
TOTAL		942865406.48	856762633.75
SIGNIFICANT ACCOUNTING POLICIES	24		
CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS	25		

As per our report even dated attached
 For Bansal, Mangal, Singhal & Goyal
 FRN - 012867C

Chartered Accountants



(Signature)
 A.O.
 NIAM, Jaipur

लेखाधिकारी
 सी.सी.एस. नियाम, जयपुर

(Signature)
 Asstt. Director
 NIAM, Jaipur



Place: Jaipur

Date:

UDIN : 23103822 BGV TWS 2062

FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kotia Road, Bambala, Jaipur - 302033

INCOME AND EXPENDITURE ACCOUNT FOR THE PERIOD YEAR ENDED 31st March 2023

	Schedule	Current Year	Previous Year
INCOME			
Income from Sales / Services	12	20563714.00	10093883.00
Grants / Subsidies	13	90531444.63	90642736.57
Fees / Subscriptions	14	52985446.36	39330876.11
Income from Investments (Income on Invest. From earmarked/Room Rents)	15	286688.00	200000.00
Income from Royalty, Publication etc.	16	0.00	0.00
Interest Earned	17	3551603.00	4429844.00
Other Income	18	166346.00	1451289.00
Increase/(decrease) in stock of Finished goods and works-in-progress	19	0.00	0.00
TOTAL (A)		168087241.99	146148528.68
EXPENDITURE			
Establishment Expenses	20	35320351.00	31446940.00
Other Administrative Expenses etc.	21	101054685.63	89146773.57
Expenditure on Grants, Subsidies of RGS	22	0.00	0.00
Interest	23	0.00	0.00
Prior Adjustment		0.00	0.00
Depreciation (Net Total at the year-end - corresponding to Schedule B)		0.00	0.00
TOTAL (B)		136375036.63	120593713.57
Balance being excess of Income over Expenditure (A-B)		31712205.36	25554815.11
Transfer to / from General Reserve		0.00	0.00
BALANCE BEING SURPLUS/(DEFICIT) CARRIED TO CORPUS/CAPITAL FUND		31712205.36	25554815.11
SIGNIFICANT ACCOUNTING POLICIES			
CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS			

As per our report even dated attached
For Bansal, Mangal, Singhal & Goyal
FRN - 012867C

Chartered Accountants

(CA Anil Kumar Mangal)
Partner
M. No. 403827



सी.सी.एस. निराम, जयपुर

असिमा
Asstt. Director
NIAM, Jaipur



Director General,
NIAM, Jaipur

Place: Jaipur

Date:

UDIN : 23403827 BGVW 2067

FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Bambala, Jaipur - 302033
 SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

	(Amount - Rs.)	
	Current Year	Previous Year
SCHEDULE 1 - CORPUS / CAPITAL FUND:		
Balance as at the beginning of the year	150091390.27	126870479.16
less: Contributions towards Corpus/Capital Fund	0.00	0.00
Add/(Deduct): Balance of net income/(expenditure) transferred from the Income and Expenditure Account	31712205.36	25554815.11
less: adjustment in capital fund	7000000.00	-2333904.00
Closing Balance at the year end		
Corpus Fund	182503595.63	150091390.27
BALANCE AS AT THE YEAR - END	430851913.63	236964502.00
		387055892.27

	(Amount - Rs.)	
	Current Year	Previous Year
SCHEDULE 2 - RESERVES AND SURPLUS:		
1. Capital Reserve:		
As per last Account	0.00	0.00
Addition during the year	0.00	0.00
Less: Deductions during the year	0.00	0.00
2. Revaluation Reserve:		
As per last Account	0.00	0.00
Addition during the year	0.00	0.00
Less: Deductions during the year	0.00	0.00
3. Special Reserves:		
As per last Account	0.00	0.00
Addition during the year	0.00	0.00
Less: Deductions during the year	0.00	0.00
4. General Reserve:		
As per last Account	0.00	0.00
Addition during the year	0.00	0.00
Less: Deductions during the year	0.00	0.00
TOTAL	0.00	0.00



Director General,
NIAM, Jaipur

Asstt. Director
NIAM, Jaipur

लेखाधिकारी
सी. सी. एन. आर. मार्केटिंग, जयपुर



**FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kolar Road, Bimari, Bikaner**

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

		FUND-WISE BREAK UP				TOTAL		(Amount: Rs)
		Grant (Rural/Government)	Grant (NIAM)	Grant (Private/Other)	RKVY	Grant (Private/Other)	Current Year	Previous Year
a) Operating balance of the funds b) Additions to the funds:	i. Donations & grants	144,453.86	89,967.25	11979.50	7,30,667.25	2,44,46,029.13	4,06,71,450.55	4,29,64,053.21
	ii. Income from investments made on account of funds	0.00	131,50,000.00	0.00	3,44,000.00	0.00	1,57,90,000.00	89,00,000.00
	iii. Income from other sources	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	iv. Other additions (Specify nature of NIAM FUND)	2,2513.00	0.00	0.00	2,48,354.50	56,95,284.00	8,13,13,540.00	0.00
Total (a+b)		1,47,076.86	22,09,967.25	11,979.50	12,48,931.10	2,60,41,313.13	2,69,14,136.00	89,00,000.00
c) Utilization/Expenditure towards objectives of funds	i. Capital Expenditure	0.00	94,29,324.00	0.00	3,06,90,666.00	3,06,90,666.00	87,19,827.00	66,00,000.00
	Fixed Assets	55.00	0.00	0.00	0.00	0.00	55.00	0.00
	Others	0.00	94,29,324.00	0.00	3,06,90,666.00	3,06,90,666.00	87,19,827.00	66,00,000.00
	Total	55.00	94,29,324.00	0.00	3,06,90,666.00	3,06,90,666.00	87,19,827.00	66,00,000.00
ii. Revenue Expenditure	Salaries, Wages and allowances etc.	0.00	33,32,025.00	0.00	84,18,940.00	0.00	43,79,309.00	3,06,25,272.00
	Repairs and maintenance	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Other Administrative expenses	0.00	5,521,789.63	0.00	2,39,449.00	0.00	5,75,17,556.63	83,32,831.16
	Total	0.00	38,83,814.63	0.00	10,72,449.00	0.00	10,72,449.00	10,72,449.00
Total (c)		55.00	1,46,05,229.63	0.00	47,19,817.00	3,06,90,666.00	1,08,05,276.63	1,09,14,006.00
NET BALANCE AS AT THE YEAR-END (a+b-c)		1,46,701.86	7,16,63,997.41	11,979.50	8,25,664.10	3,00,50,647.13	4,69,37,781.92	4,09,37,140.55

1) Prior Funds received from the Central/State Governments are shown as separate

2) The NIAM Fund has been utilized in case of Revenue & Capital Expenditure over and above the NIAM Grant.

निदेशक
Asst. Director
NIAM, Jaipur

A.O.

NIAM, Jaipur

लेखाधिकारी

* की सी एस. निराम, जयपुर

लेखाधिकारी

* की सी एस. निराम, जयपुर



FORM OF FINAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kola Road, Bambala, Jaipur ~ 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 4.- SECURED LOANS AND BORROWINGS:-			
1. Central Government		0.00	0.00
2. State Government (Specify)		0.00	0.00
3. Financial Institutions			
a) Term Loans	0.00		0.00
b) Interest accrued and due	0.00	0.00	0.00
4. Banks:			
a) Term Loans	0.00	0.00	0.00
Interest accrued and due	0.00	0.00	0.00
b) Other Loans (Specify)			
Interest accrued and due	0.00	0.00	0.00
5. Other Institutions and Agencies		0.00	0.00
6. Debentures and Bonds		0.00	0.00
7. Others (Specify)		0.00	0.00
TOTAL		0.00	0.00



A.O.
 NIAM, Jaipur
 लेखाधिकारी
 सी.सी.एस. नियम, जयपुर



असि. डायरेक्टर
 NIAM, Jaipur

Director General,
 NIAM, Jaipur

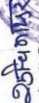


C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
Kotia Road, Bambaia, Jaipur - 302033
SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

	(Amount - Rs.)	
	Current Year	Previous Year
SCHEDULE 5 - UNSECURED LOANS AND BORROWINGS		
1. Central Government	0.00	0.00
2. State Government (Specify)	0.00	0.00
3. Financial Institutions	0.00	0.00
4. Banks:		
a) Term Loans	0.00	0.00
b) Other Loans (Specify)	0.00	0.00
5. Other Institutions and Agencies	0.00	0.00
6. Debentures and Bonds	0.00	0.00
7. Fixed Deposits	0.00	0.00
8. Other (Specify)	0.00	0.00
TOTAL	0.00	0.00
Note: Amounts due within one year Nil.		

	(Amount - Rs.)	
	Current Year	Previous Year
SCHEDULE 6 - DEFERRED CREDIT LIABILITIES:		
a) Acceptances secured by hypothecation of capital equipment and other assets	0.00	0.00
b) Others	0.00	0.00
TOTAL	0.00	0.00
Note: Amounts due within one year Nil.		



 **Asst. Director**
NIAM, Jaipur
  **Director General,**
NIAM, Jaipur

 **A.O.**
लेखाधिकारी
सी.सी.एस. निगम, जयपुर



SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 7 - CURRENT LIABILITIES AND PROVISIONS			
A. CURRENT LIABILITIES			
1. Acceptances	0.00	0.00	0.00
2. Sundry Creditors:			
a) For Goods	0.00	0.00	0.00
b) Others	15767636.93	0.00	26371769.93
3. Security/EMD Received	1734433.00	0.00	1984433.00
4. Interest accrued but not due on:			
a) Secured Loans / Borrowings	0.00	0.00	0.00
b) Unsecured Loans / Borrowings	0.00	0.00	0.00
5. Statutory Liabilities:			
a) Overdue	0.00	0.00	0.00
b) Others	0.00	0.00	0.00
6. Other Current Liabilities	0.00	0.00	0.00
TOTAL (A)	17502069.93	0.00	28356202.93
B. PROVISIONS			
1. Gratuity	23681488.00	0.00	23672643.00
2. Superannuation / Pension	0.00	0.00	0.00
3. Accumulated Leave Encashment	11692873.00	0.00	9106445.00
4. Trade Warranties / Claims	0.00	0.00	0.00
5. Others (Specify)-Provision for Audit Fees	0.00	0.00	0.00
TOTAL (B)	35374371.00	0.00	32779088.00
TOTAL (A + B)	52876440.93	0.00	61135290.93



A.O.
NIAM, Jaipur

लेखाधिकारी

डी. सी. एस. निराम, जयपुर



Asstt. Director
NIAM, Jaipur

Director General,
NIAM, Jaipur





FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bamba, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

SCHEDULE 8 - FIXED ASSETS		GROSS BLOCK				DEPRECIATION		NET BLOCK		(Amount - Rs.)
DESCRIPTION	Cost/Valuation As at beginning of the year	Additions during the year	Deductions during the year	Cost/Valuation at the year end	As at the beginning of the year	On Additions during the year	On Deductions during the year	Total up to the year end	As at the Current year end	As at the Previous year end
A. FIXED ASSETS:										
1 LAND:										
a) Freehold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Leasehold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2 BUILDINGS:										
a) On Freehold Land	200692086.07	79948428.00	0.00	280640514.07	0.00	0.00	0.00	0.00	280640514.07	200692086.07
b) On Leasehold Land & Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c) Ownership Flats / Premises	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Superstructures on Land not belonging to the entity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3 PLANT & MACHINERY & EQUIPMENT	5913302.00	0.00	0.00	5913302.00	0.00	0.00	0.00	0.00	5913302.00	5913302.00
4 VEHICLES	775718.95	0.00	0.00	775718.95	0.00	0.00	0.00	0.00	775718.95	775718.95
5 FURNITURE, FIXTURES, OFFICE EQUIPMENT	7222158.37	6985357.00	0.00	14207515.37	0.00	0.00	0.00	0.00	14207515.37	7222158.37
6 ELECTRIC INSTALLATIONS	71056157.65	9354893.00	0.00	80411040.65	0.00	0.00	0.00	0.00	80411040.65	71056157.65
7 LIBRARY BOOKS	12928777.31	9000.00	0.00	12937777.31	0.00	0.00	0.00	0.00	12937777.31	12928777.31
8 TUBEWELLS & SUPPLY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OF CURRENT YEAR	298588200.35	96297668.00	0.00	394885868.35	0.00	0.00	0.00	0.00	394885868.35	298588200.35
PREVIOUS YEAR	297868429.35	5316711.00	4597940.00	298588200.35	0.00	0.00	0.00	0.00	298588200.35	297868429.35
B. CAPITAL WORK-IN-PROGRESS										
TOTAL (A+B)									394885868.35	341135892.35

(There is no asset on hire purchase basis & payment to C.P.W.D. form part of building and shown as capital work in progress during the year.)



A.O.
NIAM, Jaipur

सेवाधिकारी
सी.सी.एस. निगम, जयपुर



आसि. डायरेक्टर
NIAM, Jaipur

डायरेक्टर
कालन,
NIAM, Jaipur

FORM OF FINANCIAL STATEMENT (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

(Amount - Rs.)

SCHEDULE 9 INVESTMENTS FROM EARMARKED / ENDOWMENT FUNDS	Current Year	Previous Year
1. In Government Securities	0.00	0.00
2. Other approved Securities (In LIC for Gratuity)	11773488.00	14979562.00
3. Shares	0.00	0.00
4. Debentures and Bonds	0.00	0.00
5. Subsidiaries and Joint Ventures	0.00	0.00
6. Others (to be specified)	0.00	0.00
TOTAL	11773488.00	14979562.00

SCHEDULE 10 - INVESTMENTS OTHERS	Current Year	Previous Year
1. In Government Securities	0.00	0.00
2. Other approved Securities	0.00	0.00
3. Shares	0.00	0.00
4. Debentures and Bonds	0.00	0.00
5. Subsidiaries and Joint Ventures	0.00	0.00
6. Others	0.00	0.00
TOTAL	0.00	0.00



Director General,
NIAM, Jaipur

Asstt. Director
NIAM, Jaipur

लेखाधिकारी,
सी. सी. एन. आई. एम. जयपुर



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kotla Road, Bamodra, Jaipur - 302033

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

SCHEDULE 11 - CURRENT ASSETS, LOANS, ADVANCES ETC.		(Amount - Rs.)	
		Current Year	Previous Year
A. CURRENT ASSETS:			
1. Inventories:			
a) Stores and Spares		354926.00	460782.00
b) Loose Tools		0.00	0.00
c) Stock-in-trade			
Finished Goods		0.00	0.00
Work-in-progress		0.00	0.00
Raw Materials		0.00	0.00
		354926.00	460782.00
2. Sundry Debtors:			
a) Debts Outstanding		0.00	0.00
b) Others		0.00	0.00
		0.00	0.00
3. Cash balances in hand (including cheques / drafts and imprest)		0.00	0.00
4. Bank Balances:			
a) With Scheduled Banks:			
On Current/Saving Accounts		20,96,63,000.21	9363065.04
On Deposit Accounts (including FDR Corpus Fund)		25,59,40,000.00	377300000.00
E-Bank a/c		52,522.92	10044.36
		46,56,55,523.13	386673109.40
b) With non - Scheduled Banks:			
On Current Accounts		0.00	0.00
On Deposit Accounts		0.00	0.00
On Saving Accounts		0.00	0.00
		0.00	0.00
5. Post Office Saving Accounts		466010449.13	387133891.40
TOTAL (A)			



Dr. Director (A/C)
सो. श्री. आर. जायसवाल, जयपुर



Asstt. Director
NIAAM, Jaipur

Director General,
NIAAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kota Road, Barambale, Jaipur - 302033
SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st March 2023

(Amount - Rs.)		Previous Year	
SCHEDULE 11 - CURRENT ASSETS, LOANS, ADVANCES ETC. (Contd.)		Current Year	
B. LOANS, ADVANCES AND OTHER ASSETS			
1. <u>Loans:</u>			
a) Staff including HBA, Vehicle loan, computer loan etc.	73856.00		514555.00
b) Other Entities engaged in activities/objectives similar to that of the Entity	0.00		0.00
c) Other (Specify)	0.00	73856.00	0.00
2. <u>Advances and other amounts recoverable in cash or in kind or for value to be received:</u>			
a) On Capital Account	0.00		0.00
b) Prepayments (Advance to CPWD, as per terms of Grant in Aid)	20990759.00		72333259.00
c) Others (including Security Deposit & for MISIRGS/INAMA etc.)	46418438.00	67409197.00	39071286.00
3. <u>Income Accrued:</u>			
a) On Investments from Earmarked/Endowment Funds	0.00		0.00
b) On Investment - Others	0.00		0.00
c) On Loans and Advances	0.00		0.00
d) Others	2712548.00	2712548.00	1574188.00
4. <u>Claims Receivable</u>			
		0.00	0.00
TOTAL (B)		70195601.00	113513288.00
TOTAL (A + B)		538206050.13	500647179.40



A.O.
 NIAM, Jaipur
 लेखाधिकारी
 सी. सी. एस. निषान, जयपुर



Director General,
 NIAM, Jaipur

**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kota Road, Bambala, Jaipur - 302033

SCHEDULE FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD YEAR ENDED 31st March 2023

SCHEDULE 12 - INCOME FROM SALES / SERVICES		Current Year	Previous Year
1). <u>Income from Sales</u>			
a) Sale of Finished Goods	0.00	0.00	0.00
b) Sale of Raw Material	0.00	0.00	0.00
c) Sale of Scraps	0.00	0.00	0.00
2). <u>Income from Services</u>			
a) Labour and Processing Charges	0.00	0.00	0.00
b) Professional / Consultancy Services	9558306.00	1718439.00	0.00
c) Agency Commission and Brokerage	0.00	0.00	0.00
d) Maintenance Services (Equipments/Property)	0.00	0.00	0.00
e) RKVY Incubation	11005408.00	8375244.00	0.00
TOTAL	20563714.00	10093683.00	

SCHEDULE 13 - GRANTS / SUBSIDIES (Irrevocable Grants & Subsidies Received)		Current Year	Previous Year
1). Central Government	90531444.63	90642736.57	0.00
2). Central Government (RGS)	0.00	0.00	0.00
3). State Government(s)	0.00	0.00	0.00
4). Government Agencies(NIAM Fund)	0.00	0.00	0.00
5). Institutions / Welfare Bodies	0.00	0.00	0.00
6). International Organisations	0.00	0.00	0.00
7). Others (Specify) Central Govt. (Market Atlas)	0.00	0.00	0.00
8). Others (Specify) Central Govt. (Market Infra)	0.00	0.00	0.00
TOTAL	90531444.63	90642736.57	



A.O.
लेखपाल
सी.सी.एस. निराम, जयपुर

Asstt. Director - Director General,
NIAM, Jaipur NIAM, Jaipur

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD YEAR ENDED 31st March 2023

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 14 - FEES / SUBSCRIPTIONS			
1)	Entrance Fees	0.00	0.00
2)	Annual Fees / Subscriptions, PGDABM Fee	48016533.36	35927732.11
3)	Seminar / Programme Fees	4968913.00	3403144.00
4)	Consultancy Fees	0.00	0.00
5)	International programme Receipts	0.00	0.00
6)	FCRA	0.00	0.00
TOTAL		52985446.36	39330876.11

		Investment from Earmarked Fund		Investment Others	
		Current Year	Previous Year	Current Year	Previous Year
SCHEDULE 15 - INCOME FROM INVESTMENTS (Income on Invest. from Earmarked/Endowment Funds transferred to Funds)					
1)	Interest				
	a) On Govt. Securities	0.00	0.00	0.00	0.00
	b) Other Bonds/Debentures	0.00	0.00	0.00	0.00
2)	Dividends:				
	a) On Shares	0.00	0.00	0.00	0.00
	b) On Mutual Fund Securities	0.00	0.00	0.00	0.00
3)	Room Rent	286688.00	200000.00	0.00	0.00
4)	Others (Specify)	0.00	0.00	0.00	0.00
TOTAL		286688.00	200000.00	0.00	0.00



असि. नि.अ.
Asstt. Director
NIAM, Jaipur

अ.ओ.
NIAM, Jaipur

डि.जी.नि.अ.
Director General
NIAM, Jaipur

लेखाधिकारी

सी.सी.एस. नि.अ.म. जयपुर

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.S.S NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULE FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD YEAR ENDED 31st March 2023

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 16 - INCOME FROM ROYALTY, PUBLICATIONS ETC.			
1)	Income from Royalty	0.00	0.00
2)	Income from Publications	0.00	0.00
3)	Others (Specify)	0.00	0.00
	TOTAL	0.00	0.00

		Current Year	Previous Year
SCHEDULE 17 - INTEREST EARNED			
1)	On Term Deposits:		
	a) With Scheduled Banks	3261572.00	4013107.00
	b) With Non-Scheduled Banks	0.00	0.00
	c) With Institutions	0.00	0.00
	d) Others	0.00	0.00
2)	On Saving Accounts:		
	a) With Scheduled Banks	0.00	49278.00
	b) With Non-Scheduled Banks	0.00	0.00
	c) Post Office Savings Accounts	0.00	0.00
	d) Others	0.00	0.00
3)	On Loans:		
	a) Employees / Staff	290031.00	367559.00
	b) Others (Interest on IT Refund)	0.00	0.00
4)	Interest on Debtors and Other Receivables (RGS)	0.00	0.00
	TOTAL	3551603.00	4429944.00



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लेखाधिकारी

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Director General
NIAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD YEAR ENDED 31st March 2023

		(Amount - Rs.)	
		Current Year	Previous Year
SCHEDULE 18 - OTHER INCOME			
1)	Profit on Sale/disposal of Assets:		
a)	Owned assets	0.00	0.00
b)	Assets acquired out of grants, or received free of cost	0.00	0.00
2)	Export Incentives realised	0.00	0.00
3)	Fees for Miscellaneous Services (Pgadm user charges)	0.00	0.00
4)	Miscellaneous Income (including prior period)	168346.00	1451289.00
	TOTAL	168346.00	1451289.00

		Current Year	Previous Year
SCHEDULE 19 - INCREASE/DECREASE IN STOCK OF FINISHED GOODS & WORK IN PROGRESS			
a)	Closing Stock		
	Finished Goods	0.00	0.00
	Work-in-progress	0.00	0.00
b)	Less: Opening Stock		
	Finished Goods	0.00	0.00
	Work-in-progress	0.00	0.00
	NET INCREASE/DECREASE (a - b)	0.00	0.00

		Current Year	Previous Year
SCHEDULE 20 - ESTABLISHMENT EXPENSES			
a)	Salaries and Wages		
b)	C.E.A. and Bonus	34888351.00	31446940.00
c)	Contribution to Other Fund (Specify)	0.00	0.00
d)	Over Time	0.00	0.00
e)	Expenses on Employees Retirement and Terminal Benefits	0.00	0.00
f)	Other (Specify)	432000.00	0.00
	TOTAL	35320351.00	31446940.00



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NIAM, Jaipur

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श्री सी. एस. निराम, जयपुर



Director General,

NIAM, Jaipur

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kotla Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD YEAR ENDED 31st March 2023

	(Amount - Rs.)	
	Current Year	Previous Year
SCHEDULE 21 - OTHER ADMINISTRATIVE EXPENSES ETC.		
A. INSTITUTIONAL MAINTENANCE AND OTHER ADMINISTRATIVE EXPENSES		
1 Consumption of Consumable Stores	0.00	3692.00
2 Labour and processing expenses	0.00	0.00
3 Cartage and Carriage Inwards	0.00	0.00
4 Electricity and power	4251234.00	2346619.00
5 Water Charges	0.00	0.00
6 Insurance	0.00	0.00
7 Repairs and maintenance of services	9676022.00	7456525.91
8 Excise Duty	0.00	0.00
9 Rent, Rates and Taxes & Insurance	137681.00	78282.00
10 Vehicles Running and Maintenance	0.00	0.00
11 Postage, Telephone and Communication Charges	544926.00	285483.00
12 Travelling and Conveyance Expenses	1449569.00	332916.00
13 Expenses on Membership Fees	0.00	0.00
14 Auditors Remuneration & Legal Fees	207170.00	153853.00
15 Hospitality Expenses	0.00	0.00
16 Professional Charges	0.00	0.00
17 Provision for Bad and Doubtful Debts / Advances	0.00	0.00
18 Irrecoverable Balances Written-Off	0.00	0.00
19 Packing Charges	0.00	0.00
20 Freight and Forwarding Expenses	57713.00	255199.00
21 Advertisemen and Publicity	1720.63	381.94
22 Bank Charges	0.00	0.00
23 News Paper & Magazine	0.00	87398.00
24 Security & Other Service Maintenance	4693839.00	4056635.00
25 Repairs and maintenance of road & building	7600.00	658444.00
26 Prior Adjustment	0.00	0.00
27 Other Expenses	1862440.00	1086294.00
TOTAL	22889914.63	16801722.85



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Director General,
Asst. Director
NIAAM, Jaipur



**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kola Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2023

SCHEDULE 21 - OTHER ADMINISTRATIVE EXPENSES ETC.		(Amount - Rs.)	
B. PROJECTS, TRAINING, SEMINAR RELATED EXPENSES		Current Year	Previous Year
1	Expenses on Training & Seminar / Workshops / Exhibition etc.	45746406.00	50768336.72
2	Computer and Satellite Expenses	459238.00	210268.00
3	Project Formulation Expenses	3926973.00	1782917.00
4	Publication of journal & Survey & Research	61950.00	0.00
5	Expenditure on RGS	0.00	0.00
6	Expenditure on PGDABM	17244796.00	11208285.00
7	Expenditure on Market Alias	0.00	0.00
8	Expenditure on International Programme	0.00	0.00
9	Expenditure on Market Infrastructure	0.00	0.00
10	Expenditure on RKVY	10725408.00	8375244.00
11	Expenditure on FCRA	0.00	0.00
TOTAL (B)		78164771.00	72345050.72
[TOTAL A+B]		101054685.63	89146773.57



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NIAM, Jaipur
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25th March 2023
Asstt. Director, NIAM, Jaipur
Director General, NIAM, Jaipur

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF INCOME AND EXPENDITURE FOR THE PERIOD/YEAR ENDED 31st March 2023

		(Amount - Rs.)	
		Current Year	Previous Year
<u>SCHEDULE 22 - EXPENDITURE ON GRANTS, SUBSIDIES ETC.</u>			
a)	Grants given to Institutions / Organisations	0.00	0.00
b)	Subsidies given to Institutions / Organisations	0.00	0.00
	<u>TOTAL</u>	0.00	0.00

Note - Name of the Entities, their Activities along with the amount of Grants/Subsidies are to be disclosed.

		Current Year	Previous Year
<u>SCHEDULE 23 - INTEREST</u>			
a)	On Fixed Loans	0.00	0.00
b)	On Other Loans (Including Bank Charges)	0.00	0.00
c)	Others (Specify)	0.00	0.00
	<u>TOTAL</u>	0.00	0.00



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 संस्थान, जयपुर

Asstt. Director
 NIAM, Jaipur

Director General,
 NIAM, Jaipur



FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
 Kolia Road, Bambaia, Jaipur - 302033

SCHEDULE FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2023

SCHEDULE 24 - SIGNIFICANT ACCOUNTING POLICIES

1 ACCOUNTING CONVENTION

- 1.1 The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting including for the interest received on F. D. R & interest on advance to employees.

2 INVENTORY VALUATION

- 2.1 Consumable stores are valued at cost and are as confirmed by management.

3 INVESTMENT

- 3.1 A sum of Rs. 37,857 invested in LIC during the year for Gratuity

4 LAND & BUILDING TAX AND EXCISE DUTY

- 4.1 The Government of Rajasthan have abolished land and building tax.

- 4.2 Excise duty is not applicable.

5 FIXED ASSETS

- 5.1 Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses related to acquisition. In respect of projects involving construction, related pre-operational expenses (including interest on loans for specific project prior to its completion), form part of value of the assets capitalized.
- 5.2 Fixed Assets received by way of non-monetary grants, are capitalized at values stated, by corresponding credit to Capital Reserve.
- 5.3 The fixed assets have not been revalued during the year.
- 5.4 Assets which have become unserviceable or obsolete are also shown in fixed assets till the permission to write off/dispose off received from Govt. of India.

6 DEPRECIATION

- 6.1 Fixed Assets are stated at cost and dep. on Fixed Assets has not been provided, since fixed assets have been created out of grant.

Contd.



**FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING**

Kota Road, Bambala, Jaipur - 302033

SCHEDULE FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2023

SCHEDULE 24 - SIGNIFICANT ACCOUNTING POLICIES

7 MISCELLANEOUS EXPENDITURE & PRIOR ADJUSTMENT

7.1 Prior adjustment as suggested

8 ACCOUNTING FOR SALES

8.1 This is service rendering Institute & there is no sales.

9 GOVERNMENT GRANTS / SUBSIDIES

9.1 Grant-in-aid from Government of India has been received towards administration and other expenses of the Institute. The institute has taken only that portion of grant to Income & Expenditure account to equalize with administrative expenses incurred during the year. The remaining part has been carried over directly to Balance Sheet.

9.2 Government grants / subsidy are accounted on realization basis.

10 FOREIGN CURRENCY TRANSACTIONS

10 No foreign currency transactions during the year.

11 LEASE

11.1 No Lease rentals are there.

12 RETIREMENT BENEFITS

12.1 Provision for gratuity has been made as per Govt. of India's approval and payment of gratuity act on the date of balance sheet.

12.2 Provision for leave salary has also been made on the basis of 60 % leave balances of the employees.

As per our report even dated attached

For Bansal, Mangal, Singhal & Goyal

FRN - 012867C

Chartered Accountants



(CA Anil Kumar Mangal)

Partner

M. No. 403827

Place: Jaipur

Date:

UDIN :



Asstt. Director

NIAM, Jaipur

Director General

NIAM, Jaipur

लेखाधिकारी

सी.सी.एस. नियाम, जयपुर

FORM OF FINANCIAL STATEMENTS (NON-PROFIT ORGANISATIONS)
C.C.S.NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Jaipur - 302033



SCHEDULES FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2023

SCHEDULE 25 - CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

1 CONTINGENT LIABILITIES

- 1.1 Claims against the Entity not acknowledged as debts - Rs. NIL (Previous year Rs. NIL).
- 1.2 In respect of
 - Bank guarantees given by / on behalf of the Entity - Rs. NIL (Previous year Rs. NIL)
 - Letters of Credit opened by Bank on behalf of the Entity - Rs. NIL (Previous year Rs. NIL)
 - Bills discounted with banks Rs. NIL (Previous year Rs. NIL)
- 1.3 Disputed demands in respect of:
 Income tax Rs. NIL (Previous year Rs. NIL)
 Sales tax Rs. NIL (Previous year Rs. NIL)
 Municipal Taxes NIL (Previous year Rs. NIL)
- 1.4 In respect of claims from parties for non execution of orders, but contested by the Entity - Rs. NIL (Previous year Rs. NIL).

2 CAPITAL COMMITMENTS

Estimated value of contracts remaining to be executed on capital account and not provided for (net of advances) Rs. NIL (Previous year Rs. NIL).

3 LEASE OBLIGATIONS

Future obligations for rentals under finance lease arrangements for plant and machinery amount to Rs. NIL (Previous year Rs. NIL).

4 FIXED ASSETS

Fixed assets the purchased cost of which is of Rs. NIL are unserviceable or obsolete. The depreciated value can not be determined because stock register has not been properly maintained and the depreciation has not been claimed.

5 CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet

6 TAXATION

In view of there being no taxable income under Income tax Act, 1961, no provision for Income tax has been considered necessary.

Contd.





Kota Road, Bambala, Jaipur - 302033

SCHEDULES FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31/03/2023

SCHEDULE 25 - CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

7 FOREIGN TRAVEL

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		(Amount - Rs.)	
		Current Year	Previous Year
8 FOREIGN CURRENCY TRANSACTIONS			
8.1	Value of Imports Calculated on C.I.F. Basis:		
-	Purchase of finished Goods	NIL	NIL
-	Raw Materials & Components (Including in transit)	NIL	NIL
-	Capital Goods	NIL	NIL
-	Stores, Spares and Consumables	NIL	NIL
8.2	Expenditure in foreign currency:		
a)	Travel	NIL	NIL
b)	Remittances and interest payment to Financial Institutions/Banks in Foreign C	NIL	NIL
c)	Other expenditure:	NIL	NIL
-	Commission on Sales	NIL	NIL
-	Legal and Professional Expenses	NIL	NIL
-	Membership Fee	NIL	NIL
8.3	Earnings:		
	Value of Exports on FOB Basis	NIL	NIL
	International Programme Fees(Received in INR)	NIL	NIL

Contd.



8.4 Remuneration to auditors:

As Auditors		
- Taxation matters	NIL	NIL
- For Management services	NIL	NIL
- For certification	NIL	NIL
8.5 Others	NIL	NIL

9 Corresponding figures for the previous year have been regrouped/rearranged, wherever necessary.

10 Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at 31/03/2021 and the Income and Expenditure Account for the year ended on that date.

As per our report even dated attached
For Bansal, Mangal, Singhal & Goyal

FRN - 012867C

Chartered Accountants

(CA Anil Kumar Mangal)

Partner

M. No. 403827

Place: Jaipur

Date:

UDIN :



(Signature)

A.O.

NIAM, Jaipur

लेखाधिकारी

सी. सी. एस. नियम, जयपुर



(Signature)

Asstt. Director

NIAM, Jaipur

(Signature)

Director General

NIAM, Jaipur

CONSOLIDATED RECEIPTS AND PAYMENTS FOR THE YEAR ENDED 31st March 2022

RECEIPTS	Current Year	Previous Year	PAYMENTS	Current Year	Previous Year
I Opening Balance			I Expenses		
a) Cash in hand	0.00	0.00	i) Establishment Expenses	3,72,83,664.00	3,80,63,977.00
b) Bank Balance			ii) Other administrative & Impl. Vamt. Expenses	3,66,36,406.63	3,11,76,433.90
i) In current savings A/c	93,63,065.13	6,00,68,817.24	g) Trg. Prf. & Con. etc. exps	4,82,59,153.00	4,72,46,344.72
ii) In E-Bank A/c	37,73,00,000.00	33,94,00,000.00	h) Trg. Prf. & Con. etc. exps (NIAI)	0.00	0.00
iii) In E-Bank A/c	10,044.36	10,222.36	i) Trg. Prf. & Con. etc. exps (NFRA)	0.00	0.00
II Grant Received			ii) Trg. Prf. & Con. etc. exps (RCS)	0.00	0.00
a) From Govt. of India	13,15,00,000.00	4,50,00,000.00	iii) Trg. Prf. & Con. etc. exps (PDA&B)	0.00	0.00
b) NIAI	0.00	0.00	III Payment made against fund		
c) CSS (RCS)	0.00	0.00	i) Training programmes (NIAI)	0.00	1,87,56,600.00
d) RVV	2,64,60,000.00	4,30,80,000.00	ii) Advance for Training programmes (RCS)	0.00	0.00
e) MIDH	0.00	0.00	iii) Advance for Training programmes (MKT/NFRA)	0.00	0.00
III Income on Investment			iv) Advance for Training programmes (FCRA)	3,43,48,835.00	0.00
a) Secured Deposits Funds	0.00	0.00	III Investment and deposit made		
b) Govt. Fund	0.00	3,26,00,000.00	i) In Fixed Deposit/Endowment fund (Gratuity)	37,857.00	34,808.00
IV Interest Received			ii) Out of own fund	0.00	3,26,00,000.00
a) On Bank Deposit	1,64,27,768.00	1,07,47,470.00	IV Expenditure on Fixed Assets & CWIP		
b) Loan Advances (Employees) etc	0.00	0.00	i) Purchase of Fixed Assets	1,68,56,923.00	7,18,771.00
VI Other Income			ii) Expenditure on CWIP	1,67,18,186.00	0.00
a) Fees for Service	0.00	0.00	VI Refund of surplus monies/claims		
b) Fees for PGDA&B/FCRA	4,48,71,307.00	3,31,96,322.11	a) To the Govt. of India	0.00	0.00
c) Misc. income	94,51,820.36	43,78,614.00	b) To the State Govt.	0.00	0.00
VII Amount Borrowed			c) To other provider of Fund/EMD	5,80,000.00	6,08,700.00
a) Secured	0.00	0.00	d) Loans & Advances	0.00	0.00
b) Unsecured	0.00	0.00	e) Inter Creditor & Others	0.00	0.00
VIII Any Other Receipt			VIII Closing Balance		
a) Security/EMD Recd	6,70,000.00	98,900.00	i) Cash in hand	0.00	0.00
b) Income received/recovered/inter transfer	8,63,77,383.00	1,39,26,924.00	ii) Bank Balance	20,38,40,548.30	93,63,065.13
c) Sale of	0.00	0.00	iii) In current savings A/c	25,59,40,000.00	37,73,00,000.00
d) Employee advance	15,40,186.00	0.00	iv) In deposit A/c	52,52,52.92	10,044.36
e) Misc. Recoveries	7,68,237.00	0.00	vi) In E-Bank A/c	70,80,21,098.85	58,61,02,062.71
f) Gratuity	32,81,788.00	35,94,793.00	Total		
Total	78,80,21,098.85	58,61,02,062.71			

As per our report even dated attached

For Bansal, Mangal, Singhal & Coys

FRN - 012847C

Chartered Accountants

(CA) K. Kumar (Mangal)

Partner

M. No. 403827

Place: Jaipur

Date:

UDIN :



(Signature)
A.O.
NIAI, Jaipur

लेखाधिकारी

सी. सी. एस. नि. याम, जयपुर



(Signature)
Asst. Director
NIAI, Jaipur

Director General
NIAI, Jaipur





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NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

Kota Road, Bambala, Japur - 302033

RECEIPTS AND PAYMENTS FOR THE PERIOD/YEAR ENDED 31st March 2023

RECEIPTS	FCRA 1	PGD&M 2	CORPUS FUND 3	MIS 4	RGS 5	RKVV 6	NIAM 6	Current Year	Previous Year
i) Opening Balance									
a) Cash in Hand	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Bank Balance	14,29,524.89	34,71,004.12	14,11,059.90	11,979.59	14,87,017.88	0.00	15,52,479.65	93,83,965.13	6,00,68,817.24
i) In current Savings A/c	0.00	3,49,50,000.00	23,33,00,000.00	0.00	0.00	0.00	10,90,50,000.00	37,73,00,000.00	33,94,00,000.00
ii) In deposit A/c	0.00	0.00	0.00	0.00	0.00	0.00	10,044.36	10,044.36	10,222.36
iii) In E-Bank A/c									
ii) Grant Received									
a) From Govt of India									
i) NAM	0.00	0.00	0.00	0.00	0.00	0.00	13,15,00,000.00	13,15,00,000.00	4,50,00,000.00
ii) MIS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iii) RGS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iv) RKVV	0.00	0.00	0.00	0.00	0.00	0.00	2,64,60,000.00	2,64,60,000.00	4,30,80,000.00
v) MIDH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iii) Income on Investment									
a) Unmarked/Endow Funds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Own Fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iv) Interest Received									
a) Deposits	0.00	20,60,386.00	1,13,83,816.00	0.00	0.00	0.00	29,83,084.00	1,64,27,266.00	1,07,47,470.00
b) Loan, Advances(Employees) etc.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
v) Other Income									
a) Fees for service/ Scholarship	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Fees from PGD&M & FCRA	0.00	4,48,71,307.00	0.00	0.00	0.00	0.00	4,48,71,307.00	3,31,96,322.11	0.00
c) Misc. income	0.00	8,55,972.36	0.00	0.00	0.00	0.00	85,96,848.00	94,51,820.36	43,78,614.00
vi) Amount Borrowed									
a) Any Other Receipt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
vi) Any Other Receipt									
a) Security / EMD Recd.	0.00	6,70,000.00	0.00	0.00	0.00	0.00	0.00	6,70,000.00	96,900.00
b) Advance received/recovered/inter fund	0.00	45,292.00	0.00	0.00	0.00	0.00	5,01,72,319.00	12,38,77,183.00	1,39,26,924.00
c) Sale of vehicle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Employee advance	0.00	55,000.00	0.00	0.00	0.00	0.00	13,81,481.00	15,40,186.00	0.00
e) Others (Misc Recoveries)	0.00	6,50,887.00	0.00	0.00	0.00	0.00	1,17,550.00	7,69,237.00	0.00
f) Gratuity	0.00	0.00	0.00	0.00	0.00	0.00	32,81,788.00	32,81,788.00	35,94,793.00
Total	14,29,524.89	8,76,29,648.48	24,60,24,876.00	11,979.59	14,87,017.88	10,03,30,817.00	30,85,37,034.91	74,55,20,896.85	58,61,02,062.71

Director General
NIAM, Japur

Asst. Director
NIAM, Japur

Account Officer
NIAM, Japur

श्री सी.एस. निषाद, बखार

DR OF MA TAL MEI 3 P 4 F 3 F 3 R C NE TOI)
C.C.S. NATIONAL INSTITUTE OF AGRICULTURAL MARKETING

RECEIPTS AND PAYMENTS FOR THE PERIOD/YEAR ENDED 31st March 2023

PAYMENTS	FCRA 1	PODASM 2	CORPUS FUND 3	MIS 4	RGS 5	RKVY 6	NIAM 6	Current Year	Previous Year
II) Expenses									
a) Establishment Expenses	0.00	14.18,239.00	0.00	0.00	0.00	84.18,949.00	2.75,46,476.00	3.73,63,064.00	3,63,61,977.00
b) Other Administrative & Invest. Maint. Exp.	0.00	1,46,25,079.00	0.00	0.00	0.00	17,89,440.00	2,02,21,887.63	3,66,36,406.63	3,11,75,433.50
c) Training PFI & Con. Etc. exp. (NIAM)	0.00	0.00	0.00	0.00	0.00	0.00	4,82,59,153.00	4,82,59,153.00	4,72,46,344.72
d) Training PFI & Con. Etc. exp. (MIS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
e) Training PFI & Con. Etc. exp. (RGS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
f) Training PFI & Con. Etc. exp. (FCRA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
g) Training & Education Program (PODASM)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
III) Payment made against fund for various project									
Advance for Training programmes (RGS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (MIS)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advance for Training programmes (RKVY)	0.00	0.00	0.00	0.00	0.00	3,43,48,835.00	0.00	3,43,48,835.00	0.00
Advance for Training programmes (NIAM)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,87,59,600.00
III) Investment and deposit made									
a) Out of Unamortised/Embursement fund (Grants)	0.00	0.00	0.00	0.00	0.00	0.00	37,857.00	37,857.00	34,806.00
b) Out of own fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,26,00,000.00
IV) Expenditure on Fixed Assets & CWIP									
a) Purchase of Fixed Assets	0.00	11,76,037.00	0.00	0.00	0.00	1,52,50,937.00	4,26,945.00	1,68,56,923.00	3,18,771.00
b) Expenditure on CWIP	0.00	0.00	0.00	0.00	0.00	1,67,18,186.00	0.00	1,67,18,186.00	0.00
V) Refund of surplus monies/other									
a) To the Govt. of India	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) To the State Govt.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c) To other provider of Funds(EMU)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d) Capital money	0.00	5,80,000.00	0.00	0.00	0.00	0.00	0.00	5,80,000.00	6,08,700.00
e) Inter Transfer & Others	0.00	0.00	0.00	0.00	0.00	0.00	3,74,99,800.00	3,74,99,800.00	0.00
VI) Finance Charge/Interest									
a) O.S. Liabilities (Others)	0.00	0.00	0.00	0.00	0.00	0.00	1,34,17,804.00	1,34,17,804.00	0.00
b) Advances to Employees	0.00	50,000.00	0.00	0.00	0.00	6,10,740.00	20,26,110.00	26,86,800.00	3,06,713.00
c) TDS / GST	0.00	6,50,887.00	11,30,360.00	0.00	0.00	0.00	0.00	17,89,847.00	46,30,416.00
d) Security Deposit	0.00	0.00	0.00	0.00	0.00	0.00	2,80,000.00	2,80,000.00	1,75,000.00
e) Other Advances(CPWD)/Other Payments	0.00	0.00	0.00	0.00	0.00	0.00	3,33,93,302.00	3,33,93,302.00	2,51,08,190.00
VIII) Closing Balance									
a) Cash in Hand	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b) Bank balance	0.00	1,31,89,517.48	4,87,58,515.00	11,979.59	14,87,017.86	2,31,83,730.00	12,15,82,168.48	20,96,40,846.30	93,63,065.13
c) In Time deposit Acc	0.00	1,21,00.00	19,62,00,000.00	0.00	0.00	0.00	39,58,500.00	25,59,500.00	37,73,00,000.00
d) In E-Bank Acc	0.00	0.00	0.00	0.00	0.00	0.00	60,522.90	60,522.90	0.00
Total	14,95,524.99	8,76,28,648.48	24,60,94,875.00	11,979.59	14,87,017.86	10,03,30,817.00	30,65,37,034.01	74,55,20,196.86	68,61,02,042.71

1. Details of Training Programs during Financial Year 2022-23

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
1.	ITC Techniques on Farming and Marketing	02.09.2022 to 04.09.2022	Gujarat	30	0	30	0	30	0	0
2.	ITC Techniques on Farming and Marketing	02.09.2022 to 04.09.2022	Gujarat	30	0	30	0	30	0	0
3.	Organic Farming And Marketing	09.09.2022 to 11.09.2022	Maharashtra	25	5	30	30	0	0	0
4.	Organic Farming and Marketing	09.09.2022 to 11.09.2022	Maharashtra	28	2	30	30	0	0	0
5.	ITC Techniques on Farming and Marketing	22.08.2022 to 24.08.2022	Manipur	5	25	30	30	0	0	0
6.	ITC Techniques on Farming and Marketing	25.08.2022 to 27.08.2022	Manipur	4	26	30	30	0	0	0
7.	Organic Farming and Marketing	26.08.2022 to 28.08.2022	Tripura	30	0	30	30	0	0	0
8.	Organic Farming and Marketing	26.08.2022 to 28.08.2022	Tripura	30	0	30	30	0	0	0
9.	Poultry Farming and Marketing	26.08.2022 to 28.08.2022	Andhra Pradesh	15	15	30	30	0	0	0
10.	Poultry Farming and Marketing	26.08.2022 to 28.08.2022	Andhra Pradesh	12	18	30	30	0	0	0
11.	Organic Farming And Marketing	06.09.2022 to 08.09.2022	Bihar	16	12	28	0	28	0	0
12.	Organic Farming And Marketing	06.09.2022 to 08.09.2022	Bihar	16	14	30	0	30	0	0
13.	Poultry Farming and Marketing	09.09.2022 to 11.09.2022	Odisha	0	0	0	0	30	0	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
14.	Poultry Farming and Marketing	09.09.2022 to 11.09.2022	Odisha	0	0	0	0	30	0	0
15.	Market linkages of FPOs, AlmoraDist, Uttarakhand state	19.11.2022 to 21.11.2022	Uttarakhand	22	10	32	2	4	17	9
16.	Market linkages of FPOs NainitalDist, Uttarakhand state	14.11.2022 to 16.11.2022	Uttarakhand	21	12	33	2	7	15	9
17.	Market linkages of FPOs, FerozepurDist, Punjab state	21.09.2022 to 23.09.22	Punjab	24	7	31	10	15	4	2
18.	Market linkages of FPO, FazilkaDist, Punjab state.	21.09.2022 to 23.09.22	Punjab	22	12	34	3	6	14	11
19.	Marketing of Vegetables in J&K	22.11.2022 to 24.11.2022	Jammu & Kashmir	0	30	30	30	0	0	0
20.	Marketing of Wheat and Maize in Ramban (J&K)	28.11.2022 to 30.11.2022	Jammu & Kashmir	0	30	30	16	0	2	12
21.	Marketing of Fruits and Vegetable (J&K)	05.12.2022 to 07.12.2022	Ladhak	17	13	30	30	0	0	0
22.	Marketing of Rice (J&K)	12.12.2022 to 14.12.2022	Ladhak	27	3	30	0	1	0	29
23.	ICT Techniques on Farming and Export Marketing	28.11.2022 to 30.11.2022	Jharkhand	14	16	30	30	0	0	0
24.	ICT Techniques on Farming and Export	30.11.2022 to 02.12.2022	Jharkhand	17	13	30	30	0	0	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
	Marketing									
25.	Organic Farming and Marketing	29.11.2022 to 01.12.2022	Chattisgarh	0	30	30	30	0	0	0
26.	Organic Farming and Marketing	05-12-2022 to 07-12-2022	Chattisgarh	0	30	30	30	0	0	0
27.	Organic Farming and Marketing	05-12-2022 to 07-12-2022	Pondicherry	0	30	30	30	0	0	0
28.	Organic Farming and Marketing	09-12-2022 to 11-12-2022	Pondicherry	0	30	30	30	0	0	0
29.	Organic Farming and Marketing	09-12-2022 to 11-12-2022	Mizoram	0	30	30	30	0	0	0
30.	Poultry Farming & Marketing	13-12-2022 to 15-12-2022	Mizoram	0	30	30	30	0	0	0
31.	ITC Techniques on Farming and Marketing	23.01.2023 to 25.01.2023	Tripura	21	9	30	0	0	0	30
32.	ITC Techniques on Farming and Marketing	23.01.2023 to 25.01.2023	Tripura	16	14	30	0	0	0	30
33.	ITC Techniques on Farming and Marketing	26.01.2023 to 28.01.2023	Tripura	10	20	30	0	0	0	30
34.	ITC Techniques on Farming and Marketing	30.01.2023 to 01.02.2023	Tripura	14	16	30	0	0	0	30
35.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	24.01.2023 to 26.01.2023	Tripura	0	30	30	30	0	0	0
36.	Organic Farming and Marketing/ICT Techniques on Farming	27.01.2023 to 29.01.2023	Assam	0	30	30	30	0	0	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
	& Export Marketing									
37.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	30.01.2023 to 01.02.2023	Assam	0	30	30	30	0	0	0
38.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	02.02.2023 to 04.02.2023	Assam	0	30	30	30	0	0	0
39.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022 to 30.11.2022	Karnataka	1	29	30	0	5	14	11
40.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022 to 30.11.2022	Karnataka	14	16	30	0	8	11	11
41.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022 to 30.11.2022	West Bengal	19	11	30	1	4	13	12
42.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022 to 30.11.2022	West Bengal	21	9	30	2	5	12	11
43.	Primary Processing and Marketing of Medicinal and Aromatic Plants	29.01.2023 to 31.01.2023	Nagaland	15	16	31	2	0	4	25
44.	Primary Processing and Marketing of Medicinal and Aromatic Plants	29.01.2023 to 31.01.2023	Nagaland	11	19	30	5	0	15	11

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
45.	Primary Processing and Marketing of Medicinal and Aromatic Plants	03.02.2023 to 05.02.2023	Meghalaya	21	10	31	8	0	4	19
46.	Primary Processing and Marketing of Medicinal and Aromatic Plants	03.02.2023 to 05.02.2023	Meghalaya	18	12	30	6	0	9	15
47.	New Dimensions of Agriculture Marketing	29.01.2023 to 31.01.2023	Assam	0	40	40	0	0	40	0
48.	New Dimensions of Agriculture Marketing	06.02.2023 to 08.02.2023	Assam	0	40	40	36	4	0	0
49.	New Dimensions of Agriculture Marketing	13.02.2023 to 15.02.2023	Meghalaya	42	18	60	5	30	10	15
50.	New Dimensions of Agriculture Marketing	20.02.2023 to 22.02.2023	Meghalaya	45	15	60	5	20	20	15
51.	New Dimensions of Agriculture Marketing	13.02.2023 to 15.02.2023	Uttar Pradesh	17	24	41	0	0	0	41
52.	New Dimensions of Agriculture Marketing	20.02.2023 to 22.02.2023	Uttar Pradesh	18	22	40	0	0	0	40
53.	New Dimensions of Agriculture Marketing	20.02.2023 to 22.02.2023	Uttar Pradesh	17	23	40	0	0	0	40

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
54.	New Dimensions of Agriculture Marketing	21.02.2023 to 23.02.2023	Uttar Pradesh	37	3	40	0	0	0	40
55.	New Dimensions of Agriculture Marketing	04.02.2023 to 06.02.2023	Odisha	30	10	40	0	0	29	11
56.	New Dimensions of Agriculture Marketing	21.02.2023 to 23.02.2023	Odisha	8	36	44	0	1	43	0
57.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	27.02.2023 to 29.02.2023	Odisha	11	19	30	1	5	19	5
58.	Promotion Of Organic Farming for Sustainable Agriculture & Marketing	23.02.2023 to 29.02.2023	Odisha	26	4	30	0	0	3	27
59.	Entrepreneurship Development of Rural and Tribal Upraising	30.01.2023 to 01.02.2023	Jharkhand	30	0	30	0	26	3	1
60.	Entrepreneurship Development of Rural and Tribal Upraising	30.01.2023 to 01.02.2023	Jharkhand	30	0	30	0	27	2	1
61.	Market Linkages of FPO	20.01.2023 to 22.01.2023	Andhra Pradesh	4	22	26	7	5	12	2
62.	Market Linkages of FPO	21.01.2023 to 23.01.2023	Andhra Pradesh	3	24	27	6	5	13	3
63.	Market Linkages of	25.01.2023 to 27.01.2023	Andhra Pradesh	16	9	25	10	7	7	1

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
	FPO									
64.	Market Linkages of FPO	25.01.2023 to 27.01.2023	Andhra Pradesh	17	8	25	5	11	8	1
65.	Marketing of Mushrooms	10.02.2023 to 12.02.2023	Himachal Pradesh	15	20	35	13	5	16	1
66.	Marketing of Apple	14.02.2023 to 16.02.2023	Himachal Pradesh	13	23	36	17	4	13	2
67.	Marketing of Rice	19.02.2023 to 21.02.2023	Arunachal Pradesh	31	1	32	10	21	0	1
68.	Marketing of Fruits and Vegetables	22.02.2023 to 24.02.2023	Arunachal Pradesh	14	16	30	27	3	0	0
69.	Role of ICT in Agricultural Marketing	10.06.2022 to 10.08.2022	Meghalaya	12	21	33	22	0	11	0
70.	Marketing of Fruits & Vegetables	10.07.2022 to 10.09.2022	Meghalaya	8	26	34	22	0	12	0
71.	Linking Farmers to the Market	10.10.2022 to 10.12.2022	Tamil Nadu	23	8	31	11	4	16	0
72.	Marketing of Medicinal & Aromatic Plants	13.10.2022 to 15.10.2022	Tamil Nadu	22	8	30	5	8	11	6
73.	Marketing of Medicinal & Aromatic Plants	12.02.2023 to 14.02.2023	Kerala	16	14	30	0	0	30	0
74.	Linking Farmers to the Market	20.02.2023 to 22.02.2023	Kerala	13	17	30	3	0	1	26
75.	Role of ICT in Agricultural Marketing	20.02.2023 to 22.02.2023	West Bengal	12	21	33	6	0	0	27
76.	Marketing of Fruits & Vegetables	20.02.2023 to 22.02.2023	West Bengal	10	20	30	4	0	12	14
77.	Role of ICT in	20.02.2023 to 22.02.2023	West Bengal	7	23	30	15	0	7	8

Sr. No.	Title of the program	Date	Venne	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
78.	Agricultural Marketing Marketing Fruits & Vegetables	9.02.2023 to 11.02.2023	West Bengal	9	22	31	16	0	12	3
79.	Value Addition to Agricultural Produce	9.02.2023 to 11.02.2023	CCS NIAM	0	30	30	24	1	5	1
80.	Value Addition to Agricultural Produce	15.02.2023 to 17.02.2023	CCS NIAM	0	30	30	13	0	14	3
81.	FPO Linkage with Extension, Credit Infrastructure, Value Addition and Marketing	20.02.2023 to 22.02.2023	CCS NIAM	30	2	32	15	11	4	2
82.	FPO Linkage with Extension, Credit Infrastructure, Value Addition and Marketing	23.02.2023 to 25.02.2023	CCS NIAM	29	4	33	22	4	6	1
83.	Agropreneurship Development Programme	23.02.2023 to 25.02.2023	CCS NIAM	8	0	8	6	2	0	0
84.	Agropreneurship Development Programme	23.02.2023 to 25.02.2023	CCS NIAM	17	0	17	13	4	0	0
85.	e-NAM related issues in Agricultural Marketing	13.02.2023 to 15.02.2023	CCS NIAM	29	0	29	13	8	3	5
86.	e-NAM related issues in Agricultural Marketing	9.03.2023 to 11.03.2023	CCS NIAM	31	1	32	15	9	5	3
87.	Business Opportunities and Marketing Strategies for FPOs	9.02.2023 to 11.02.2023	CCS NIAM	23	1	24	7	16	1	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
88.	Business Opportunities and Marketing Strategies for FPOs	27.02.2023 to 01.03.2023	CCS NIAM	8	16	24	6	14	3	1
89.	Small Business and rural Entrepreneurship	6.02.2023 to 8.02.2023	CCS NIAM	6	0	6	3	3	0	0
90.	Small Business and rural Entrepreneurship	16.02.2023 to 18.02.2023	CCS NIAM	14	0	14	1	4	4	5
91.	Small Business and rural Entrepreneurship	2.02.2023 to 4.02.2023	CCS NIAM	14	3	17	5	8	3	1
92.	Micro Enterprise Development at Village Level	24.02.2023 to 26.02.2023	Dadra & Nagar Haveli	30	5	35	0	0	0	35
93.	Micro Enterprise Development at Village Level	25.02.2023 to 27.02.2023	Andaman & Nicobar	30	5	35	5	0	0	30
94.	Micro Enterprise Development at Village Level	06.03.2023 to 08.03.2023	Daman & Diu	15	20	35	3	23	9	0
95.	Micro Enterprise Development at Village Level	13.03.2023 to 15.03.2023	Rajasthan	0	35	35	0	0	0	35
96.	Crop Management and Export Marketing/ICT Techniques on Farming & Marketing	06.02.2023 to 08.02.2023	Rajasthan	28	2	30	0	30	0	0
97.	Crop Management and Export Marketing/ICT Techniques on Farming	07.02.2023 to 09.02.2023	Telangana	16	14	30	0	0	30	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
	& Marketing									
98.	Crop Management and Marketing	08.02.2023 to 10/02/2023	Telangana	12	18	30	0	0	30	0
99.	Crop Management and Marketing	08.02.2023 to 10/02/2023	Mizoram	8	22	30	0	0	30	0
100.	Crop Management and Export Marketing	19.02.2023 to 21.02.2023	Mizoram	5	25	30	30	0	0	0
101.	Crop Management and Export Marketing	19.02.2023 to 21.02.2023	Telangana	6	24	30	30	0	0	0
102.	Crop Management and Export Marketing	22.02.2023 to 24.02.2023	Telangana	5	25	30	30	0	0	0
103.	Crop Management and Export Marketing	24.02.2023 to 26.02.2023	Telangana	21	9	30	0	0	30	0
104.	Crop Management and Export Marketing	24.02.2023 to 26.02.2023	Mizoram	14	16	30	30	0	0	0
105.	Crop Management and Export Marketing	24.02.2023 to 26.02.2023	Rajasthan	12	18	30	30	0	0	0
106.	Crop Management and Export Marketing	25.02.2023 to 27.02.2023	Rajasthan	15	15	30	0	0	30	0
107.	Crop Management and Export Marketing	25.02.2023 to 27.02.2023	Chhattisgarh	23	7	30	0	30	0	0
108.	Organic Farming & Marketing Of Fruits & Vegetables	11.12.2022 to 13.12.2022	Chhattisgarh	28	2	30	1	13	1	15
109.	Organic Farming & Marketing Of Fruits & Vegetables	11.12.2022 to 13.12.2022	Madhya Pradesh	29	1	30	0	15	14	1

Sr. No.	Title of the program	Date	Venne	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
110.	3 Day's Training To Farmer's On Agricultural Marketing	16.12.2022 to 18.12.2023	Madhya Pradesh	30	0	30	30	0	0	0
111.	3 Day's Training To Farmer's On Agricultural Marketing	16.12.2022 to 18.12.2023	Gujarat	30	0	30	30	0	0	0
112.	3 Day's Training To Farmer's On Agricultural Marketing	24.01.2023 to 26.01.2023	Gujarat	29	1	30	0	12	18	0
113.	3 Day's Training To Farmer's On Agricultural Marketing	24.01.2023 to 26.01.2023	Maharashtra	30	0	30	0	22	8	0
114.	3 Day's Training To Farmer's On Agricultural Marketing of Fruits & Vegetables	05.02.2023 to 07.02.2023	Maharashtra	6	24	30	0	3	17	10
115.	3 Day's Training To Farmer's On Agricultural Marketing of Fruits & Vegetables	11.02.2023 to 13.02.2023	Uttar Pradesh	10	20	30	0	22	3	5
116.	Micro Enterprise Development at Village Level	05.02.2023 to 07.02.2023	Uttar Pradesh	30	5	35	16	6	8	5
117.	Micro Enterprise Development at Village Level	05.02.2023 to 07.02.2023	Uttar Pradesh	26	9	35	3	24	8	0
118.	Micro Enterprise Development at Village Level	09.02.2023 to 11.02.2023	Uttar Pradesh	22	13	35	8	15	7	5

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
	Level									
119.	Micro Enterprise Development at Village Level	09.02.2023 to 11.02.2023	Uttarakhand	35	0	35	7	22	6	0
120.	Market of Linkages of FPO's	29.01.2023 to 31.01.2023	Uttarakhand	30	0	30	8	0	20	2
121.	Market of Linkages of FPO's	02.02.2023 to 04.02.2023	Haryana	28	2	30	13	0	17	0
122.	Market of Linkages of FPO's	15.02.2023 to 17.02.2023	Haryana	30	0	30	4	8	12	6
123.	Market of Linkages of FPO's	22.02.2023 to 24.02.2023	Bihar	29	1	30	15	0	15	0
124.	Organic Farming & Marketing	08.02.2023 to 10/02/2023	Bihar	21	9	30	7	23	0	0
125.	Organic Farming & Marketing	08.02.2023 to 10/02/2023	Odisha	20	10	30	7	23	0	0
126.	Organic Farming & Marketing	07.02.2023 to 09.02.2023	Odisha	23	7	30	0	0	30	0
127.	Organic Farming & Marketing	07.02.2023 to 09.02.2023	Sikkim	22	8	30	30	0	0	0
128.	Organic Farming & Marketing	24.02.2023 to 26.02.2023	Sikkim	21	9	30	0	23	7	0
129.	Organic Farming & Marketing	24.02.2023 to 26.02.2023	Bihar	26	7	33	3	18	9	3
130.	Organic Farming & Marketing	25.02.2023 to 27.02.2023	Bihar	26	4	30	0	0	30	0
131.	Organic Farming & Marketing	25.02.2023 to 27.02.2023	Chhattisgarh	29	1	30	28	2	0	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
132.	Organic Farming & Marketing	08.02.2023 to 10/02/2023	Chhattisgarh	21	9	30	0	0	0	30
133.	Organic Farming & Marketing	09.02.2023 to 11.02.2023	Manipur	18	12	30	0	0	0	30
134.	ICT Techniques on Farming and Marketing	15.02.2023 to 17.02.2023	Manipur	15	14	29	0	9	1	20
135.	ICT Techniques on Farming and Marketing	15.02.2023 to 17.02.2023	Andhra Pradesh	19	11	30	0	0	0	30
136.	ICT Techniques on Farming and Marketing	22.02.2023 to 24.02.2023	Andhra Pradesh	8	22	30	30	0	0	0
137.	ICT Techniques on Farming and Marketing	25.02.2023 to 27.02.2023	Meghalaya	16	14	30	0	0	0	30
138.	ICT Techniques on Farming and Marketing	03.03.2023 to 05.03.2023	Meghalaya	22	8	30	22	0	3	5
139.	ICT Techniques on Farming and Marketing	24.02.2023 to 26.02.2023	Chhattisgarh	20	10	30	0	0	0	30
140.	ICT Techniques on Farming and Marketing	27.02.2023 to 01.03.2023	Chhattisgarh	7	23	30	30	0	0	0
141.	ICT Techniques on Farming and Marketing	27.02.2023 to 01.03.2023	Andhra Pradesh	8	22	30	0	0	30	0
142.	ICT Techniques on Farming and Marketing	21.02.2023 to 23.02.2023	Andhra Pradesh	9	21	30	0	0	0	30
143.	ICT Techniques on Farming and Marketing	21.02.2023 to 23.02.2023	Uttar Pradesh	13	17	30	0	0	0	30
144.	Micro Enterprise Development at Village Level, Pilibhit (UP)	20.02.2023 to 22.02.2023	Uttar Pradesh	27	8	35	3	32	0	0

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
145.	Micro Enterprise Development at Village Level, Bareilly (UP)	20.02.2023 to 22.02.2023	Uttar Pradesh	29	6	35	29	6	0	0
146.	Micro Enterprise Development at Village Level, Unnao (UP)	20.02.2023 to 22.02.2023	Goa	29	6	35	29	6	0	0
147.	Marketing of Fruits and Vegetables	25.01.2023 to 27.01.2023	Goa	30	5	35	5	5	20	5
148.	Marketing of Fruits and Vegetables	25.01.2023 to 27.01.2023	Uttarakhand	25	7	32	17	5	5	5
149.	Marketing of Fruits and Vegetables	28.01.2023 to 30.01.2023	Uttarakhand	30	5	35	20	5	5	5
150.	Marketing of Fruits and Vegetables	28.01.2023 to 30.01.2023	Uttar Pradesh	29	6	35	20	5	5	5
151.	Role of FPOs in Marketing of Horticulture Produce	13.03.2023 to 15.03.2023	Uttar Pradesh	35	5	40	20	20	0	0
152.	Role of FPOs in Marketing of Horticulture Produce	15.03.2023 to 17.03.2023	Jharkhand	34	6	40	18	22	0	0
153.	Role of FPOs in Marketing of Horticulture Produce	13.03.2023 to 15.03.2023	Jharkhand	41	1	42	5	37	0	0
154.	Role of FPOs in Marketing of Horticulture Produce	13.03.2023 to 15.03.2023	Assam	33	9	42	0	42	0	0
155.	Agribusiness & Entrepreneurship	13.02.2023 to 15.02.2023	Assam	27	3	30	19	5	1	5

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
	Development									
156.	Agribusiness & Entrepreneurship Development	16.02.2023 to 18.02.2023	Assam	23	7	30	5	6	10	9
157.	Agribusiness & Entrepreneurship Development	20.02.2023 to 22.02.2023	Assam	28	2	30	5	14	0	11
158.	Agribusiness & Entrepreneurship Development	23.02.2023 to 25.02.2023	Uttar Pradesh	28	2	30	8	11	6	5
159.	Micro Enterprises Development	20.02.2023 to 22.02.2023	Uttar Pradesh	27	8	35	3	32	0	0
160.	Micro Enterprises Development	20.02.2023 to 22.02.2023	Uttar Pradesh	29	6	35	6	29	0	0
161.	Micro Enterprises Development	24.02.2023 to 26.02.2023	Uttar Pradesh	35	0	35	4	27	4	0
162.	Micro Enterprises Development	24.02.2023 to 26.02.2023	Karnataka	28	2	30	16	4	10	0
163.	Role of FPO in agricultural marketing	4.4.2022	Online	32	11	43	-	-	-	-
164.	Role of infrastructure in agricultural marketing	20.5.2022	Online	21	9	30	-	-	-	-
165.	Government schemes supporting agricultural marketing	29.6.2022	Online	38	14	52	-	-	-	-
166.	Scope for processing and marketing of horticultural produce.	18.7.2022	Online	22	6	28	-	-	-	-

Sr. No.	Title of the program	Date	Venue	Total Nos. of participants			Category			
				Male	Female	Sub Total	General	OBC	SC	ST
167.	Role of agri-startups and entrepreneurship in agricultural development.	11.8.2022	Online	28	12	40	-	-	-	-
168.	Linking FPOs to the market	19.9.2022	Online	21	6	27	-	-	-	-
169.	Awareness program for FPOs on agricultural marketing at Bhopal	23.12.2022	Bhopal	-	-	250	-	-	-	-
170.	Awareness Program on agricultural marketing	29.11.2022	Lunkaransar	-	-	25	-	-	-	-
171.	Awareness Program on agricultural marketing	30.11.2022	Lunkaransar	-	-	30	-	-	-	-
172.	Awareness Program on agricultural marketing	1.12.2022	Khajuvla	-	-	28	-	-	-	-
173.	Awareness Program on agricultural marketing	2.12.2022	Khajuvla	-	-	26	-	-	-	-
174.	Awareness Program on agricultural marketing	6.2.2023	Pokharan(Online)	-	-	45	-	-	-	-
	Total					5626				

2. Training Program conducted under consultancy project

S. No.	Date	Title of the Program	Conducted by	Venue	Total
1.	21-23 March, 2023	Training program for Board of Directors and CEOs on FPO management (FPO from UP)	Dr. S.R. Singh	NIAM	28
2	27-29 March, 2023	Training program for Board of Directors and CEOs on FPO management (FPO from UP)	Dr. S.R. Singh	NIAM	26

3. Details of One Day Awareness Program of WRDA conducted under consultancy project

In the FY 22 One-day awareness program for Farmers, Traders and dal mil owners was organized by CCS NIAM at various districts of Rajasthan state and details of the programs is provided in below table.

S.no	Date	Place	No. of Participants	Male	Female	SC	ST	OBC	UR
1	14 June 2022	KVK Dungarpur	61	16	45	00	61	00	00
2	15 June 2022	KVK Pratapgarh	50	39	11	00	48	01	01
3	16 June 2022	KVK Bhilwara	56	53	03	07	07	38	04
4	17 June 2022	KVK Amriaghoda	51	50	01	03	40	08	00
5	21 June 2022	KVK Kota	48	48	00	07	15	21	05
6	13 Dec 2022	KVK Hanumangarh	48	43	05	11	01	26	10
7	15 Dec 2022	KVK Sri Ganganagar	49	38	11	37	00	11	01
8	17 Dec 2022	KVK Lunkaransar	47	47	00	04	01	38	04
9	20 Dec 2022	KVK Phalodi	49	49	00	42	01	03	03
10	22 Dec 2022	KVK Pokhran	48	47	01	15	01	23	09
11	26 Dec 2022	KVK Jaisalmer	47	15	32	19	03	14	11
12	03 March 2023	KVK Barmer	51	51	00	15	15	12	09

S.no	Date	Place	No. of Participants	Male	Female	SC	ST	OBC	UR
13	10 March 2023	KVK Rajsamand	48	24	24	27	16	02	03
14	14 March 2023	KVK Sirohi	45	20	25	00	43	02	00
15	16 March 2023	KVK Banswara	54	54	00	00	54	00	00
16	18 March 2023	KVK Chittaurgarh	46	34	12	02	03	26	15
17	21 March 2023	KVK Sardarshahar	51	51	00	31	00	12	08
18	22 March 2023	KVK Churu	30	11	19	10	00	08	12
19	23 March 2023	KVK Sikar	46	46	00	27	00	16	03
20	24 March 2023	KVK Jhunjhunu	48	48	00	06	00	41	01
21	25 March 2023	KVK Chomu	48	26	22	01	01	14	32
22	28 March 2023	KVK Ajmer	34	16	18	02	00	13	19

Photographs of the One Day Training Program



4. Details of Five Day Training Programs under WRDA

Three fivedays' capacity building programme for the in charges/Manager/Supervisors/representatives of the warehouseman and secretaries of the PACCS of the warehouses registered with WDRA was also organized by CCS NIAM at various districts of India.

S.no	Date	Place	Total Participants	Male	Female	SC	ST	OBC	UR
1	01-05 Aug 22	Chhattisgarh	40	38	02	04	01	14	21
2	22-26 Aug 22	Bihar	41	41	00	02	00	14	25
3	22-27 Feb 23	Rajasthan	35	26	09	01	02	14	18

Photographs of Five Days Capacity Building Program



5. Details of Training Programs Under Syngenta and AE

S. No.	Title of the training programs	Start Date	End Date	Nos. of participants
1.	Role of ICT in Agricultural Marketing	10.06.2022	10.08.2022	33
2.	Marketing of Fruits & Vegetables	10.07.2022	10.09.2022	34
3.	ITC Techniques on Farming and Marketing	22.08.2022	24.08.2022	30
4.	Training programme for FPO	22.08.2022	24.08.2022	20
5.	ITC Techniques on Farming and Marketing	25.08.2022	27.08.2022	30
6.	Organic Farming And Marketing	26.08.2022	28.08.2022	30
7.	Organic Farming And Marketing	26.08.2022	28.08.2022	30
8.	Poultry Farming and Marketing	26.08.2022	28.08.2022	30
9.	Poultry Farming and Marketing	26.08.2022	28.08.2022	30
10.	Marketing of Fruits and Vegetable	01.09.2022	03.09.2022	35
11.	Marketing of Medicinal & Aromatic Plants	01.09.2022	03.09.2022	34
12.	ITC Techniques on Farming and Marketing	02.09.2022	04.09.2022	30
13.	Linking Farmers to the Market	02.09.2022	04.09.2022	34
14.	ITC Techniques on Farming and Marketing	02.09.2022	04.09.2022	30
15.	Role of ICT in Agricultural Marketing	03.09.2022	05.09.2022	33
16.	Induction Training Programme for DMI Officers	05.09.2022	09.09.2022	16
17.	Organic Farming And Marketing	06.09.2022	08.09.2022	30
18.	Organic Farming And Marketing	06.09.2022	08.09.2022	30
19.	Organic Farming And Marketing	09.09.2022	11.09.2022	25
20.	Organic Farming And Marketing	09.09.2022	11.09.2022	28
21.	Poultry Farming and Marketing	09.09.2022	11.09.2022	30
22.	Poultry Farming and Marketing	09.09.2022	11.09.2022	30
23.	Training Program on Marketing Strategy of Organic Horticulture Produce	15.09.2022	17.09.2022	40
24.	Training Program on Marketing Strategy of Organic Horticulture Produce	15.09.2022	17.09.2022	40
25.	Training Program on Marketing Strategy of Horticulture Produce	17.09.2022	19.09.2022	40
26.	Market linkages of FPOs, Ferozepur Dist, Punjab state	21.09.2022	23.09.2022	31
27.	Market linkages of FPO, FazilkaDist, Punjab state.	21.09.2022	23.09.2022	34
28.	Training Program on Marketing Strategy of Organic Horticulture Produce	19.09.2022	21.09.2022	40
29.	Training Program on Marketing Strategy of Horticulture Produce	20.09.2022	22.09.2022	40

S. No.	Title of the training programs	Start Date	End Date	Nos. of participants
30.	Training Program on Marketing Strategy of Organic Horticulture Produce	17.09.2022	19.09.2022	40
31.	Market linkages of FPOs, Ferozepur Dist, Punjab state	21.09.2022	23.09.2022	30
32.	Market linkages of FPO, FazilkaDist, Punjab state.	21.09.2022	23.09.2022	30
33.	Linking Farmers to the Market	10.10.2022	12.10.2022	31
34.	Marketing of Medicinal & Aromatic Plants	13.10.2022	15.10.2022	30
35.	Market linkages of FPOs, AlmoraDist, Uttarakhand state	19.11.2022	21.11.2022	33
36.	Market linkages of FPOs NainitalDist, Uttarakhand state	14.11.2022	16.11.2022	33
37.	ICT Techniques on Farming and Export Marketing	28.11.2022	30.11.2022	30
38.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022	30.11.2022	30
39.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022	30.11.2022	30
40.	Primary Processing and Marketing of Medicinal and Aromatic Plants	28.11.2022	30.11.2022	30
41.	ICT Techniques on Farming and Export Marketing	30.11.2022	02.12.2022	30
42.	Organic Farming and Marketing	29.11.2022	01.12.2022	30
43.	Organic Farming and Marketing	05.12.2022	07.12.2022	30
44.	Marketing of Fruits and Vegetable (J&K)	05.12.2022	07.12.2022	30
45.	Organic Farming and Marketing	05.12.2022	07.12.2022	30
46.	Organic Farming and Marketing	05.12.2022	07.12.2022	30
47.	Organic Farming and Marketing	09.12.2022	11.12.2022	30
48.	Organic Farming and Marketing	09.12.2022	11.12.2022	30
49.	Organic Farming & Marketing Of Fruits & Vegetables	11.12.2022	13.12.2022	30
50.	Organic Farming & Marketing Of Fruits & Vegetables	11.12.2022	13.12.2022	30
51.	Marketing of Rice (J&K)	12.12.2022	14.12.2022	30
52.	Poultry Farming & Marketing	13.12.2022	15.12.2022	30
53.	3 Day's Training To Farmer's On Agricultural Marketing	16.12.2022	18.12.2023	30
54.	3 Day's Training To Farmer's On Agricultural Marketing	16.12.2022	18.12.2023	30
55.	Market Linkages of FPO	20.01.2023	22.01.2023	26
56.	Market Linkages of FPO	21.01.2023	23.01.2023	27

S. No.	Title of the training programs	Start Date	End Date	Nos. of participants
57.	ITC Techniques on Farming and Marketing	23.01.2023	25.01.2023	30
58.	ITC Techniques on Farming and Marketing	23.01.2023	25.01.2023	30
59.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	24.01.2023	26.01.2023	30
60.	3 Day's Training To Farmer's On Agricultural Marketing	24.01.2023	26.01.2023	30
61.	3 Day's Training To Farmer's On Agricultural Marketing	24.01.2023	26.01.2023	30
62.	Marketing of Fruits and Vegetables	25.01.2023	27.01.2023	35
63.	Marketing of Fruits and Vegetables	25.01.2023	27.01.2023	32
64.	Market Linkages of FPO	25.01.2023	27.01.2023	25
65.	Market Linkages of FPO	25.01.2023	27.01.2023	25
66.	ITC Techniques on Farming and Marketing	26.01.2023	28.01.2023	30
67.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	27.01.2023	29.01.2023	30
68.	Marketing of Fruits and Vegetables	28.01.2023	30.01.2023	35
69.	Marketing of Fruits and Vegetables	28.01.2023	30.01.2023	35
70.	Primary Processing and Marketing of Medicinal and Aromatic Plants	29.01.2023	31.01.2023	31
71.	Market of Linkages of FPO's	29.01.2023	31.01.2023	30
72.	Primary Processing and Marketing of Medicinal and Aromatic Plants	29.01.2023	31.01.2023	30
73.	New Dimensions of Agriculture Marketing	29.01.2023	31.01.2023	40
74.	ITC Techniques on Farming and Marketing	30.01.2023	01.02.2023	30
75.	Entrepreneurship Development of Rural and Tribal Upraising	30.01.2023	01.02.2023	30
76.	Entrepreneurship Development of Rural and Tribal Upraising	30.01.2023	01.02.2023	30
77.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	30.01.2023	01.02.2023	30
78.	Organic Farming and Marketing/ICT Techniques on Farming & Export Marketing	02.02.2023	04.02.2023	30
79.	Market of Linkages of FPO's	02.02.2023	04.02.2023	30
80.	Small Business and rural Entrepreneurship	02.02.2023	04.02.2023	17
81.	Primary Processing and Marketing of Medicinal and Aromatic Plants	03.02.2023	05.02.2023	31
82.	Primary Processing and Marketing of Medicinal and Aromatic Plants	03.02.2023	05.02.2023	30
83.	New Dimensions of Agriculture Marketing	04.02.2023	06.02.2023	40
84.	3 Day's Training To Farmer's On Agricultural Marketing of Fruits & Vegetables	05.02.2023	07.02.2023	30

S. No.	Title of the training programs	Start Date	End Date	Nos. of participants
85.	Micro Enterprise Development at Village Level	05.02.2023	07.02.2023	35
86.	Micro Enterprise Development at Village Level	05.02.2023	07.02.2023	35
87.	New Dimensions of Agriculture Marketing	06.02.2023	08.02.2023	40
88.	Small Business and rural Entrepreneurship	06.02.2023	08.02.2023	6
89.	Crop Management and Export Marketing/ICT Techniques on Farming & Marketing	06.02.2023	08.02.2023	30
90.	Organic Farming & Marketing	07.02.2023	09.02.2023	30
91.	Organic Farming & Marketing	07.02.2023	09.02.2023	30
92.	Crop Management and Export Marketing/ICT Techniques on Farming & Marketing	07.02.2023	09.02.2023	30
93.	Organic Farming & Marketing	08.02.2023	10.02.2023	30
94.	Organic Farming & Marketing	08.02.2023	10.02.2023	30
95.	Organic Farming & Marketing	08.02.2023	10.02.2023	30
96.	Crop Management and Marketing	08.02.2023	10.02.2023	30
97.	Crop Management and Marketing	08.02.2023	10.02.2023	30
98.	Organic Farming & Marketing	09.02.2023	11.02.2023	30
99.	Micro Enterprise Development at Village Level	09.02.2023	11.02.2023	35
100.	Micro Enterprise Development at Village Level	09.02.2023	11.02.2023	35
101.	Marketing Fruits & Vegetables	09.02.2023	11.02.2023	31
102.	Value Addition to Agricultural Produces	09.02.2023	11.02.2023	30
103.	Business Opportunities and Marketing Strategies for FPOs	09.02.2023	11.02.2023	24
104.	Marketing of Mushrooms	10.02.2023	12.02.2023	35
105.	3 Day's Training To Farmer's On Agricultural Marketing of Fruits & Vegetables	11.02.2023	13.02.2023	30
106.	Marketing of Medicinal & Aromatic Plants	12.02.2023	14.02.2023	30
107.	New Dimensions of Agriculture Marketing	13.02.2023	15.02.2023	60
108.	New Dimensions of Agriculture Marketing	13.02.2023	15.02.2023	41
109.	e-NAM related issues in Agricultural Marketing	13.02.2023	15.02.2023	29
110.	Agribusiness & Entrepreneurship Development	13.02.2023	15.02.2023	30
111.	Marketing of Apple	14.02.2023	16.02.2023	36
112.	Market of Linkages of FPO's	15.02.2023	17.02.2023	30
113.	Value Addition to Agricultural Produces	15.02.2023	17.02.2023	30

S. No.	Title of the training programs	Start Date	End Date	Nos. of participants
114.	ICT Techniques on Farming and Marketing	15.02.2023	17.02.2023	30
115.	Small Business and rural Entrepreneurship	16.02.2023	18.02.2023	14
116.	Agribusiness & Entrepreneurship Development	16.02.2023	18.02.2023	30
117.	Marketing of Rice	19.02.2023	21.02.2023	32
118.	Crop Management and Export Marketing	19.02.2023	21.02.2023	30
119.	Crop Management and Export Marketing	19.02.2023	21.02.2023	30
120.	Agribusiness & Entrepreneurship Development	20.02.2023	22.02.2023	30
121.	New Dimensions of Agriculture Marketing	20.02.2023	22.02.2023	60
122.	New Dimensions of Agriculture Marketing	20.02.2023	22.02.2023	40
123.	New Dimensions of Agriculture Marketing	20.02.2023	22.02.2023	40
124.	Role of ICT in Agricultural Marketing	20.02.2023	22.02.2023	33
125.	Marketing of Fruits & Vegetables	20.02.2023	22.02.2023	30
126.	Role of ICT in Agricultural Marketing	20.02.2023	22.02.2023	30
127.	Linking Farmers to the Market	20.02.2023	22.02.2023	30
128.	FPO Linkage with Extension, Credit Infrastructure, Value Addition and Marketing	20.02.2023	22.02.2023	32
129.	Micro Enterprise Development at Village Level, Pilibhit (UP)	20.02.2023	22.02.2023	35
130.	Micro Enterprise Development at Village Level, Bareilly (UP)	20.02.2023	22.02.2023	35
131.	Micro Enterprise Development at Village Level, Unnao (UP)	20.02.2023	22.02.2023	35
132.	New Dimensions of Agriculture Marketing	21.02.2023	23.02.2023	40
133.	New Dimensions of Agriculture Marketing	21.02.2023	23.02.2023	44
134.	ICT Techniques on Farming and Marketing	21.02.2023	23.02.2023	30
135.	ICT Techniques on Farming and Marketing	21.02.2023	23.02.2023	30
136.	Marketing of Fruits and Vegetables	22.02.2023	24.02.2023	30
137.	Crop Management and Export Marketing	22.02.2023	24.02.2023	30
138.	Market of Linkages of FPO's	22.02.2023	24.02.2023	30
139.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	23.02.2023	29.02.2023	30
140.	FPO Linkage with Extension, Credit Infrastructure, Value Addition and Marketing	23.02.2023	25.02.2023	33
141.	Agripreneurship Development Programme	23.02.2023	25.02.2023	8

S. No.	Title of the training programs	Start Date	End Date	Nos. of participants
142.	Agripreneurship Development Programme	23.02.2023	25.02.2023	17
143.	Crop Management and Export Marketing	23.02.2023	25.02.2023	30
144.	Crop Management and Export Marketing	23.02.2023	25.02.2023	30
145.	Crop Management and Export Marketing	23.02.2023	25.02.2023	30
146.	Crop Management and Export Marketing	23.02.2023	25.02.2023	30
147.	Crop Management and Export Marketing	23.02.2023	25.02.2023	30
148.	Micro Enterprise Development at Village Level	24.02.2023	26.02.2023	35
149.	Organic Farming & Marketing	24.02.2023	26.02.2023	30
150.	Organic Farming & Marketing	24.02.2023	26.02.2023	33
151.	ICT Techniques on Farming and Marketing	24.02.2023	26.02.2023	30
152.	Micro Enterprise Development at Village Level	25.02.2023	27.02.2023	30
153.	Organic Farming & Marketing	25.02.2023	27.02.2023	30
154.	ICT Techniques on Farming and Marketing	25.02.2023	27.02.2023	30
155.	Promotion of Organic Farming for Sustainable Agriculture & Marketing	27.02.2023	29.02.2023	30
156.	Business Opportunities and Marketing Strategies for FPOs	27.02.2023	01.03.2023	24
157.	ICT Techniques on Farming and Marketing	27.02.2023	01.03.2023	30
158.	ICT Techniques on Farming and Marketing	27.02.2023	01.03.2023	30
159.	Micro Enterprise Development at Village Level	06.03.2023	08.03.2023	35
160.	Micro Enterprise Development at Village Level	13.03.2023	15.03.2023	35
161.	Role of FPOs in Marketing of Horticulture Produce	13.03.2023	15.03.2023	40
162.	Role of FPOs in Marketing of Horticulture Produce	13.03.2023	15.03.2023	40
		Total=		5065

6. Details of Trainings of Trainee for CBBOs

In the previous year 10 ToT programmes for CBBOs approved by Agriculture Ministry was also organized by CCS NIAM, Jaipur from 1 Nov 2022 To 12 Jan 2023.

Details of Training Programme:

Sr.No	Programme No	ProgrammeStartDate	ProgrammeEndDate
1	Training Programme1	1 Nov2022	3 Nov2022
2	Training Programme2	9 Nov2022	11 Nov2022
3	Training Programme3	15 Nov2022	17 Nov2022
4	Training Programme4	21 Nov2022	23 Nov2022
5	Training Programme5	29 Nov2022	01Dec 2022
6	Training Programme6	6 Dec 2022	8 Dec 2022
7	Training Programme7	13Dec 2022	15Dec 2022
8	Training Programme9	26Dec 2022	28Dec 2022
9	Training Programme10	03Jan2023	05Jan2023
10	*Training Programme8	*10 Jan 2023*	*12 Jan 2023*

Details of Participants:

Training Programme	Total	Male	Female	Gen	SC	ST	OBC
1	25	23	2	13	2	0	10
2	18	14	4	08	0	1	9
3	14	13	1	12	0	0	2
4	20	19	1	12	1	2	5
5	13	10	3	09	1	1	2
6	19	18	1	14	0	2	3
7	21	20	1	14	0	2	5
8	24	22	2	16	3	0	5
9	24	19	5	17	1	0	6
10	23	18	5	13	1	1	8
G. Total =	201	176	25	128	9	9	55

Photographs of Ten ToTprogrammes



In the FY 2022-23, One Induction Training programme for DMI Officers is organized by CCS NIAM, Jaipur on 5 to 9 Sept 2022. Total 17 newly recruited officers (15 Male+02 Female) were trained in the training.





NOTE



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